# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Annual report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended January 31, 2021, or

☐ Transition report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934

Commission file number 001-06991.



(Exact name of registrant as specified in its charter)

DE 71-0415188

(State or other jurisdiction of incorporation or organization)

(IRS Employer Identification No.)

702 S.W. 8th Street Bentonville, AR

72716

(Zip Code)

(Address of principal executive offices)

Registrant's telephone number, including area code: (479) 273-4000 Securities registered pursuant to Section 12(b) of the Act:

Title of each class Trading Symbol(s)

Common Stock, par value \$0.10 per share

WMT

NYSE

1.900% Notes Due 2022

WMT22

NYSE

2.550% Notes Due 2026

WMT26

NYSE

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes **≅** No □

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act.

Yes □ No 🗷

| Securities Ex   | check mark whether the registrant (1) xchange Act of 1934 during the preceorts), and (2) has been subject to such No $\square$ | ding 12 months (or for  | such shorter period that the registrant                                   |      |  |  |
|---|--|-------------------------|---|------|--|--|
| pursuant to l   | check mark whether the registrant has Rule 405 of Regulation S-T (§232.405 strant was required to submit such file No          | of this chapter) during |   |      |  |  |
| reporting co  | check mark whether the registrant is a mpany or an emerging growth compa orting company" and "emerging grow                    | ny. See the definitions | of "large accelerated filer," "accelera                                   |      |  |  |
|   | Large Accelerated Filer<br>Non-Accelerated Filer   | <b>X</b>                | Accelerated Filer<br>Smaller Reporting Company<br>Emerging Growth Company |      |  |  |
|   | ng growth company, indicate by checing with any new or revised financial a   |                         |   |      |  |  |
| effectiveness   | check mark whether the registrant has<br>s of its internal control over financial<br>the registered public accounting firm     | reporting under Section | 404(b) of the Sarbanes-Oxley Act (1                                       |      |  |  |
| Indicate by o   | check mark whether the registrant is a No 🗷  | shell company (as defi  | ned in Rule 12b-2 of the Exchange A                                       | ct). |  |  |
| As of July 31, 2020, the aggregate market value of the voting common stock of the registrant held by non-affiliates of the registrant, based on the closing sale price of those shares on the New York Stock Exchange reported on July 31, 2020, was \$182,886,052,366. For the purposes of this disclosure only, the registrant has assumed that its directors, executive officers (as defined in Rule 3b-7 under the Exchange Act) and the beneficial owners of 5% or more of the registrant's outstanding common stock are the affiliates of the registrant. |  |                         |   |      |  |  |
| The registrant had 2,817,071,695 shares of common stock outstanding as of March 17, 2021.   |  |                         |   |      |  |  |
| DOCUMENTS INCORPORATED BY REFERENCE   |  |                         |   |      |  |  |
| Document  |  |                         | Parts Into Which Incorporated   |      |  |  |
| Portions of<br>Meeting of<br>Statement")  | the registrant's Proxy Statement for the Shareholders to be held June 2, 2021  | e Annual<br>(the "Proxy | Part III  |      |  |  |
|   |  |                         |   |      |  |  |

# Walmart Inc. Form 10-K For the Fiscal Year Ended January 31, 2021

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#### WALMART INC.

# ANNUAL REPORT ON FORM 10-K FOR THE FISCAL YEAR ENDED JANUARY 31, 2021

All references in this Annual Report on Form 10-K, the information incorporated into this Annual Report on Form 10-K by reference to information in the Proxy Statement of Walmart Inc. for its Annual Shareholders' Meeting to be held on June 2, 2021 and in the exhibits to this Annual Report on Form 10-K to "Walmart Inc.," "Walmart," "the Company," "our Company," "we," "us" and "our" are to the Delaware corporation named "Walmart Inc." and, except where expressly noted otherwise or the context otherwise requires, that corporation's consolidated subsidiaries.

### PART I

### **Cautionary Statement Regarding Forward-Looking Statements**

This Annual Report on Form 10-K and other reports, statements, and information that Walmart Inc. (which individually or together with its subsidiaries, as the context otherwise requires, is referred to as "we," "Walmart" or the "Company") has filed with or furnished to the Securities and Exchange Commission ("SEC") or may file with or furnish to the SEC in the future, and prior or future public announcements and presentations that we or our management have made or may make, include or may include, or incorporate or may incorporate by reference, statements that may be deemed to be "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Act"), that are intended to enjoy the protection of the safe harbor for forward-looking statements provided by the Act as well as protections afforded by other federal securities laws.

# Nature of Forward-Looking Statements

Such forward-looking statements are not statements of historical facts, but instead express our estimates or expectations for our consolidated, or one of our segment's, economic performance or results of operations for future periods or as of future dates or events or developments that may occur in the future or discuss our plans, objectives or goals. These forward-looking statements may relate to:

- the growth of our business or change in our competitive position in the future or in or over particular periods;
- the amount, number, growth, increase, reduction or decrease in or over certain periods, of or in certain financial items
  or measures or operating measures, including our earnings per share, net sales, comparable store and club sales, our
  Walmart U.S. operating segment's eCommerce sales, liabilities, expenses of certain categories, expense leverage,
  returns, capital and operating investments or expenditures of particular types and new store openings;
- investments and capital expenditures we will make and how certain of those investments and capital expenditures are expected to be financed;
- our increasing investments in eCommerce, technology, supply chain, store remodels and other omni-channel customer initiatives, such as same day pickup and delivery;
- our workforce strategy;
- volatility in currency exchange rates affecting our or one of our segments' results of operations;
- the Company continuing to provide returns to shareholders through share repurchases and dividends, the use of share repurchase authorization over a certain period or the source of funding of a certain portion of our share repurchases;
- our sources of liquidity, including our cash, continuing to be adequate or sufficient to fund our operations, finance our global investment and expansion activities, pay dividends and fund share repurchases;
- cash flows from operations, our current cash position and access to capital markets will continue to be sufficient to meet our anticipated operating cash needs;
- the reclassification of amounts related to our derivatives;
- our effective tax rate for certain periods and the realization of certain net deferred tax assets and the effects of resolutions of tax-related matters;
- the effect of adverse decisions in, or settlement of, litigation or other proceedings or investigations to which we are subject;
- the effect on the Company's results of operations or financial position of the Company's adoption of certain new, or amendments to existing, accounting standards; or
- our commitments, intentions, plans or goals related to the sustainability of our environment and supply chains, the promotion of economic opportunity or other societal initiatives.

Our forward-looking statements may also include statements of our strategies, plans and objectives for our operations, including areas of future focus in our operations, and the assumptions underlying any of the forward-looking statements we make. The forward-looking statements we make can typically be identified by the use therein of words and phrases such as "aim," "anticipate," "believe," "could be," "could increase," "could occur," "could result," "continue," "estimate," "expansion," "expect," "expectation," "expected to be," "focus," "forecast," "goal," "grow," "guidance," "intend," "invest," "is expected,"

"may continue," "may fluctuate," "may grow," "may impact," "may result," "objective," "plan," "priority," "project," "strategy," "to be," "we'll," "we will," "will add," "will allow," "will be," "will benefit," "will change," "will come in at," "will continue," "will decrease," "will grow," "will have," "will impact," "will include," "will increase," "will open," "will remain," "will result," "will stay," "will strengthen," "would be," "would decrease" and "would increase," variations of such words or phrases, other phrases commencing with the word "will" or similar words and phrases denoting anticipated or expected occurrences or results.

The forward-looking statements that we make or that are made by others on our behalf are based on our knowledge of our business and our operating environment and assumptions that we believe to be or will believe to be reasonable when such forward-looking statements were or are made. As a consequence of the factors described above, the other risks, uncertainties and factors we disclose below and in the other reports as mentioned above, other risks not known to us at this time, changes in facts, assumptions not being realized or other circumstances, our actual results may differ materially from those discussed in or implied or contemplated by our forward-looking statements. Consequently, this cautionary statement qualifies all forward-looking statements we make or that are made on our behalf, including those made herein and incorporated by reference herein. We cannot assure you that the results or developments expected or anticipated by us will be realized or, even if substantially realized, that those results or developments will result in the expected consequences for us or affect us, our business, our operations or our operating results in the manner or to the extent we expect. We caution readers not to place undue reliance on such forward-looking statements, which speak only as of their dates. We undertake no obligation to revise or update any of the forward-looking statements to reflect subsequent events or circumstances except to the extent required by applicable law.

### ITEM 1. BUSINESS

#### General

Walmart Inc. ("Walmart," the "Company" or "we") helps people around the world save money and live better – anytime and anywhere – by providing the opportunity to shop in retail stores and through eCommerce. Through innovation, we strive to continuously improve a customer-centric experience that seamlessly integrates our eCommerce and retail stores in an omnichannel offering that saves time for our customers. Each week, we serve over 240 million customers who visit approximately 11,400 stores and numerous eCommerce websites under 54 banners in 26 countries.

Our strategy is to make every day easier for busy families, operate with discipline, sharpen our culture and become digital, and make trust a competitive advantage. Making life easier for busy families includes our commitment to price leadership, which has been and will remain a cornerstone of our business, as well as increasing convenience to save our customers time. By leading on price, we earn the trust of our customers every day by providing a broad assortment of quality merchandise and services at everyday low prices ("EDLP"). EDLP is our pricing philosophy under which we price items at a low price every day so our customers trust that our prices will not change under frequent promotional activity. Everyday low cost ("EDLC") is our commitment to control expenses so our cost savings can be passed along to our customers.

Our operations comprise three reportable segments: Walmart U.S., Walmart International and Sam's Club. Our fiscal year ends on January 31 for our United States ("U.S.") and Canadian operations. We consolidate all other operations generally using a one-month lag and on a calendar year basis. Our discussion is as of and for the fiscal years ended January 31, 2021 ("fiscal 2021"), January 31, 2020 ("fiscal 2020") and January 31, 2019 ("fiscal 2019"). During fiscal 2021, we generated total revenues of \$559.2 billion, which was primarily comprised of net sales of \$555.2 billion.

We maintain our principal offices in Bentonville, Arkansas. Our common stock trades on the New York Stock Exchange under the symbol "WMT."

## The Development of Our Company

The businesses conducted by our founders began in 1945 when Sam M. Walton opened a franchise Ben Franklin variety store in Newport, Arkansas. In 1946, his brother, James L. Walton, opened a similar store in Versailles, Missouri. Until 1962, our founders' business was devoted entirely to the operation of variety stores. In 1983, we opened our first Sam's Club, and in 1988, we opened our first supercenter. In 1998, we opened our first Walmart Neighborhood Market. In 1991, we began our first international initiative when we entered into a joint venture in Mexico and, as of January 31, 2021, our Walmart International segment conducted business in 25 countries.

In 2000, we began our first eCommerce initiative by creating both walmart.com and samsclub.com. Since then, our eCommerce presence has continued to grow. In 2007, leveraging our physical stores, walmart.com launched its Site to Store service, enabling customers to make a purchase online and pick up merchandise in stores. To date, we now have approximately 7,300 pickup and 5,200 delivery locations globally. In recent years, we have heavily invested in omni-channel and eCommerce innovation, as well as made several eCommerce acquisitions to better serve our customers. These investments have enabled us to leverage technology, talent and expertise, incubate digitally-native brands, and expand our assortment and service offerings in stores and on walmart.com. We have also continued to enhance our eCommerce initiatives internationally, such as with our acquisition of a majority stake of Flipkart Private Limited ("Flipkart"), which is our ecosystem in India that includes eCommerce platforms of Flipkart and Myntra as well as PhonePe, a digital transaction platform.

In fiscal 2021, we launched Walmart+ in the U.S., a new membership offering with omni-channel shopping benefits that currently include unlimited free shipping on eligible items with no order minimum, unlimited delivery from store, fuel discounts, and mobile scan & go for a streamlined in-store shopping experience. We are enhancing our ecosystem with our omni-channel capabilities, stores, services, eCommerce sites and supply chain combined with our more than 2.3 million associates as of January 31, 2021 to better serve our customers. Together, we believe these elements produce a flywheel effect which creates customer relationships where customers view Walmart as their primary destination.

During fiscal 2021, the world has been, and continues to be, impacted by the COVID-19 pandemic. While we have incurred incremental costs associated with operating during a global health crisis, the COVID-19 pandemic has also accelerated our business growth and eCommerce expansion. We have continued to invest in our omni-channel offering which resonates with customers around the world who are increasingly seeking convenience.

### **Information About Our Segments**

We are engaged in global operations of retail, wholesale and other units, as well as eCommerce, located throughout the U.S., Africa, Canada, Central America, Chile, China, India and Mexico. The Company also engaged in operations in the U.K. and Japan, both of which were classified as held for sale as of January 31, 2021. We also operated in Argentina and Brazil prior to the sale of Walmart Argentina in November 2020 and the majority stake of Walmart Brazil in fiscal 2019. Refer to Note 12 to our Consolidated Financial Statements for information on these divestitures. Our operations are conducted in three reportable segments: Walmart U.S., Walmart International and Sam's Club, which are further described below. Each segment contributes to the Company's operating results differently. However, each has generally maintained a consistent contribution rate to the Company's net sales and operating income in recent years other than minor changes to the contribution rate for the Walmart International segment due to fluctuations in currency exchange rates. Additional information on our operating segments and geographic and product information is contained in Note 13 to our Consolidated Financial Statements.

# Walmart U.S. Segment

Walmart U.S. is our largest segment and operates in the U.S., including in all 50 states, Washington D.C. and Puerto Rico. Walmart U.S. is a mass merchandiser of consumer products, operating under the "Walmart" and "Walmart Neighborhood Market" brands, as well as walmart.com and other eCommerce brands. Walmart U.S. had net sales of \$370.0 billion for fiscal 2021, representing 67% of our fiscal 2021 consolidated net sales, and had net sales of \$341.0 billion and \$331.7 billion for fiscal 2020 and 2019, respectively. Of our three segments, Walmart U.S. has historically had the highest gross profit as a percentage of net sales ("gross profit rate"). In addition, Walmart U.S. has historically contributed the greatest amount to the Company's net sales and operating income.

Omni-channel. Walmart U.S. provides an omni-channel experience to customers, integrating retail stores and eCommerce, through services such as pickup and delivery, ship-from-store, and digital pharmacy fulfillment options. As of January 31, 2021, we had approximately 3,750 pickup locations and 3,000 delivery locations. Our Walmart+ membership incorporates several service offerings which provide enhanced omni-channel shopping experiences and benefits for members. We have several eCommerce websites, the largest of which is walmart.com. We define eCommerce sales as sales initiated by customers digitally and fulfilled by a number of methods including our dedicated eCommerce fulfillment centers and leveraging our stores. The following table provides the approximate size of our retail stores as of January 31, 2021:

|   | Minimum<br>Square Feet | Maximum<br>Square Feet | Average<br>Square Feet |
|---|------------------------|------------------------|------------------------|
| Supercenters (general merchandise and grocery)            | 69,000                 | 260,000                | 178,000                |
| Discount stores (general merchandise and limited grocery) | 30,000                 | 221,000                | 106,000                |
| Neighborhood markets <sup>(1)</sup> (grocery)             | 28,000                 | 65,000                 | 42,000                 |

(1) Excludes other small formats.

**Merchandise.** Walmart U.S. does business in three strategic merchandise units, listed below:

- Grocery consists of a full line of grocery items, including dry grocery, snacks, dairy, meat, produce, deli & bakery, frozen foods, alcoholic and nonalcoholic beverages, as well as consumables such as health and beauty aids, pet supplies, household chemicals, paper goods and baby products;
- General merchandise includes:
  - Entertainment (e.g., electronics, toys, seasonal merchandise, wireless, video games, movies, music and books);
  - Hardlines (e.g., automotive, hardware and paint, sporting goods, outdoor living and stationery);
  - Apparel (e.g., apparel for men, women, girls, boys and infants, as well as shoes, jewelry and accessories); and
  - Home (e.g., housewares and small appliances, bed & bath, furniture and home organization, home furnishings, home decor, fabrics and crafts).
- Health and wellness includes pharmacy, over-the-counter drugs and other medical products, optical services and clinical services.

Walmart U.S. recently launched Walmart+, a membership offering providing omni-channel shopping benefits such as unlimited free shipping on eligible items with no order minimums, as well as delivery and other benefits which help customers save more time and money. Walmart U.S. also offers an in-house advertising offering via Walmart Connect, supply chain and fulfillment capabilities to online marketplace sellers via Walmart Fulfillment Services, as well as quality, affordable, and accessible healthcare via Walmart Health. Additional service offerings include fuel and financial services and related products, such as money orders, prepaid cards, money (wire) transfers, check cashing and bill payment. Combined, these offerings did not represent a significant portion of annual segment revenues.

Brand name merchandise represents a significant portion of the merchandise sold in Walmart U.S. We also market lines of merchandise under our private-label brands, including brands such as: "Allswell," "Athletic Works," "Bonobos," "Eloquii,"

"Equate," "Freshness Guaranteed," "George," "Great Value," "Holiday Time," "Mainstays," "Marketside," "No Boundaries," "Onn," "Ozark Trail," "Parent's Choice," "Sam's Choice," "Scoop," "Spring Valley," "SwissTech," "Time and Tru" and "Wonder Nation." The Company also markets lines of merchandise under licensed brands, some of which include: "Better Homes & Gardens," "Farberware," "Pioneer Woman" and "Russell."

Periodically, revisions are made to the categorization of the components comprising our strategic merchandise units. When revisions are made, the previous periods' presentation is adjusted to maintain comparability.

Operations. Historically, many supercenters, discount stores and neighborhood markets were generally open 24 hours each day. In response to the COVID-19 pandemic, we reduced store hours to allow for additional cleaning and sanitizing but expanded store hours slightly toward the end of fiscal 2021. Consistent with its strategy, Walmart U.S. continues to develop technology tools and services that help better serve customers and help stores operate more efficiently, such as pickup and delivery, Walmart+, ship-from-store and other initiatives which provide convenient and seamless omni-channel shopping experiences.

<u>Seasonal Aspects of Operations.</u> Walmart U.S.'s business is seasonal to a certain extent due to calendar events and national and religious holidays, as well as different weather patterns. Historically, its highest sales volume and segment operating income have occurred in the fiscal quarter ending January 31. However, the COVID-19 pandemic may have an impact on consumer behaviors that could result in temporary changes in the seasonal fluctuations of our business.

<u>Competition.</u> Walmart U.S. competes with omni-channel retailers operating discount, department, retail and wholesale grocers, drug, dollar, variety and specialty stores, supermarkets, hypermarkets and supercenter-type stores, as well as eCommerce retailers. Our ability to develop and operate units at the right locations and to deliver a customer-centric omni-channel experience largely determines our competitive position within the retail industry. We employ many programs designed to meet competitive pressures within our industry. These programs include the following:

- EDLP: our pricing philosophy under which we price items at everyday low prices so our customers trust that our prices will not change under frequent promotional activity;
- EDLC: everyday low cost is our commitment to control expenses so our cost savings can be passed along to our customers; and
- Omni-channel offerings such as pickup and delivery and our new Walmart+ membership offering, all of which enhance convenience and seek to serve customers in the ways they want to be served.

**Distribution.** For fiscal 2021, the majority of Walmart U.S.'s purchases of store merchandise were shipped through our 156 distribution facilities, which are located strategically throughout the U.S. The remaining store merchandise we purchased was shipped directly from suppliers. General merchandise and dry grocery merchandise is transported primarily through the segment's private truck fleet; however, we contract with common carriers to transport the majority of our perishable grocery merchandise. We ship merchandise purchased by customers on our eCommerce platforms by a number of methods from multiple locations including from our 32 dedicated eCommerce fulfillment centers, as well as leveraging our ability to ship directly from approximately 3,000 stores.

# **Walmart International Segment**

Walmart International is our second largest segment and operated in 25 countries outside of the U.S as of January 31, 2021. Walmart International operated through our wholly-owned subsidiaries in Canada, Chile, and China, as well as our businesses classified as held for sale in Japan and the United Kingdom as of January 31, 2021. Walmart International also operates through our majority-owned subsidiaries in Africa (which includes Botswana, Ghana, Kenya, Lesotho, Malawi, Mozambique, Namibia, Nigeria, South Africa, Swaziland, Tanzania, Uganda and Zambia), Central America (which includes Costa Rica, El Salvador, Guatemala, Honduras and Nicaragua), India and Mexico. Walmart International previously operated in Argentina and Brazil prior to the sale of Walmart Argentina in fiscal 2021 and the majority stake of Walmart Brazil in fiscal 2019. Refer to Note 12 for discussion of recent divestitures.

Walmart International includes numerous formats divided into three major categories: retail, wholesale and other. These categories consist of many formats, including: supercenters, supermarkets, hypermarkets, warehouse clubs (including Sam's Clubs) and cash & carry, as well as eCommerce through walmart.com.mx, walmart.ca, flipkart.com and other sites. Walmart International had net sales of \$121.4 billion for fiscal 2021, representing 22% of our fiscal 2021 consolidated net sales, and had net sales of \$120.1 billion and \$120.8 billion for fiscal 2020 and 2019, respectively. The segment's net sales were negatively impacted by currency exchange rate fluctuations for all years presented. The gross profit rate is lower than that of Walmart U.S. primarily because of its merchandise mix.

Walmart International's strategy is to create strong local businesses powered by Walmart which means being locally relevant and customer-focused in each of the markets it operates. We are being deliberate about where and how we choose to operate and continue to re-shape the portfolio to best enable long-term, sustainable and profitable growth. As such, we have taken certain strategic actions to strengthen our Walmart International portfolio for the long-term, which include the following highlights over the last three years:

- Acquisition of a majority stake of Flipkart in August 2018.
- Divestiture of 80 percent of Walmart Brazil in August 2018.
- Divestiture of the Walmart Chile banking operations in December 2018 and the divestiture of the Walmart Canada banking operations in April 2019.
- Divestiture of Walmart Argentina in November 2020.
- Divestiture of Asda Group Limited ("Asda"), our retail operations in the U.K., in February 2021.
- Divestiture of a majority stake in Seiyu, our retail operations in Japan, in March 2021.

<u>Omni-channel.</u> Walmart International provides an omni-channel experience to customers, integrating retail stores and eCommerce, such as through pickup and delivery services in most of our markets, our marketplaces such as Flipkart in India, and a digital transaction platform anchored in payments such as PhonePe in India. In China, our partnerships with JD.com and JD Daojia provide customers one-hour delivery by leveraging Walmart stores as fulfillment centers.

Generally, retail units' selling area range in size from 1,400 square feet to 186,000 square feet. Our wholesale stores' selling area generally range in size from 24,000 square feet to 156,000 square feet. As of January 31, 2021, Walmart International had approximately 3,000 pickup and 2,200 delivery locations.

Merchandise. The merchandising strategy for Walmart International is similar to that of our operations in the U.S. in terms of the breadth and scope of merchandise offered for sale. While brand name merchandise accounts for a majority of our sales, we have both leveraged U.S. private brands and developed market specific private brands to serve our customers with high quality, low priced items. Along with the private brands we market globally, such as "Equate," "George," "Great Value," "Holiday Time," "Mainstays," "Marketside" and "Parent's Choice," our international markets have developed market specific brands including "Aurrera," "Cambridge," "Lider," "Myntra," and "PhonePe." In addition, we have developed and continue to grow our relationships with regional and local suppliers in each market to ensure reliable sources of quality merchandise that is equal to national brands at low prices.

Walmart International also offers fuel, financial services and related products in various markets. Our businesses in Mexico and Canada, for example, offer prepaid cards and money (wire) transfers, and our PhonePe business in India provides a platform that offers mobile and bill payment, person-to-person (P2P) payment, investment and insurance solutions, financial services and advertising. Combined, these offerings did not represent a significant portion of annual segment revenues.

Operations. The hours of operation for operating units in Walmart International vary by country and by individual markets within countries, depending upon local and national ordinances governing hours of operation. Toward the beginning of the COVID-19 pandemic, government mandates led to extensive store and operational closures in several of our international markets as well as limitations on certain merchandise sales in select markets. While most closed stores and warehouses resumed operations by the end of fiscal 2021, store hours have been partially reduced or modified in several markets. Additionally, several markets implemented enhanced safety and sanitization protocols, as well as provided increased customer options and capacity for pickup and delivery services.

<u>Seasonal Aspects of Operations.</u> Walmart International's business is seasonal to a certain extent. Historically, its highest sales volume and operating income have occurred in the fourth quarter of our fiscal year. The seasonality of the business varies by country due to different national and religious holidays, festivals and customs, as well as different weather patterns. However, the COVID-19 pandemic may have an impact on consumer behaviors that could result in temporary changes in the seasonal fluctuations of our business.

<u>Competition.</u> Walmart International competes with omni-channel retailers who operate department, drug, discount, variety and specialty stores, supermarkets, hypermarkets and supercenter-type stores, wholesale clubs, home-improvement stores, specialty electronics stores, cash & carry operations and convenience stores, and eCommerce retailers, as well as catalog businesses. Our ability to develop and operate units at the right locations and to deliver a customer-centric omni-channel experience largely determines our competitive position within the retail industry. We believe price leadership is a critical part of our business model and we continue to focus on moving our markets towards an EDLP approach. Additionally, our ability to operate food departments effectively has a significant impact on our competitive position in the markets where we operate.

<u>Distribution.</u> We utilize a total of 221 distribution facilities located in Canada, Central America, Chile, China, India, Mexico and South Africa, as well as Japan and the United Kingdom, whose operations are classified as held for sale as of January 31, 2021, and subsequently divested in the first quarter of fiscal 2022. Through these facilities, we process and distribute both imported and domestic products to the operating units of the Walmart International segment. During fiscal 2021, the majority of Walmart International's purchases passed through these distribution facilities. Suppliers ship the remainder of Walmart International's purchases directly to our stores in the various markets in which we operate. Across the segment, we have efficient networks connecting physical stores and distribution and fulfillment centers which facilitate the movement of goods to where our customers live. We ship merchandise purchased by customers on our eCommerce platforms by a number of methods from multiple locations including from our 83 dedicated eCommerce fulfillment centers, more than 2,800 eCommerce sort centers and last-mile delivery facilities in India, as well as our physical retail stores.

### Sam's Club Segment

Sam's Club operates in 44 states in the U.S. and in Puerto Rico. Sam's Club is a membership-only warehouse club that also operates samsclub.com. Sam's Club had net sales of \$63.9 billion for fiscal 2021, representing 11% of our consolidated fiscal 2021 net sales, and had net sales of \$58.8 billion and \$57.8 billion for fiscal 2020 and 2019, respectively. As a membership-only warehouse club, membership income is a significant component of the segment's operating income. Sam's Club operates with a lower gross profit rate and lower operating expenses as a percentage of net sales than our other segments.

**Membership.** The following two options are available to members:

|  | Plus Membership | Club Membership |
|--|-----------------|-----------------|
| Annual Membership Fee                    | \$100           | \$45            |
| Number of Add-on Memberships (\$40 each) | Up to 16        | Up to 8         |
| Eligible for Cash Rewards                | Yes             | No              |

All memberships include a spouse/household card at no additional cost. Plus Members are eligible for Cash Rewards, which is a benefit that provides 2% back on qualifying Sam's Club purchases up to a \$500 cash reward annually. The amount earned can be used for purchases or redeemed for cash. Plus Members are also eligible for free shipping on the majority of merchandise, with no minimum order size, and receive discounts on prescriptions and glasses.

Omni-channel. Sam's Club is a membership-only warehouse club which provides an omni-channel experience to customers, integrating retail stores and eCommerce through such services as Curbside Pickup, mobile Scan & Go, and ship-from-club. Members have access to a broad assortment of merchandise and services, including those not found in our clubs, online at samsclub.com and through our mobile commerce applications. The warehouse facility sizes generally range between 32,000 and 168,000 square feet, with an average size of approximately 134,000 square feet.

Merchandise. Sam's Club offers merchandise in the following five merchandise categories:

- Grocery and consumables includes dairy, meat, bakery, deli, produce, dry, chilled or frozen packaged foods, alcoholic
  and nonalcoholic beverages, floral, snack foods, candy, other grocery items, health and beauty aids, paper goods,
  laundry and home care, baby care, pet supplies and other consumable items;
- Fuel, tobacco and other categories consists of gasoline stations and tobacco;
- Home and apparel includes home improvement, outdoor living, gardening, furniture, apparel, jewelry, tools and power equipment, housewares, toys, seasonal items, mattresses, and tire and battery centers;
- Technology, office and entertainment includes consumer electronics and accessories, software, video games, office supplies, appliances, and third-party gift cards; and
- Health and wellness includes pharmacy, optical and hearing services and over-the-counter drugs.

In addition, the Member's Mark private label brand continues to expand assortment and deliver member value.

Operations. Operating hours for Sam's Clubs are generally Monday through Friday from 10:00 a.m. to 8:00 p.m., Saturday from 9:00 a.m. to 8:00 p.m. and Sunday from 10:00 a.m. to 6:00 p.m. Additionally, most club locations offer Plus Members the ability to shop before the regular operating hours Monday through Saturday, starting at 8:00 a.m. While store operating hours generally remained stable during the COVID-19 pandemic, designated "Hero Hours" were also established for first responders, health care workers, and associates. Consistent with its strategy, Sam's Club continues to develop technology tools to drive a great member experience. During the pandemic, Curbside Pickup was launched at all clubs to help provide fast, easy and contact-free shopping for members. Sam's Club also offers "Scan & Go," a mobile checkout and payment solution, which allows members to bypass the checkout line.

<u>Seasonal Aspects of Operations.</u> Sam's Club's business is seasonal to a certain extent due to calendar events and national and religious holidays, as well as different weather patterns. Historically, its highest sales volume has occurred in the fiscal quarter ending January 31. However, the COVID-19 pandemic may have an impact on consumer behaviors that could result in temporary changes in the seasonal fluctuations of our business.

<u>Competition.</u> Sam's Club competes with other membership-only warehouse clubs, the largest of which is Costco, as well as with discount retailers, retail and wholesale grocers, general merchandise wholesalers and distributors, gasoline stations as well as omni-channel and eCommerce retailers and catalog businesses. At Sam's Club, we provide value at members-only prices, a quality merchandise assortment, and bulk sizing to serve both our Plus and Club members. Our eCommerce website and mobile commerce applications have increasingly become important factors in our ability to compete and recently enabled the launch of Curbside Pickup across all clubs.

<u>Distribution.</u> During fiscal 2021, the majority of Sam's Club's non-fuel club purchases were shipped from Sam's Club's 27 dedicated distribution facilities, located strategically throughout the U.S., or from some of the Walmart U.S. segment's distribution facilities, which service the Sam's Club segment for certain items. Suppliers shipped the remainder of the Sam's Club segment's club purchases directly to Sam's Club locations. Sam's Club ships merchandise purchased on samsclub.com and through its mobile commerce applications by a number of methods including shipments made directly from clubs, 11 dedicated eCommerce fulfillment centers and other distribution centers.

Sam's Club uses a combination of our private truck fleet, as well as common carriers, to transport non-perishable merchandise from distribution facilities to clubs. The segment contracts with common carriers to transport perishable grocery merchandise from distribution facilities to clubs.

# **Intellectual Property**

We regard our trademarks, service marks, copyrights, patents, domain names, trade dress, trade secrets, proprietary technologies, and similar intellectual property as important to our success, and with respect to our associates, customers and others, we rely on trademark, copyright, and patent law, trade-secret protection, and confidentiality and/or license agreements to protect our proprietary rights. We have registered, or applied for the registration of, a number of U.S. and international domain names, trademarks, service marks and copyrights. Additionally, we have filed U.S. and international patent applications covering certain of our proprietary technology. We have licensed in the past, and expect that we may license in the future, certain of our proprietary rights to third parties.

# **Suppliers and Supply Chain**

As a retailer and warehouse club operator, we utilize a global supply chain that includes both U.S. and international suppliers from whom we purchase the merchandise that we sell in our stores, clubs and online. In many instances, we purchase merchandise from producers located near the stores and clubs in which such merchandise will be sold, particularly products in the "fresh" category. Our purchases may represent a significant percentage of the annual sales for a number of our suppliers, and the volume of product we acquire from many suppliers allows us to obtain favorable pricing from such suppliers. Our suppliers are subject to standards of conduct, including requirements that they comply with local labor laws, local worker safety laws and other applicable laws. Our ability to acquire from our suppliers the assortment and volume of products we wish to offer to our customer, to receive those products within the required time through our supply chain and to distribute those products to our stores and clubs determines, in part, our in-stock levels in our stores and clubs and the attractiveness of our merchandise assortment we offer to our customers and members.

# **Government Regulation**

As a company with global operations, we are subject to the laws of the United States and multiple foreign jurisdictions in which we operate and the rules and regulations of various governing bodies, which may differ among jurisdictions. For additional information, see the risk factors herein in "Item 1A. Risk Factors" under the sub-caption "Legal, Tax, Regulatory, Compliance, Reputational and Other Risks".

### **Human Capital Management**

Our commitment to help people around the world save money and live better is delivered by our associates who make the difference for our customers every day. As of the end of fiscal 2021, we employed more than 2.3 million associates worldwide, with 1.6 million associates in the U.S. and 0.7 million associates internationally. In the U.S., approximately 94% of these associates are hourly and approximately 64% are full-time.

We believe the strength of our workforce is a significant contributor to our success. Walmart is a place of opportunity, not only as a foundational entry point to develop critical skills that are relevant for a variety of careers, but also a place where people can grow in their careers across our global omni-channel business. As customer demands and technology change the nature of work, we need to attract, develop and retain associates to thrive in an ever-changing omni-channel environment. Approximately 75% of our U.S. salaried store, club and supply chain management started their careers in hourly positions. We believe our focus on improving career paths for our associates through robust training, competitive wages, new ways of working, and opportunities for advancement has improved turnover in the U.S. over the past few years.

Our workforce strategy includes the following strategic priorities:

Inclusion - Build a Walmart for everyone: a diverse, equitable and inclusive company, where associates' ideas and opinions matter. We are focused on creating an inclusive culture and a diverse associate base, where all associates believe they belong and are empowered to be themselves, which we believe is important in serving our customers now and in the future. Management provides recurring culture, diversity, equity and inclusion updates to senior leadership, including our President and CEO, and the Compensation, Management and Development Committee of the Board of Directors. Of the more than 2.3 million associates employed worldwide, 54% identify as women. In the U.S., 47% of the 1.6 million associates identify as ethnically diverse.

We review our processes regarding our commitment to fair-pay practices. We are committed to creating a performance culture where associates are rewarded based on meaningful factors such as qualifications, experience, performance and the type of work they do.

To build a company where associates feel valued and heard, we gather and respond to associates' feedback in a variety of ways, including but not limited to an anonymous, periodic, formal, associate engagement survey, our Open Door process, and one-on-one interactions. Management reviews the results of feedback obtained from our formal associate engagement survey. Feedback and suggestions received through these channels have led to meaningful changes in our business, including a new U.S. attendance policy, for example.

Well-being - Focus on the physical, emotional, and financial well-being of our associates. We invest in our associates by offering competitive wages including bonuses based on Company performance, as well as a broad range of benefits that vary based on customary local practices and statutory requirements and believe these investments in our associates are important to our future. In the U.S., we offer affordable healthcare coverage to our full-time and eligible part-time associates, as well as Company paid benefits such as a store discount card or Sam's Club membership, 401(k) match, maternity leave, a paid parental leave program to all full-time associates, paid time off, Associate Stock Purchase Plan match, life insurance and behavioral health services. Certain information relating to retirement-related benefits we provide to our associates is included in Note 11 to our Consolidated Financial Statements.

In fiscal 2021, we added incremental benefits to support associate health and well-being during the COVID-19 pandemic. We provided extra pay and benefits, including special cash bonuses totaling \$1.6 billion, and the introduction of the COVID-19 Emergency Leave Policy in the U.S. See "COVID-19 Updates" in Management's Discussion and Analysis for additional information regarding our response to the COVID-19 pandemic.

<u>Growth</u> - Provide ongoing growth, development and learning opportunities for associates and continue to attract talent with new skills. To help associates acquire the experiences and skills needed for success in the jobs of today and tomorrow, we have invested in their development – including new roles and career paths, cross-training, on-the-job coaching, and formal, classroom-style training such as Walmart Academy in the U.S. We also provide access to educational opportunities for our eligible associates through our Live Better U program, which provides a pathway to earn a high school diploma at no cost or a college degree for \$1 a day, as well as multiple digital learning opportunities.

<u>Digital</u> - Accelerate digital transformation and ways of working to improve the associate experience and drive business results. To deliver a seamless customer and associate experience, we continue to invest in digital tools to improve associate productivity, engagement, and performance. As more customers shop digitally, we have adapted by adding more roles in eCommerce fulfillment and our home office associates have accelerated tech-based solutions that enhance the customer and associate experiences.

# **Information About Our Executive Officers**

The following chart names the executive officers of the Company as of the date of the filing of this Annual Report on Form 10-K with the SEC, each of whom is elected by and serves at the pleasure of the Board of Directors. The business experience shown for each officer has been his or her principal occupation for at least the past five years, unless otherwise noted.

| Name                | Business Experience  | Current<br>Position<br>Held Since | Age |
|---------------------|--|-----------------------------------|-----|
| Daniel J. Bartlett  | Executive Vice President, Corporate Affairs, effective June 2013. From November 2007 to June 2013, he served as the Chief Executive Officer and President of U.S. Operations at Hill & Knowlton, Inc., a public relations company.   | 2013                              | 49  |
| M. Brett Biggs      | Executive Vice President and Chief Financial Officer, effective January 2016. From January 2014 to December 2015, he served as Executive Vice President and Chief Financial Officer of Walmart International.  | 2016                              | 52  |
| Rachel Brand        | Executive Vice President, Global Governance, Chief Legal Officer and Corporate Secretary, effective April 2018. From May 2017 to February 2018, she served as Associate Attorney General in the United States Department of Justice. From January 2017 to May 2017, Ms. Brand was an Associate Professor of Law at George Mason University Antonin Scalia Law School. From August 2012 to February 2017, she served as a board member on the Privacy and Civil Liberties Oversight Board of the U.S. government. | 2018                              | 47  |
| David M. Chojnowski | Senior Vice President and Controller effective January 2017. From October 2014 to January 2017, he served as Vice President and Controller, Walmart U.S.   | 2017                              | 51  |
| John Furner         | Executive Vice President, President and Chief Executive Officer, Walmart U.S. effective November 2019. From February 2017 until November 2019, he served as President and Chief Executive Officer, Sam's Club. From October 2015 to January 2017, he served as Executive Vice President and Chief Merchandising Officer of Sam's Club.   | 2019                              | 46  |
| Suresh Kumar        | Executive Vice President, Global Chief Technology Officer and Chief Development Officer effective July 2019. From February 2018 until June 2019, Mr. Kumar was Vice President and General Manager at Google LLC. From May 2014 until February 2018, he was Corporate Vice President at Microsoft Corporation.  | 2019                              | 56  |
| Judith McKenna      | Executive Vice President, President and Chief Executive Officer, Walmart International, effective February 2018. From February 2015 to January 2018, she served as Executive Vice President and Chief Operating Officer of Walmart U.S.  | 2018                              | 54  |
| Kathryn McLay       | Executive Vice President, President and Chief Executive Officer, Sam's Club effective November 15, 2019. From February 2019 to November 2019, she served as Executive Vice President, Walmart U.S. Neighborhood Markets. From December 2015 until February 2019, she served as Senior Vice President, U.S. Supply Chain. Ms. McLay originally joined the Company in April 2015 as Vice President of U.S. Finance and Strategy.   | 2019                              | 47  |
| C. Douglas McMillon | President and Chief Executive Officer, effective February 2014. From February 2009 to January 2014, he served as Executive Vice President, President and Chief Executive Officer, Walmart International.   | 2014                              | 54  |
| Donna Morris        | Executive Vice President, Global People, and Chief People Officer, effective February 2020. From April 2002 to January 2020, she worked at Adobe Inc. in various roles, including most recently, Chief Human Resources Officer and Executive Vice President, Employee Experience.  | 2020                              | 53  |

### Our Website and Availability of SEC Reports and Other Information

Our corporate website is located at www.stock.walmart.com. We file with or furnish to the SEC Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, amendments to those reports, proxy statements and annual reports to shareholders, and, from time to time, other documents. The reports and other documents filed with or furnished to the SEC are available to investors on or through our corporate website free of charge as soon as reasonably practicable after we electronically file them with or furnish them to the SEC. The SEC maintains a website that contains reports, proxy and information statements and other information regarding issuers, such as the Company, that file electronically with the SEC. The address of that website is www.sec.gov. Our SEC filings, our Reporting Protocols for Senior Financial Officers and our Code of Conduct can be found on our website at www.stock.walmart.com. These documents are available in print to any shareholder who requests a copy by writing or calling our Investor Relations Department, which is located at our principal offices.

A description of any substantive amendment or waiver of Walmart's Reporting Protocols for Senior Financial Officers or our Code of Conduct for our chief executive officer, our chief financial officer and our controller, who is our principal accounting officer, will be disclosed on our website at www.stock.walmart.com under the Corporate Governance section. Any such description will be located on our website for a period of 12 months following the amendment or waiver.

#### ITEM 1A. RISK FACTORS

The risks described below could, in ways we may or may not be able to accurately predict, materially and adversely affect our business, results of operations, financial position and liquidity. Our business operations could also be affected by additional factors that apply to all companies operating in the U.S. and globally. The following risk factors do not identify all risks that we may face.

### Strategic Risks

Failure to successfully execute our omni-channel strategy and the cost of our investments in eCommerce and technology may materially adversely affect our market position, net sales and financial performance.

The retail business continues to rapidly evolve and consumers increasingly embrace digital shopping. As a result, the portion of total consumer expenditures with retailers and wholesale clubs occurring through digital platforms is increasing and the pace of this increase could continue to accelerate.

Our strategy, which includes investments in eCommerce, technology, acquisitions, joint ventures, store remodels and other customer initiatives, may not adequately or effectively allow us to continue to grow our eCommerce business, increase comparable store sales, maintain or grow our overall market position or otherwise offset the impact on the growth of our business of a moderated pace of new store and club openings. The success of this strategy will depend in large measure on our ability to continue building and delivering a seamless omni-channel shopping experience for our customers and is further subject to the related risks discussed in this <a href="Item 1A">Item 1A</a>. Failure to successfully execute this strategy may adversely affect our market position, net sales and financial performance which could also result in impairment charges to intangible assets or other long-lived assets. In addition, a greater concentration of eCommerce sales, including increasing online grocery sales, could result in a reduction in the amount of traffic in our stores and clubs, which would, in turn, reduce the opportunities for cross-store or cross-club sales of merchandise that such traffic creates and could reduce our sales within our stores and clubs and materially adversely affect our financial performance.

Furthermore, the cost of certain eCommerce and technology investments, including any operating losses incurred, will adversely impact our financial performance in the short-term and failure to realize the benefits of these investments may adversely impact our financial performance over the longer term.

If we do not timely identify or effectively respond to consumer trends or preferences, it could negatively affect our relationship with our customers, demand for the products and services we sell, our market share and the growth of our business.

It is difficult to predict consistently and successfully the products and services our customers will demand and changes in their shopping patterns. The success of our business depends in part on how accurately we predict consumer demand, availability of merchandise, the related impact on the demand for existing products and the competitive environment. Price transparency, assortment of products, customer experience, convenience, ease and the speed and cost of shipping are of primary importance to customers and continue to increase in importance, particularly as a result of digital tools and social media available to consumers and the choices available to consumers for purchasing products. Our failure to adequately or effectively respond to changing consumer tastes, preferences (including those related to sustainability) and shopping patterns, or any other failure on our part to timely identify or effectively respond to changing consumer tastes, preferences and shopping patterns could negatively affect our reputation and relationship with our customers, the demand for the products we sell or services we offer, our market share and the growth of our business.

# We face strong competition from other retailers and wholesale club operators which could materially adversely affect our financial performance.

Each of our segments competes for customers, employees, digital prominence, products and services and in other important aspects of its business with many other local, regional, national and global physical, eCommerce and omni-channel retailers, wholesale club operators and retail intermediaries.

We compete in a variety of ways, including the prices at which we sell our merchandise, merchandise selection and availability, services offered to customers, location, store hours, in-store amenities, the shopping convenience and overall shopping experience we offer, the attractiveness and ease of use of our digital platforms, cost and speed of and options for delivery to customers of merchandise purchased through our digital platforms or through our omni-channel integration of our physical and digital operations.

A failure to respond effectively to competitive pressures and changes in the retail markets or delays or failure in execution of our strategy could materially adversely affect our financial performance. See "Item 1. Business" above for additional discussion of the competitive situation of each of our reportable segments.

Certain segments of the retail industry are undergoing consolidation or substantially reducing operations, whether due to bankruptcy, consolidation or other factors. Such consolidation, or other business combinations or alliances, or reduction in operation may result in competitors with greatly improved financial resources, improved access to merchandise, greater market penetration than they previously enjoyed and other improvements in their competitive positions. Such business combinations or alliances could result in the provision of a wider variety of products and services at competitive prices by such consolidated or aligned companies, which could adversely affect our financial performance.

# General or macro-economic factors, both domestically and internationally, may materially adversely affect our financial performance.

General economic conditions and other economic factors, globally or in one or more of the markets we serve, may adversely affect our financial performance. Higher interest rates, lower or higher prices of petroleum products, including crude oil, natural gas, gasoline, and diesel fuel, higher costs for electricity and other energy, weakness in the housing market, inflation, deflation, increased costs of essential services, such as medical care and utilities, higher levels of unemployment, decreases in consumer disposable income, unavailability of consumer credit, higher consumer debt levels, changes in consumer spending and shopping patterns, fluctuations in currency exchange rates, higher tax rates, imposition of new taxes or other changes in tax laws, changes in healthcare laws, other regulatory changes, the imposition of tariffs or other measures that create barriers to or increase the costs associated with international trade, overall economic slowdown or recession and other economic factors in the U.S. or in any of the other markets in which we operate could adversely affect consumer demand for the products we sell in the U.S. or such other markets, change the mix of products we sell to one with a lower average gross margin, cause a slowdown in discretionary purchases of goods, adversely affect our net sales and result in slower inventory turnover and greater markdowns of inventory, or otherwise materially adversely affect our operations and operating results and could result in impairment charges to intangible assets, goodwill or other long-lived assets.

In addition, the economic factors listed above, any other economic factors or circumstances resulting in higher transportation, labor, insurance or healthcare costs or commodity prices, and other economic factors in the U.S. and other countries in which we operate can increase our cost of sales and operating, selling, general and administrative expenses and otherwise materially adversely affect our operations and operating results.

The economic factors that affect our operations may also adversely affect the operations of our suppliers, which can result in an increase in the cost to us of the goods we sell to our customers or, in more extreme cases, in certain suppliers not producing goods in the volume typically available to us for sale.

# The performance of strategic alliances and other business relationships to support the expansion of our business could materially adversely affect our financial performance.

We may enter into strategic alliances and other business relationships in the countries in which we have existing operations or in other markets to expand our business. These arrangements may not generate the level of sales we anticipate when entering into the arrangement or may otherwise adversely impact our business and competitive position relative to the results we could have achieved in the absence of such alliance. In addition, any investment we make in connection with a strategic alliance, business relationship or in certain of our recently divested markets, could materially adversely affect our financial performance.

#### **Operational Risks**

The impact of the COVID-19 pandemic on our business, financial position and results of operations is in many respects unpredictable, and we may be unable to sustain our revenue growth rate in the future.

The continuing impacts of the COVID-19 pandemic are highly unpredictable and volatile, with varying impacts on certain business operations, demand for our products and services, in-stock positions, costs of doing business, access to inventory, supply chain operations, our ability to predict future performance, exposure to litigation, and our financial performance, among other things.

The COVID-19 pandemic has resulted in widespread and continuing impacts on the global economy and on our domestic and international associates, members, suppliers and other people and entities with which we do business. There is considerable uncertainty regarding the extent to which COVID-19 will continue to spread and the extent and duration of measures to try to contain the virus, such as travel bans and restrictions, quarantines, shelter-in-place orders and business and government shutdowns and other restrictions on retailers.

Customer demand for certain products has also fluctuated as the pandemic has progressed and customer behaviors have changed, which has challenged our ability to anticipate and/or adjust inventory levels to meet that demand. These factors have resulted in higher out-of-stock positions in certain products, as well as delays in delivering those products, and could impact inventory levels in the future.

Other factors and uncertainties include, but are not limited to: the severity and duration of the pandemic, including whether there are additional outbreaks or spikes in the number of COVID-19 cases, future mutations or related strains of the virus in areas in which we operate; further increased operational costs associated with operating during a global pandemic; evolving macroeconomic factors, including general economic uncertainty, unemployment rates, and recessionary pressures; unknown consequences on our business performance and initiatives stemming from the substantial investment of time, capital and other resources to the pandemic response; the availability of, and prevalence of access to, effective medical treatments and vaccines for COVID-19; the pace of recovery when the pandemic subsides; and the long-term impact of the COVID-19 pandemic on our business, including consumer behaviors. These risks and their impacts are difficult to predict and could otherwise disrupt and adversely affect our operations and our financial performance.

The COVID-19 pandemic has led to increased revenue growth relative to historic trends, and has particularly accelerated our eCommerce growth. These results, as well as those of other metrics such as net income and other financial and operating data, may not be indicative of results for future periods. Once the impact of the COVID-19 pandemic subsides, particularly as vaccines become more widely available, and customers return to work or school or are otherwise no longer subject to the aforementioned containment directives and similar mandates, a failure by us to continue capitalizing on growth opportunities may result in declining revenue and future operating results may fall below expectations.

To the extent that the COVID-19 pandemic continues to adversely affect the U.S. and the global economy, it may also heighten other risks described in this section, including but not limited to those related to consumer behavior and expectations, competition, our reputation, implementation of strategic initiatives, cybersecurity threats, payment-related risks, technology systems disruption, supply chain disruptions, labor availability and cost, litigation, and regulatory requirements.

# Natural disasters, climate change, geopolitical events, global health epidemics or pandemics and catastrophic events could materially adversely affect our financial performance.

The occurrence of one or more natural disasters, such as hurricanes, tropical storms, floods, fires, earthquakes, tsunamis, cyclones, typhoons; weather conditions such as major or extended winter storms, droughts and tornadoes, whether as a result of climate change or otherwise; geopolitical events; global health epidemics or pandemics or other contagious outbreaks such as the ongoing COVID-19 pandemic; and catastrophic events, such as war, civil unrest, terrorist attacks or other acts of violence, including active shooter situations (such as those that have occurred in our U.S. stores), in countries in which we operate or in which our suppliers are located, could adversely affect our operations and financial performance.

Such events could result in physical damage to, or the complete loss of, one or more of our properties, the closure of one or more stores, clubs and distribution or fulfillment centers, limitations on store or club operating hours, the lack of an adequate work force in a market, the inability of customers and associates to reach or have transportation to our stores and clubs affected by such events, the evacuation of the populace from areas in which our stores, clubs and distribution and fulfillment centers are located, the unavailability of our digital platforms to our customers, changes in the purchasing patterns of consumers (including the frequency of visits by consumers to physical retail locations, whether as a result of limitations on large gatherings, travel and movement limitations or otherwise) and in consumers' disposable income, the temporary or long-term disruption in the supply of products from some suppliers, the disruption in the transport of goods from overseas, the disruption or delay in the delivery of goods to our distribution and fulfillment centers or stores within a country in which we are operating, the reduction in the availability of products in our stores, the disruption of utility services to our stores and our facilities, and the disruption in our communications with our stores.

Furthermore, the long-term impacts of climate change, whether involving physical risks (such as extreme weather conditions or rising sea levels) or transition risks (such as regulatory or technology changes) are expected to be widespread and unpredictable. These changes over time could affect, for example, the availability and cost of certain consumer products, commodities and energy (including utilities), which in turn may impact our ability to procure those certain goods or services required for the operation of our business at the quantities and levels we require.

We bear the risk of losses incurred as a result of physical damage to, or destruction of, any stores, clubs and distribution or fulfillment centers, loss or spoilage of inventory and business interruption caused by such events. These events and their impacts could otherwise disrupt and adversely affect our operations in the areas in which they occur and could materially adversely affect our financial performance.

### Risks associated with our suppliers could materially adversely affect our financial performance.

The products we sell are sourced from a wide variety of domestic and international suppliers. Global sourcing of many of the products we sell is an important factor in our financial performance. We expect our suppliers to comply with applicable laws, including labor, safety, anti-corruption and environmental laws, and to otherwise meet our required supplier standards of conduct. Our ability to find qualified suppliers who uphold our standards, and to access products in a timely and efficient manner and in the large volumes we may demand, is a significant challenge, especially with respect to suppliers located and goods sourced outside the U.S.

Political and economic instability, as well as other impactful events and circumstances in the countries in which our suppliers and their manufacturers are located (such as the ongoing COVID-19 pandemic), the financial instability of suppliers, suppliers' failure to meet our terms and conditions or our supplier standards (including our responsible sourcing standards), labor problems experienced by our suppliers and their manufacturers, the availability of raw materials to suppliers, merchandise safety and quality issues, disruption or delay in the transportation of merchandise from the suppliers and manufacturers to our stores, clubs, and other facilities, including as a result of labor slowdowns at any port at which a material amount of merchandise we purchase enters into the markets in which we operate, currency exchange rates, transport availability and cost, transport security, inflation and other factors relating to the suppliers and the countries in which they are located are beyond our control.

In addition, the U.S. foreign trade policies, tariffs and other impositions on imported goods, trade sanctions imposed on certain countries and entities, the limitation on the importation of certain types of goods or of goods containing certain materials from other countries and other factors relating to foreign trade are beyond our control. These and other factors affecting our suppliers and our access to products could adversely affect our financial performance.

If the products we sell are not safe or otherwise fail to meet our customers' expectations, we could lose customers, incur liability for any injuries suffered by customers using or consuming a product we sell or otherwise experience a material impact to our brand, reputation and financial performance. We are also subject to reputational and other risks related to third-party sales on our digital platforms.

Our customers count on us to provide them with safe products. Concerns regarding the safety of food and non-food products that we source from our suppliers or that we prepare and then sell could cause customers to avoid purchasing certain products from us, or to seek alternative sources of supply for all of their food and non-food needs, even if the basis for the concern is outside of our control. Any lost confidence on the part of our customers would be difficult and costly to reestablish and such products also expose us to product liability or food safety claims. As such, any issue regarding the safety of any food or non-food items we sell, regardless of the cause, could adversely affect our brand, reputation and financial performance. In addition, third-parties sell goods on some of our digital platforms, which we refer to as marketplace transactions. Whether laws related to such sales apply to us is currently unsettled and any unfavorable changes could expose us to loss of sales, reduction in transactions and deterioration of our competitive position. In addition, we may face reputational, financial and other risks, including liability, for third-party sales of goods that are controversial, counterfeit or otherwise fail to comply with applicable law. Although we impose contractual terms on sellers that are intended to prohibit sales of certain type of products, we may not be able to detect, enforce, or collect sufficient damages for breaches of such agreements. Any of these events could have a material adverse impact on our business and results of operations and impede the execution of our eCommerce growth strategy.

# We rely extensively on information systems to process transactions, summarize results and manage our business. Disruptions in our systems could harm our ability to conduct our operations.

Given the number of individual transactions we have each year, it is crucial that we maintain uninterrupted operation of our business-critical information systems. Our information systems are subject to damage or interruption from power outages, computer and telecommunications failures, computer viruses, worms, other malicious computer programs, denial-of-service attacks, security breaches (through cyberattacks from cyberattackers and sophisticated organizations including nation states), catastrophic events such as fires, tornadoes, earthquakes and hurricanes, and usage errors by our associates or contractors. Our information systems are essential to our business operations, including the processing of transactions, management of our associates, facilities, logistics, inventories, physical stores and clubs and our online operations. Our information systems are not

fully redundant and our disaster recovery planning cannot account for all eventualities. If our systems are damaged, breached or cease to function properly, we may have to make a significant investment to repair or replace them, and may experience loss or corruption of critical data as well as suffer interruptions in our business operations in the interim. Any interruption to our information systems may have a material adverse effect on our business or results of operations. In addition, we are constantly updating our information technology processes and systems. The risk of system disruption is increased when significant system changes are undertaken. If we fail to timely integrate and update our information systems and processes, we may fail to realize the cost savings or operational benefits anticipated to be derived from these initiatives.

# If the technology-based systems that give our customers the ability to shop with us online do not function effectively, our operating results, as well as our ability to grow our omni-channel business globally, could be materially adversely affected.

Increasingly, customers are using computers, tablets, and smart phones to shop with us and with our competitors and to do comparison shopping. We use social media, online advertising, and email to interact with our customers and as a means to enhance their shopping experience. As a part of our omni-channel sales strategy, we offer various pickup, delivery and shipping programs including options where many products available for purchase online can be picked up by the customer or member at a local Walmart store or Sam's Club, which provides additional customer traffic at such stores and clubs. Omni-channel retailing is a rapidly evolving part of the retail industry and of our operations around the world. We must anticipate and meet our customers' changing expectations while adjusting for technology investments and developments in our competitors' operations through focusing on the building and delivery of a seamless shopping experience across all channels by each operating segment. Any failure on our part to provide attractive, user-friendly secure digital platforms that offer a wide assortment of merchandise at competitive prices and with low cost and rapid delivery options and that continually meet the changing expectations of online shoppers and developments in online and digital platform merchandising and related technology could place us at a competitive disadvantage, result in the loss of eCommerce and other sales, harm our reputation with customers, have a material adverse impact on the growth of our eCommerce business globally and have a material adverse impact on our business and results of operations.

Our digital platforms, which are increasingly important to our business and continue to grow in complexity and scope, and the systems on which they run, including those applications and systems in our acquired eCommerce businesses, are regularly subject to cyberattacks. Those attacks involve attempts to gain unauthorized access to our eCommerce websites (including marketplace platforms) or mobile commerce applications to obtain and misuse customers' or members' information including payment information and related risks discussed in this <a href="Item 1A">Item 1A</a>. Such attacks, if successful, in addition to potential data misuse and/or loss, may also create denials of service or otherwise disable, degrade or sabotage one or more of our digital platforms or otherwise significantly disrupt our customers' and members' shopping experience, our supply chain integrity and continuity, and our ability to efficiently operate our business. If we are unable to maintain the security of our digital platforms and keep them operating within acceptable parameters, we could suffer loss of sales, reductions in transactions, reputational damage and deterioration of our competitive position and incur liability for any damage to customers or others whose personal or confidential information is unlawfully obtained and misused, any of which events could have a material adverse impact on our business and results of operations and impede the execution of our strategy for the growth of our business.

Any failure to maintain the security of the information relating to our company, customers, members, associates and vendors, whether as a result of cybersecurity attacks on our information systems or otherwise, could damage our reputation, result in litigation or other legal actions against us, cause us to incur substantial additional costs, and materially adversely affect our business and operating results.

Like most retailers, we receive and store in our information systems personal information about our customers and members, and we receive and store personal information concerning our associates and vendors. Some of that information is stored digitally in connection with our digital platforms. We also utilize third-party service providers for a variety of reasons, including, without limitation, for digital storage technology, content delivery to customers and members, back-office support, and other functions. Such providers may have access to information we hold about our customers, members, associates or vendors. In addition, our eCommerce operations depend upon the secure transmission of confidential information over public networks, including information permitting cashless payments.

Cyber threats are rapidly evolving and those threats and the means for obtaining access to information in digital and other storage media are becoming increasingly sophisticated. Cyber threats and cyberattackers can be sponsored by countries or sophisticated criminal organizations or be the work of hackers with a wide range of motives and expertise. We and the businesses with which we interact have experienced and continue to experience threats to data and systems, including by perpetrators of random or targeted malicious cyberattacks, computer viruses, worms, bot attacks, ransomware or other destructive or disruptive software and attempts to misappropriate customer information, including credit card and payment information, and cause system failures and disruptions. The increased use of remote work infrastructure due to the COVID-19 pandemic has also increased the possible attack surfaces. Some of our systems and third-party service providers' systems have experienced limited security breaches or incidents and although they did not have a material adverse effect on our operating results, there can be no assurance of a similar result in the future.

Associate error or malfeasance, faulty password management, social engineering or other vulnerabilities and irregularities may also result in a defeat of our or our third-party service providers' security measures and a breach of our or their information systems. Moreover, hardware, software or applications we use may have inherent vulnerabilities or defects of design, manufacture or operations or could be inadvertently or intentionally implemented or used in a manner that could compromise information security.

Any compromise of our data security systems or of those of businesses with which we interact, which results in confidential information being accessed, obtained, damaged, disclosed, destroyed, modified, lost or used by unauthorized persons could harm our reputation and expose us to regulatory actions, customer attrition, remediation expenses, and claims from customers, members, associates, vendors, financial institutions, payment card networks and other persons, any of which could materially and adversely affect our business operations, financial position and results of operations. Because the techniques used to obtain unauthorized access, disable or degrade service, or sabotage systems change frequently and may not immediately produce signs of a compromise, we may be unable to anticipate these techniques or to implement adequate preventative measures and we or our third-party service providers may not discover any security breach, vulnerability or compromise of information for a significant period of time after the security incident occurs. To the extent that any cyberattack, ransomware or incursion in our or one of our third-party service provider's information systems results in the loss, damage, misappropriation or other compromise of information, we may be materially adversely affected by claims from customers, financial institutions, regulatory authorities, payment card networks and others.

Our compliance programs, information technology, and enterprise risk management efforts cannot eliminate all systemic risk. Disruptions in our systems caused by security breaches or cyberattacks – including attacks on those parties we do business with – could harm our ability to conduct our operations, which may have a material effect on us, may result in losses that could have a material adverse effect on our financial position or results of operations, or may have a cascading effect that adversely impacts our partners, third-party service providers, customers, financial services firms, and other third parties that we interact with on a regular basis.

In addition, such security-related events could be widely publicized and could materially adversely affect our reputation with our customers, members, associates, vendors and shareholders, could harm our competitive position particularly with respect to our eCommerce operations, and could result in a material reduction in our net sales in our eCommerce operations, as well as in our stores thereby materially adversely affecting our operations, net sales, results of operations, financial position, cash flows and liquidity. Such events could also result in the release to the public of confidential information about our operations and financial position and performance and could result in litigation or other legal actions against us or the imposition of penalties, fines, fees or liabilities, which may not be covered by our insurance policies. Moreover, a security compromise or ransomware event could require us to devote significant management resources to address the problems created by the issue and to expend significant additional resources to upgrade further the security measures we employ to guard personal and confidential information against cyberattacks and other attempts to access or otherwise compromise such information and could result in a disruption of our operations, particularly our digital operations.

We accept payments using a variety of methods, including cash, checks, credit and debit cards, and our private label credit cards and gift cards, and we may offer new payment options over time, which may have information security risk implications. As a retailer accepting debit and credit cards for payment, we are subject to various industry data protection standards and protocols, such as payment network security operating guidelines and the Payment Card Industry Data Security Standard. We cannot be certain that the security measures we maintain to protect all of our information technology systems are able to prevent, contain or detect cyberattacks, cyberterrorism, security breaches or other compromises from known malware or ransomware or other threats that may be developed in the future. In certain circumstances, our contracts with payment card processors and payment card networks (such as Visa, Mastercard, American Express and Discover) generally require us to adhere to payment card network rules which could make us liable to payment card issuers and others if information in connection with payment cards and payment card transactions that we process is compromised, which liabilities could be substantial.

Additionally, we offer money (wire) transfer services, digital payment platforms, bill payment, money orders and check cashing and we sell prepaid cards and gift cards. We further offer co-branded credit cards and installment loans through financial services partners. These products and services require us to comply with legal and regulatory requirements, including global anti-money laundering and sanctions laws and regulations as well as international, federal and state consumer financial laws and regulations. Failure to comply with these laws and regulations could result in fines, sanctions, penalties and harm to our reputation.

The Company also has compliance obligations associated with new privacy laws enacted to protect and regulate the collection, use, retention, disclosure and transfer of personal information, which include statutory liability for security breaches. Consequently, cybersecurity attacks that cause a data breach could subject us to fines, sanctions and other legal liability and harm our reputation.

# Changes in the results of our health and wellness business could adversely affect our overall results of operations, cash flows and liquidity.

Walmart has retail pharmacy operations in our Walmart U.S. and Sam's Club segments, as well as the recent addition of Walmart Health Centers in a number of states. A large majority of our retail pharmacy net sales are generated by filling prescriptions for which we receive payment through established contractual relationships with third-party payers and payment administrators, such as private insurers, governmental agencies and pharmacy benefit managers ("PBMs").

Our retail pharmacy operations are subject to numerous risks, including: reductions in the third-party reimbursement rates for drugs; changes in our payer mix (i.e., shifts in the relative distribution of our pharmacy customers across drug insurance plans and programs toward plans and programs with less favorable reimbursement terms); changes in third-party payer drug formularies (i.e., the schedule of prescription drugs approved for reimbursement or which otherwise receive preferential coverage treatment); growth in, and our participation in or exclusion from, pharmacy payer network arrangements including exclusive and preferred pharmacy network arrangements operated by PBMs and/or any insurance plan or program; increases in the prices we pay for brand name and generic prescription drugs we sell; increases in the administrative burdens associated with seeking third-party reimbursement; changes in the frequency with which new brand name pharmaceuticals become available to consumers; introduction of lower cost generic drugs as substitutes for existing brand name drugs for which there was no prior generic drug competition; changes in drug mix (i.e., the relative distribution of drugs customers purchase at our pharmacies between brands and generics); changes in the health insurance market generally; changes in the scope of or the elimination of Medicare Part D or Medicaid drug programs; increased competition from other retail pharmacy operations including competitors offering online retail pharmacy options with or without home delivery options; further consolidation and strategic alliances among third-party payers, PBMs or purchasers of drugs; overall economic conditions and the ability of our pharmacy customers to pay for drugs prescribed for them to the extent the costs are not reimbursed by a third-party; failure to meet any performance or incentive thresholds to which our level of third-party reimbursement may be subject; changes in laws or regulations or the practices of third-party payers and PBMs related to the use of third-party financial assistance to assist our pharmacy customers with paying for drugs prescribed for them; and any additional changes in the regulatory environment for the retail pharmacy industry and the pharmaceutical industry, including as a result of restrictions on the further implementation of or the repeal of the Patient Protection and Affordable Care Act or the enactment and implementation of a law replacing such act, and other changes in laws, rules and regulations that affect our retail pharmacy business.

If the supply of certain pharmaceuticals provided by one or more of our vendors were to be disrupted for any reason, our pharmacy operations could be severely affected until at least such time as we could obtain a new supplier for such pharmaceuticals. Any such disruption could cause reputational damage and result in a significant number of our pharmacy customers transferring their prescriptions to other pharmacies.

One or a combination of such factors may adversely affect the volumes of brand name and generic pharmaceuticals we sell, our cost of sales associated with our retail pharmacy operations, and the net sales and gross margin of those operations or result in the loss of cross-store or cross-club selling opportunities and, in turn, adversely affect our overall net sales, other results of operations, cash flows and liquidity.

# Our failure to attract and retain qualified associates, increases in wage and benefit costs, changes in laws and other labor issues could materially adversely affect our financial performance.

Our ability to continue to conduct and expand our operations depends on our ability to attract and retain a large and growing number of qualified associates globally. Our ability to meet our labor needs, including our ability to find qualified personnel to fill positions that become vacant at our existing stores, clubs, distribution and fulfillment centers and corporate offices, while controlling our associate wage and related labor costs, is generally subject to numerous external factors, including the availability of a sufficient number of qualified persons in the work force of the markets in which we operate, unemployment levels within those markets, prevailing wage rates, changing demographics, health and other insurance costs and adoption of new or revised employment and labor laws and regulations. Additionally, our ability to successfully execute organizational changes, including management transitions within the Company's senior leadership, and to effectively motivate and retain associates are critical to our business success. If we are unable to locate, attract or retain qualified personnel, or manage leadership transition successfully, the quality of service we provide to our customers may decrease and our financial performance may be adversely affected.

In addition, if our costs of labor or related costs increase for other reasons or if new or revised labor laws, rules or regulations or healthcare laws are adopted or implemented that further increase our labor costs, our financial performance could be materially adversely affected.

#### **Financial Risks**

# Failure to meet market expectations for our financial performance could adversely affect the market price and volatility of our stock.

We believe that the price of our stock generally reflects high market expectations for our future operating results. Any failure to meet or delay in meeting these expectations, including our comparable store and club sales growth rates, eCommerce growth rates, gross margin, or earnings and adjusted earnings per share could cause the market price of our stock to decline, as could changes in our dividend or stock repurchase programs or policies, changes in our financial estimates and recommendations by securities analysts or, failure of Walmart's performance to compare favorably to that of other retailers may have a negative effect on the price of our stock.

# Fluctuations in foreign exchange rates may materially adversely affect our financial performance and our reported results of operations.

Our operations in countries other than the U.S. are conducted primarily in the local currencies of those countries. Our Consolidated Financial Statements are denominated in U.S. dollars, and to prepare those financial statements we must translate the amounts of the assets, liabilities, net sales, other revenues and expenses of our operations outside of the U.S. from local currencies into U.S. dollars using exchange rates for the current period. In recent years, fluctuations in currency exchange rates that were unfavorable have had adverse effects on our reported results of operations.

As a result of such translations, fluctuations in currency exchange rates from period-to-period that are unfavorable to us may also result in our Consolidated Financial Statements reflecting significant adverse period-over-period changes in our financial performance or reflecting a period-over-period improvement in our financial performance that is not as robust as it would be without such fluctuations in the currency exchange rates. Such unfavorable currency exchange rate fluctuations will adversely affect the reported performance of our Walmart International operating segment and have a corresponding adverse effect on our reported consolidated results of operations.

We may pay for products we purchase for sale in our stores and clubs around the world with a currency other than the local currency of the country in which the goods will be sold. When we must acquire the currency to pay for such products and the exchange rates for the payment currency fluctuate in a manner unfavorable to us, our cost of sales may increase and we may be unable or unwilling to change the prices at which we sell those goods to address that increase in our costs, with a corresponding adverse effect on our gross profit. Consequently, unfavorable fluctuations in currency exchange rates have and may continue to adversely affect our results of operations.

# Legal, Tax, Regulatory, Compliance, Reputational and Other Risks

Our international operations subject us to legislative, judicial, accounting, legal, regulatory, tax, political and economic risks and conditions specific to the countries or regions in which we operate, which could materially adversely affect our business or financial performance.

In addition to our U.S. operations, we operate our retail business in Africa, Canada, Central America, Chile, China, India and Mexico.

During fiscal 2021, our Walmart International operations generated approximately 22% of our consolidated net sales. Walmart International's operations in various countries also source goods and services from other countries. Our future operating results in these countries could be negatively affected by a variety of factors, most of which are beyond our control. These factors include political conditions, including political instability, local and global economic conditions, legal and regulatory constraints (such as regulation of product and service offerings including regulatory restrictions (such as foreign ownership restrictions) on eCommerce and retail operations in international markets, such as India), restrictive governmental actions (such as trade protection measures), antitrust and competition law regulatory matters (such as the competition investigations currently underway in Mexico related to our subsidiary Wal-Mart de Mexico, in Canada related to our subsidiary Wal-Mart Canada and competition proceedings in India related to our Flipkart subsidiary), local product safety and environmental laws, tax regulations, local labor laws, anti-money laundering laws and regulations, trade policies, currency regulations, laws and regulations regarding consumer and data protection, and other matters in any of the countries or regions in which we operate, now or in the future.

The economies of some of the countries in which we have operations have in the past suffered from high rates of inflation and currency devaluations, which, if they occurred again, could adversely affect our financial performance. Other factors which may impact our international operations include foreign trade, monetary and fiscal policies of the U.S. and of other countries, laws, regulations and other activities of foreign governments, agencies and similar organizations, and risks associated with having numerous facilities located in countries that have historically been less stable than the U.S. Additional risks inherent in our international operations generally include, among others, the costs and difficulties of managing international operations, adverse tax consequences and greater difficulty in enforcing intellectual property rights in countries other than the U.S. The various risks inherent in doing business in the U.S. generally also exist when doing business outside of the U.S., and may be exaggerated by the difficulty of doing business in numerous sovereign jurisdictions due to differences in culture, laws and regulations.

In foreign countries in which we have operations, a risk exists that our associates, contractors or agents could, in contravention of our policies, engage in business practices prohibited by U.S. laws and regulations applicable to us, such as the Foreign Corrupt Practices Act or the laws and regulations of other countries. We maintain a global policy prohibiting such business practices and have in place a global anti-corruption compliance program designed to ensure compliance with these laws and regulations. Nevertheless, we remain subject to the risk that one or more of our associates, contractors or agents, including those based in or from countries where practices that violate such U.S. laws and regulations or the laws and regulations of other countries may be customary, will engage in business practices that are prohibited by our policies, circumvent our compliance programs and, by doing so, violate such laws and regulations. Any such violations, even if prohibited by our internal policies, could adversely affect our business or financial performance and our reputation.

# Changes in tax and trade laws and regulations could materially adversely affect our financial performance.

In fiscal 2021, our Walmart U.S. and Sam's Club operating segments generated approximately 78% of our consolidated net sales. Significant changes in tax and trade policies, including tariffs and government regulations affecting trade between the U.S. and other countries where we source many of the products we sell in our stores and clubs could have an adverse effect on our financial performance. A significant portion of the general merchandise we sell in our U.S. stores and clubs is manufactured in other countries. Any such actions including the imposition of further tariffs on imports could increase the cost to us of such merchandise (whether imported directly or indirectly) and cause increases in the prices at which we sell such merchandise to our customers, which could materially adversely affect the financial performance of our U.S. operations and our business.

We are subject to income taxes and other taxes in both the U.S. and the foreign jurisdictions in which we currently operate or have historically operated. The determination of our worldwide provision for income taxes and current and deferred tax assets and liabilities requires judgment and estimation. Our income taxes could be materially adversely affected by earnings being lower than anticipated in jurisdictions that have lower statutory tax rates and higher than anticipated in jurisdictions that have higher statutory tax rates, by changes in the valuation of our deferred tax assets and liabilities, or by changes in worldwide tax laws, tax rates, regulations or accounting principles.

We are also exposed to future tax legislation, as well as the issuance of future regulations and changes in administrative interpretations of existing tax laws, any of which can impact our current and future years' tax provision. The effect of such changes in tax law could have a material effect on our business, financial position and results of operations. In the U.S., the Tax Cuts and Jobs Act of 2017 (the "Tax Act") significantly changed federal income tax laws that affect U.S. corporations and additional guidance from the U.S. Treasury Department, the IRS, and other standard-setting bodies is still pending. As further guidance is issued by these taxing authorities, any resulting changes in our estimates will be treated in accordance with the relevant accounting guidance. Compliance with the Tax Act, including collecting information not regularly produced by the Company or unexpected changes in our estimates, may require us to incur additional costs and could affect our results of operations.

In addition, in response to significant market volatility and disruptions to business operations resulting from the global spread of COVID-19, legislatures and taxing authorities in many jurisdictions in which we operate may enact changes to their tax rules. These changes could include modifications that have temporary effect and more permanent changes. The impact of these potential new rules as well as any other changes in domestic and international tax rules and regulations could have a material effect on our effective tax rate.

Furthermore, we are subject to regular review and audit by both domestic and foreign tax authorities as well as subject to the prospective and retrospective effects of changing tax regulations and legislation. Although we believe our tax estimates are reasonable, the ultimate tax outcome may materially differ from the tax amounts recorded in our Consolidated Financial Statements and may materially affect our income tax provision, net income, or cash flows in the period or periods for which such determination and settlement is made.

Changes in and/or failure to comply with other laws and regulations specific to the environments in which we operate could materially adversely affect our reputation, market position, or our business and financial performance.

We operate in complex regulated environments in the U.S. and in the other countries in which we operate and could be adversely affected by changes to existing legal requirements including the related interpretations and enforcement practices, new legal requirements and/or any failure to comply with applicable regulations.

Our operations in the U.S. are subject to numerous federal, state and local regulations including licensing and other requirements and reimbursement arrangements affecting our health and wellness operations. The regulations to which we are subject include, but are not limited to: federal and state registration and regulation of pharmacies; dispensing and sale of controlled substances and products containing pseudoephedrine; applicable governmental payer regulations including Medicare and Medicaid; data privacy and security laws and regulations including the Health Insurance Portability and Accountability Act, the Affordable Care Act, laws and regulations relating to the protection of the environment and health and safety matters, including those governing exposure to, and the management and disposal of, hazardous substances; regulations regarding food and drug safety including those of the U.S. Food and Drug Administration (the "FDA") and the Drug Enforcement Administration (the "DEA"), trade regulations including those of the U.S. Federal Trade Commission, and consumer protection and safety regulations including those of the Consumer Product Safety Commission, as well as state regulatory authorities, governing the availability, sale, advertisement and promotion of products we sell and the financial services we offer; antikickback laws; false claims laws; patient inducement regulations; and federal and state laws governing health care fraud and abuse and the practice of the professions of pharmacy, optical care and health care services.

For example, in the U.S., the DEA and various other regulatory authorities regulate the distribution and dispensing of pharmaceuticals and controlled substances. We are required to hold valid DEA and state-level licenses, meet various security and operating standards and comply with the federal and various state controlled substance acts and related regulations governing the sale, dispensing, disposal and holding of controlled substances. The DEA, the FDA and state regulatory authorities have broad enforcement powers, including the ability to seize or recall products and impose significant criminal, civil and administrative sanctions for violations of these laws and regulations.

We are also governed by foreign, national and state laws and regulations of general applicability, including laws and regulations related to working conditions, health and safety, equal employment opportunity, employee benefit and other labor and employment matters, laws and regulations related to competition and antitrust matters, and health and wellness related regulations for our pharmacy operations outside of the U.S. In addition, certain financial services we offer or make available, such as our money transfer agent services, are subject to legal and regulatory requirements, including those intended to help detect and prevent money laundering, sanctions, fraud and other illicit activity as well as consumer financial protection. We are also subject to data privacy and protection laws regulating the collection, use, retention, disclosure, transfer and processing of personal information, such as the California Consumer Protection Act ("CCPA"), which was recently significantly modified by the California Privacy Rights Act ("CPRA"), as well as the European Union's General Data Protection Regulation ("GDPR"). The potential effects of these laws are far-reaching and may require us to modify our data processing practices and policies and to incur substantial costs and expenses to comply. In the case of non-compliance with a material provision of the GDPR (such as non-adherence to the core principles of processing personal data), regulators have the authority to levy a fine in an amount that is up to the greater of €20 million or 4% of global annual turnover in the prior year. These administrative fines are discretionary and based, in each case, on a multi-factored approach. The CCPA and CPRA give California residents expanded rights to access, correct and require deletion of their personal information, opt out of certain personal information sharing and receive detailed information about how their personal information is used. The CCPA and CPRA provide for civil penalties for violations, as well as a private right of action for data breaches. Furthermore, our marketing and customer engagement activities are subject to communications privacy laws such as the Telephone Consumer Protection Act. We may be subjected to penalties and other consequences for noncompliance, including changing some portions of our business. Even an unsuccessful challenge by customer or regulatory authorities of our activities could result in adverse publicity and could require a costly response from and defense by us.

The impact of new laws, regulations and policies and the related interpretations, as well as changes in enforcement practices or regulatory scrutiny generally cannot be predicted, and changes in applicable laws, regulations and policies and the related interpretations and enforcement practices may require extensive system and operational changes, be difficult to implement, increase our operating costs, require significant capital expenditures, or adversely impact the cost or attractiveness of the products or services we offer, or result in adverse publicity and harm our reputation.

While we strive to adhere our practices and procedures to these laws, they are subject to evolving regulations, interpretations and regulator discretion. To the extent a regulator or court disagrees with our interpretation of these laws and determines that our practices are not in compliance with applicable laws and regulations, we could be subject to civil and criminal penalties that could adversely affect the continued operation of our businesses, including: suspension of payments from government programs; loss of required government certifications; loss of authorizations to participate in or exclusion from government programs, including the Medicare and Medicaid programs in the U.S.; loss of licenses; termination from contractual relationships, including those with our drug suppliers and third-party payers; and significant fines or monetary damages and/or penalties. In addition, failure to comply with applicable legal or regulatory requirements in the U.S. or in any of the countries in which we operate could result in significant legal and financial exposure, damage to our reputation, and have a material adverse effect on our business operations, financial position and results of operations.

# We are subject to risks related to litigation and other legal proceedings that may materially adversely affect our results of operations, financial position and liquidity.

We operate in a highly regulated and litigious environment. We are involved in legal proceedings, including litigation, arbitration and other claims, and investigations, inspections, audits, claims, inquiries and similar actions by pharmacy, healthcare, tax, environmental and other governmental authorities. We may also have indemnification obligations for legal commitments of certain businesses we have divested. Legal proceedings, in general, and securities, derivative action and class action and multi-district litigation, in particular, can be expensive and disruptive. Some of these suits may purport or may be determined to be class actions and/or involve parties seeking large and/or indeterminate amounts, including punitive or exemplary damages, and may remain unresolved for several years. For example, we are currently a defendant in a number of cases containing class or collective-action allegations, or both, in which the plaintiffs have brought claims under federal and state wage and hour laws, as well as a number of cases containing class-action allegations in which the plaintiffs have brought claims under federal and state consumer laws.

The Company has also been responding to subpoenas, information requests and investigations from governmental entities related to nationwide controlled substance dispensing and distribution practices involving opioids and is also a defendant in numerous litigation proceedings related to opioids including the consolidated multidistrict litigation entitled In re National Prescription Opiate Litigation (MDL No. 2804), currently pending in the U.S. District Court for the Northern District of Ohio. Similar cases that name the Company have also been filed in state courts by state, local and tribal governments, health care providers and other plaintiffs. Plaintiffs are seeking compensatory and punitive damages, as well as injunctive relief including abatement. On October 22, 2020, the Company filed a declaratory judgment action in the U.S. District Court for the Eastern District of Texas against the U.S. Department of Justice (the "DOJ") and the U.S. Drug Enforcement Administration, asking a federal court to clarify the roles and responsibilities of pharmacists and pharmacies as to the dispensing and distribution of opioids under the Controlled Substances Act (the "CSA"). The Company's action was dismissed and the Company is appealing the decision. On December 22, 2020, the DOJ filed a civil complaint against the Company in the U.S. District Court for the District of Delaware alleging that the Company unlawfully dispensed controlled substances from its pharmacies and unlawfully distributed controlled substances to those pharmacies in violation of the CSA. The DOJ is seeking civil penalties and injunctive relief. The Company filed a motion to dismiss the DOJ complaint on February 22, 2021. In addition, the Company is the subject of two securities class actions alleging violations of the federal securities laws regarding the Company's disclosures with respect to opioids filed in the U.S. District Court for the District of Delaware on January 20, 2021 and March 5, 2021 purportedly on behalf of a class of investors who acquired Walmart stock from March 30, 2016 through December 22, 2020. A derivative action was also filed by one of the Company's shareholders in the U.S. District Court for the District of Delaware on February 9, 2021 alleging breach of fiduciary duties against certain of its current and former directors with respect to oversight of the Company's distribution and dispensing of opioids.

The Company cannot predict the number of such claims that may be filed, and cannot reasonably estimate any loss or range of loss that may arise from such claims and the related opioid matters.

We discuss these cases and other litigation to which we are party below under the caption "Item 3. Legal Proceedings" and in Note 10 in the "Notes to our Consolidated Financial Statements," which are part of this Annual Report on Form 10-K.

Our amended and restated bylaws designate the Court of Chancery of the State of Delaware as the sole and exclusive forum for certain types of actions and proceedings that may be initiated by our shareholders, which could increase the costs for our shareholders to bring claims, discourage our shareholders from bringing claims, or limit our shareholders' ability to obtain a favorable judicial forum for disputes with us or our directors, officers, associates or shareholders in such capacity.

Our bylaws provide that, unless we consent in writing to the selection of an alternative forum, the Court of Chancery of the State of Delaware will, to the fullest extent permitted by law, be the sole and exclusive forum for claims, including derivative claims that are based upon a violation of a duty by a current or former director, officer, associate or shareholder in such capacity or as to which the Delaware General Corporation Law confers jurisdiction upon the Court of Chancery. The exclusive forum provision may increase the costs for a shareholder to bring a claim or limit a shareholder's ability to bring a claim in a judicial forum that the shareholder finds favorable for disputes with us or our directors, officers, associates or shareholders in such capacity, which may discourage such lawsuits against us and such persons. Alternatively, if a court were to find these provisions of our bylaws inapplicable to, or unenforceable in respect of, the claims as to which they are intended to apply, then we may incur additional costs associated with resolving such matters in other jurisdictions, which could adversely affect our business, financial position or results of operations. While the exclusive forum provision applies to state and federal law claims, our shareholders will not be deemed to have waived our compliance with, and the exclusive forum provision will not preclude or contract the scope of exclusive federal or concurrent jurisdiction for actions brought under, the federal securities laws, including the Securities Exchange Act of 1934, as amended, or the Securities Act of 1933, as amended, and the rules and regulations promulgated thereunder.

### ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

# ITEM 2. PROPERTIES

# **United States**

The Walmart U.S. and Sam's Club segments comprise the Company's operations in the U.S. As of January 31, 2021, unit counts for Walmart U.S. and Sam's Club are summarized by format for each state and territory as follows:

|                            |              | Walmart U.S.    | Sam's Club                                 |        |             |
|----------------------------|--------------|-----------------|--|--------|-------------|
|                            |              |                 | Neighborhood<br>Markets and<br>other small |        |             |
| State or Territory         | Supercenters | Discount Stores | formats                                    | Clubs  | Grand Total |
| Alabama                    | 101          | 1               | 29   | 13     | 144         |
| Alaska                     | 7            | 2               |  |        | 9           |
| Arizona                    | 83           | 2               | 28   | 12     | 125         |
| Arkansas                   | 76           | 5               | 37   | 9      | 127         |
| California                 | 142          | 71              | 78   | 29     | 320         |
| Colorado                   | 70           | 4               | 18   | 17     | 109         |
| Connecticut                | 12           | 21              | 1  | 1      | 35          |
| Delaware                   | 6            | 3               | _  | 1      | 10          |
| Florida                    | 232          | 9               | 98   | 46     | 385         |
| Georgia                    | 154          | 2               | 35   | 24     | 215         |
| Hawaii                     |              | 10              | _  | 2      | 12          |
| Idaho                      | 23           | _               | 3  | 1      | 27          |
| Illinois                   | 139          | 15              | 12   | 25     | 191         |
| Indiana                    | 97           | 6               | 11   | 13     | 127         |
| Iowa                       | 58           | 2               | _  | 9      | 69          |
| Kansas                     | 58           | 2               | 16   | 9      | 85          |
| Kentucky                   | 78           | 7               | 9  | 9      | 103         |
| Louisiana                  | 88           | 2               | 34   | 14     | 138         |
| Maine                      | 19           | 3               | _  | 3      | 25          |
| Maryland                   | 30           | 18              | 3  | 11     | 62          |
| Massachusetts              | 27           | 21              | 4  | _      | 52          |
| Michigan                   | 90           | 3               | 9  | 23     | 125         |
| Minnesota                  | 65           | 3               | 1  | 12     | 81          |
| Mississippi                | 65           | 3               | 11   | 7      | 86          |
| Missouri                   | 112          | 9               | 18   | 19     | 158         |
| Montana                    | 14           | _               | _  | 2      | 16          |
| Nebraska                   | 35           | _               | 7  | 5      | 47          |
| Nevada                     | 30           | 2               | 11   | 7      | 50          |
| New Hampshire              | 19           | 7               | _  | 2      | 28          |
| New Jersey                 | 35           | 27              | 1  | 8      | 71          |
| New Mexico                 | 35           | 2               | 9  | 7      | 53          |
| New York                   | 80           | 17              | 9  | 12     | 118         |
| North Carolina             | 143          | 6               | 45   | 22     | 216         |
| North Dakota               | 14           | _               | _  | 3      | 17          |
| Ohio                       | 139          | 6               | 2  | 27     | 174         |
| Oklahoma                   | 81           | 7               | 35   | 13     | 136         |
| Oregon                     | 29           | 7               | 10   | _      | 46          |
| Pennsylvania               | 116          | 20              | 3  | 24     | 163         |
| Puerto Rico                | 13           | 5               | 12   | 7      | 37          |
| Rhode Island               | 5            | 4               | _  | _      | 9           |
| South Carolina             | 84           | _               | 26   | 13     | 123         |
| South Dakota               | 15           | _               | _  | 2      | 17          |
| Tennessee                  | 117          | 1               | 20   | 14     | 152         |
| Texas                      | 392          | 18              | 110  | 82     | 602         |
| Utah                       | 41           | _               | 13   | 8      | 62          |
| Vermont                    | 3            | 3               | _  | _      | 6           |
| Virginia                   | 110          | 4               | 21   | 15     | 150         |
| Washington                 | 52           | 10              | 5  | _      | 67          |
| Washington D.C.            | 3            | _               | 2  | _      | 5           |
| West Virginia              | 38           | _               | 1  | 5      | 44          |
| Wisconsin                  | 83           | 4               | 2  | 10     | 99          |
| Wyoming                    | 12           |                 | _  | 2      | 14          |
| U.S. total                 | 3,570        | 374             | 799  | 599    | 5,342       |
| Square feet (in thousands) | 634,154      | 39,464          | 29,414                                     | 80,239 | 783,271     |
|                            |              |                 |  |        |             |

### International

The Walmart International segment comprises the Company's operations outside of the U.S. Unit counts as of January 31, 2021<sup>(1)</sup> for Walmart International are summarized by major category for each geographic market as follows:

| Geographic Market              | Retail | Wholesale | Other <sup>(2)</sup> | Total | Square<br>feet <sup>(3)</sup> |
|--------------------------------|--------|-----------|----------------------|-------|-------------------------------|
| Africa <sup>(4)</sup>          | 332    | 91        | _                    | 423   | 24,537                        |
| Canada                         | 408    | _         | _                    | 408   | 52,976                        |
| Central America <sup>(5)</sup> | 855    | _         | _                    | 855   | 13,724                        |
| Chile                          | 352    | 6         | _                    | 358   | 15,932                        |
| China                          | 403    | 31        | _                    | 434   | 69,312                        |
| India                          | _      | 29        | _                    | 29    | 1,569                         |
| Japan <sup>(6)</sup>           | 328    | _         | _                    | 328   | 19,570                        |
| Mexico                         | 2,470  | 164       | _                    | 2,634 | 101,993                       |
| United Kingdom <sup>(6)</sup>  | 614    |           | 18                   | 632   | 37,660                        |
| International total            | 5,762  | 321       | 18                   | 6,101 | 337,273                       |

- (1) Walmart International unit counts, with the exception of Canada, are as of December 31, 2020, to correspond with the balance sheet date of the related geographic market. Canada unit counts are as of January 31, 2021.
- (2) Other includes stand-alone gas stations.
- (3) Square feet reported in thousands.
- (4) Africa unit counts primarily reside in South Africa, with other locations in Botswana, Ghana, Kenya, Lesotho, Malawi, Mozambique, Namibia, Nigeria, Swaziland, Tanzania, Uganda and Zambia.
- 5) Central America unit counts reside in Costa Rica, El Salvador, Guatemala, Honduras and Nicaragua.
- (6) As of January 31, 2021, the Company's operations in Japan and the United Kingdom were classified as held for sale. Refer to Note 12.

# **Owned and Leased Properties**

The following table provides further details of our retail units and distribution facilities, including return facilities and dedicated eCommerce fulfillment centers, as of January 31, 2021:

|                                       | Owned | Leased <sup>(1)</sup> | Total  |
|---------------------------------------|-------|-----------------------|--------|
| U.S. properties                       |       |                       |        |
| Walmart U.S. retail units             | 4,067 | 676                   | 4,743  |
| Sam's Club retail units               | 513   | 86                    | 599    |
| Total U.S. retail units               | 4,580 | 762                   | 5,342  |
| Walmart U.S. distribution facilities  | 108   | 48                    | 156    |
| Sam's Club distribution facilities    | 11    | 16                    | 27     |
| Total U.S. distribution facilities    | 119   | 64                    | 183    |
| Total U.S. properties                 | 4,699 | 826                   | 5,525  |
| International properties              |       |                       |        |
| Africa                                | 37    | 386                   | 423    |
| Canada                                | 124   | 284                   | 408    |
| Central America                       | 358   | 497                   | 855    |
| Chile                                 | 188   | 170                   | 358    |
| China                                 | 2     | 432                   | 434    |
| India                                 | 2     | 27                    | 29     |
| Japan <sup>(2)</sup>                  | 54    | 274                   | 328    |
| Mexico                                | 700   | 1,934                 | 2,634  |
| United Kingdom <sup>(2)</sup>         | 433   | 199                   | 632    |
| Total International retail units      | 1,898 | 4,203                 | 6,101  |
| International distribution facilities | 32    | 189                   | 221    |
| Total International properties        | 1,930 | 4,392                 | 6,322  |
| Total properties                      | 6,629 | 5,218                 | 11,847 |
| Total retail units                    | 6,478 | 4,965                 | 11,443 |
| Total distribution facilities         | 151   | 253                   | 404    |
| Total properties                      | 6,629 | 5,218                 | 11,847 |
|                                       |       |                       |        |

<sup>(1)</sup> Also includes U.S. and international distribution facilities which are third-party owned and operated.

We own office facilities in Bentonville, Arkansas, that serve as our principal office and own and lease office facilities throughout the U.S. and internationally for operations as well as for field and market management. The land on which our stores are located is either owned or leased by the Company. We use independent contractors to construct our buildings. All store leases provide for annual rentals, some of which escalate during the original lease or provide for additional rent based on sales volume. Substantially all of the Company's store and club leases have renewal options, some of which include rent escalation clauses.

For further information on our distribution centers, see the caption "Distribution" provided for each of our segments under "Item 1. Business."

<sup>(2)</sup> As of January 31, 2021, the Company's operations in Japan and the United Kingdom were classified as held for sale. Refer to Note 12,

#### ITEM 3. LEGAL PROCEEDINGS

**I. SUPPLEMENTAL INFORMATION:** We discuss certain legal proceedings in Note 10 to our Consolidated Financial Statements, which is included in "Item 8. Financial Statements and Supplementary Data." We refer you to that discussion for important information concerning those legal proceedings, including the basis for such actions and, where known, the relief sought.

We provide the following additional information concerning those legal proceedings, including the name of the lawsuit, the court in which the lawsuit is pending, and the date on which the petition commencing the lawsuit was filed.

**Asda Equal Value Claims:** Ms S Brierley & Others v ASDA Stores Ltd (2406372/2008 & Others - Manchester Employment Tribunal); ASDA Stores Ltd v Brierley & Ors (A2/2016/0973 - United Kingdom Court of Appeal); ASDA Stores Ltd v Ms S Brierley & Others (UKEAT/0059/16/DM - United Kingdom Employment Appeal Tribunal); ASDA Stores Ltd v Ms S Brierley & Others (UKEAT/0009/16/JOJ - United Kingdom Employment Appeal Tribunal).

National Prescription Opiate Litigation: *In re National Prescription Opiate Litigation* (MDL No. 2804) (the "MDL"). The MDL is pending in the U.S. District Court for the Northern District of Ohio and includes over 2,000 cases as of March 5, 2021, some of which cases are in the process of being transferred to the MDL. A trial previously scheduled to begin on May 10, 2021 against a number of parties, including the Company, regarding opioid dispensing and distribution claims has been postponed and rescheduled for October 4, 2021. A separate trial in the MDL that had been expected to start in November 2020 against a number of parties, including the Company, regarding opioid distribution claims has been postponed indefinitely. There is one case in which the Company is named as a defendant that was remanded from the MDL court to the U.S. District Court for the Eastern District of Oklahoma. In addition, there are over 200 state court cases pending as of March 5, 2021, some of which may be removed to federal court to seek MDL transfer. The case citations for the state cases are listed on Exhibit 99.1 to this Form 10-K.

**DOJ Opioid Litigation:** On October 22, 2020, the Company filed a declaratory judgment action in the Eastern District of Texas against the U.S. Department of Justice (the "DOJ") and the U.S. Drug Enforcement Administration, asking a federal court to clarify the roles and responsibilities of pharmacists and pharmacies as to the dispensing and distribution of opioids under the Controlled Substances Act (the "CSA"). The Company's action, *Walmart Inc. v. U.S. Department of Justice et al.*, USDC, Eastern Dist. of Texas, 10/22/20, was dismissed and the Company is appealing the decision. A civil complaint pending in the U.S. District Court for the District of Delaware has been filed by the DOJ against the Company, in which the DOJ alleges violations of the CSA related to nationwide distribution and dispensing of opioids. *U.S. v. Walmart Inc.*, *et al.*, USDC, Dist. of DE, 12/22/20. The Company filed a motion to dismiss the DOJ complaint on February 22, 2021.

Opioids Related Securities Class Actions and Derivative Litigation: A derivative complaint and class action lawsuits drawing heavily on the allegations of the DOJ complaint have been filed in Delaware naming various current and former directors and certain officers as defendants. The plaintiff in the derivative suit (in which the Company is a nominal defendant) alleges, among other things, that the defendants breached their fiduciary duties in connection with their oversight of opioids dispensing and distribution. The securities class actions, alleging violations of Sections 10(b) and 20(a) of the Securities Exchange Act of 1934, as amended regarding the Company's disclosures with respect to opioids were purportedly filed on behalf of a class of investors who acquired Walmart stock from March 30, 2016 through December 22, 2020.

**Derivative Lawsuit:** Abt v. Alvarez et al., USDC, Dist. of DE, 2/9/21.

**Securities Class Actions:** *Stanton v. Walmart Inc. et al.*, USDC, Dist. of DE, 1/20/21; *Martin v. Walmart Inc. et al.*, USDC, Dist. of DE, 3/5/21.

II. CERTAIN OTHER MATTERS: The Company has received grand jury subpoenas issued by the United States Attorney's Office for the Middle District of Pennsylvania seeking documents regarding the Company's consumer fraud program and antimoney laundering compliance related to the Company's money transfer services, where Walmart is an agent. The most recent subpoena was issued in August 2020. The Company has been responding to these subpoenas and is cooperating with the government's investigation. The Company has also responded to civil investigative demands from the United States Federal Trade Commission (the "FTC") and is cooperating with the FTC's investigation related to money transfers and the Company's anti-fraud program in its capacity as an agent. The Company is unable to predict the outcome of the investigations or any related actions by the governmental entities regarding these matters at this time. While the Company does not currently believe that the outcome of these matters will have a material adverse effect on its business, financial position, results of operations or cash flows, the Company can provide no assurance as to the scope and outcome of these matters and whether its business, financial position, results of operations or cash flows will not be materially adversely affected.

**III. ENVIRONMENTAL MATTERS:** Item 103 of SEC Regulation S-K requires disclosure of certain environmental matters when a governmental authority is a party to the proceedings and such proceedings involve potential monetary sanctions that the Company reasonably believes will exceed an applied threshold not to exceed \$1 million. Applying this threshold, there are no environmental matters to disclose for this period.

# ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

### **Market for Common Stock**

The principal market on which Walmart's common stock is listed for trading is the New York Stock Exchange. The common stock trades under the symbol "WMT."

#### **Holders of Record of Common Stock**

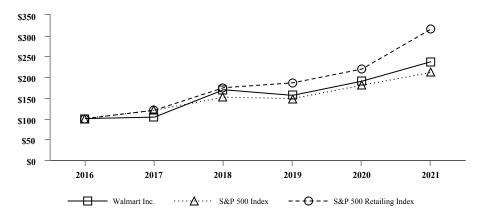
As of March 17, 2021, there were 214,673 holders of record of Walmart's common stock.

#### **Stock Performance Chart**

This graph compares the cumulative total shareholder return on Walmart's common stock during the five fiscal years ended through fiscal 2021 to the cumulative total returns on the S&P 500 Retailing Index and the S&P 500 Index. The comparison assumes \$100 was invested on February 1, 2016 in shares of our common stock and in each of the indices shown and assumes that all of the dividends were reinvested.

## COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\*

Among Walmart Inc., the S&P 500 Index and S&P 500 Retailing Index (Fiscal Years Ended January 31)



\*Assumes \$100 Invested on February 1, 2016 Assumes Dividends Reinvested Fiscal Year ended January 31, 2021

Fiscal Years Ended January 31,

|                         | 2016         | 2017         | 2018         | 2019         | 2020         | 2021         |
|-------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Walmart Inc.            | \$<br>100.00 | \$<br>103.50 | \$<br>169.56 | \$<br>156.05 | \$<br>190.21 | \$<br>237.33 |
| S&P 500 Index           | 100.00       | 120.04       | 151.74       | 148.23       | 180.37       | 211.48       |
| S&P 500 Retailing Index | 100.00       | 120.09       | 174.49       | 186.29       | 219.46       | 316.05       |

# **Issuer Repurchases of Equity Securities**

From time to time, we repurchase shares of our common stock under share repurchase programs authorized by the Company's Board of Directors. All repurchases made during fiscal 2021 were made under the \$20.0 billion share repurchase program approved in October 2017, of which authorization for \$3.0 billion of share repurchases remained as of January 31, 2021. On February 18, 2021, the Board of Directors approved a new \$20.0 billion share repurchase program which, beginning February 22, 2021, replaced the previous share repurchase program. Any repurchased shares are constructively retired and returned to an unissued status.

Share repurchase activity under our share repurchase programs, on a trade date basis, for each month in the quarter ended January 31, 2021, was as follows:

| Fiscal Period         | Total Number of<br>Shares Repurchased | Av | verage Price Paid<br>per Share<br>(in dollars) | Total Number of<br>Shares Repurchased<br>as Part of Publicly<br>Announced Plans or<br>Programs | Approximate Dollar Value of<br>Shares that May Yet Be<br>Repurchased Under the<br>Plans or Programs <sup>(1)</sup><br>(in billions) |
|-----------------------|---------------------------------------|----|--|--|---|
| November 1 - 30, 2020 | 1,827,372                             | \$ | 148.91   | 1,827,372  | \$<br>4.2   |
| December 1 - 31, 2020 | 4,334,315                             |    | 146.33   | 4,334,315  | 3.6   |
| January 1 - 31, 2021  | 3,926,701                             |    | 145.80   | 3,926,701  | 3.0   |
| Total                 | 10,088,388                            |    |  | 10,088,388   |   |

<sup>(1)</sup> Represents the approximate dollar value of shares that could have been repurchased at the end of the month.

# ITEM 6. SELECTED FINANCIAL DATA

This Item is reserved as a result of the Company's early adoption of Item 301 of Regulation S-K, as deleted pursuant to SEC Release No. 33-10890; 34-90459 (Management's Discussion and Analysis; Selected Financial Data, and Supplementary Financial Information) adopted by the Securities and Exchange Commission on November 19, 2020.

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Overview

This discussion, which presents our results for the fiscal years ended January 31, 2021 ("fiscal 2021"), January 31, 2020 ("fiscal 2020") and January 31, 2019 ("fiscal 2019"), should be read in conjunction with our Consolidated Financial Statements and the accompanying notes. We intend for this discussion to provide the reader with information that will assist in understanding our financial statements, the changes in certain key items in those financial statements from period to period and the primary factors that accounted for those changes. We also discuss certain performance metrics that management uses to assess the Company's performance. Additionally, the discussion provides information about the financial results of each of the three segments to provide a better understanding of how each of those segments and its results of operations affect the financial position and results of operations of the Company as a whole.

Throughout this Item 7, we discuss segment operating income, comparable store and club sales and other measures. Management measures the results of the Company's segments using each segment's operating income, including certain corporate overhead allocations, as well as other measures. From time to time, we revise the measurement of each segment's operating income and other measures as determined by the information regularly reviewed by our chief operating decision maker.

Management also measures the results of comparable store and club sales, or comparable sales, a metric that indicates the performance of our existing stores and clubs by measuring the change in sales for such stores and clubs, including eCommerce sales, for a particular period from the corresponding period in the previous year. Walmart's definition of comparable sales includes sales from stores and clubs open for the previous 12 months, including remodels, relocations, expansions and conversions, as well as eCommerce sales. We measure the eCommerce sales impact by including all sales initiated digitally, including omni-channel transactions which are fulfilled through our stores and clubs. Sales at a store that has changed in format are excluded from comparable sales when the conversion of that store is accompanied by a relocation or expansion that results in a change in the store's retail square feet of more than five percent. Sales related to divested businesses are excluded from comparable sales, and sales related to acquisitions are excluded until such acquisitions have been owned for 12 months. Comparable sales are also referred to as "same-store" sales by others within the retail industry. The method of calculating comparable sales varies across the retail industry. As a result, our calculation of comparable sales is not necessarily comparable to similarly titled measures reported by other companies.

In discussing our operating results, the term currency exchange rates refers to the currency exchange rates we use to convert the operating results for countries where the functional currency is not the U.S. dollar into U.S. dollars. We calculate the effect of changes in currency exchange rates as the difference between current period activity translated using the current period's currency exchange rates and the comparable prior year period's currency exchange rates. Additionally, no currency exchange rate fluctuations are calculated for non-USD acquisitions until owned for 12 months. Throughout our discussion, we refer to the results of this calculation as the impact of currency exchange rate fluctuations. Volatility in currency exchange rates may impact the results, including net sales and operating income, of the Company and the Walmart International segment in the future.

Our business is seasonal to a certain extent due to calendar events and national and religious holidays, as well as weather patterns. Generally, our highest sales volume and operating income have occurred in the fiscal quarter ending January 31; however, the COVID-19 pandemic may have an impact on consumer behaviors that could result in temporary changes in the seasonal fluctuations of our business.

We have taken certain strategic actions to strengthen our Walmart International portfolio for the long-term, including the following highlights over the last three years:

- Acquisition of 81 percent of the outstanding shares, or 77 percent of the diluted shares, of Flipkart Private Limited ("Flipkart") in August 2018. Refer to Note 12 for additional information on the transaction.
- Divestiture of 80 percent of Walmart Brazil in August 2018, for which we recorded a pre-tax loss of \$4.8 billion in fiscal 2019. Refer to Note 12 for additional information on the transaction.
- Divestiture of banking operations in Walmart Chile and Walmart Canada in December 2018 and April 2019, respectively.
- In October 2020, we agreed to sell Asda for net consideration of \$9.4 billion and recognized an estimated non-cash loss in fiscal 2021 of \$5.7 billion, after tax, which includes the loss associated with the expected derecognition of the Asda pension plan. In February 2021, we completed the sale of Asda. Refer to Note 11 and Note 12.
- In November 2020, we completed the sale of Walmart Argentina and recorded a non-cash loss of \$1.0 billion, after-tax, primarily due to cumulative foreign currency translation losses. Refer to Note 12.

• In November 2020, we agreed to sell a majority stake in Seiyu for net consideration of approximately \$1.2 billion and recognized an estimated non-cash loss of \$1.9 billion, after-tax, in fiscal 2021. In March 2021, we completed the sale of Seiyu. Refer to Note 12.

We operate in the highly competitive omni-channel retail industry in all of the markets we serve. We face strong sales competition from other discount, department, drug, dollar, variety and specialty stores, warehouse clubs and supermarkets, as well as eCommerce businesses. Many of these competitors are national, regional or international chains or have a national or international omni-channel or eCommerce presence. We compete with a number of companies for attracting and retaining quality associates. We, along with other retail companies, are influenced by a number of factors including, but not limited to: catastrophic events, weather, global health epidemics including the ongoing COVID-19 pandemic, competitive pressures, consumer disposable income, consumer debt levels and buying patterns, consumer credit availability, cost of goods, currency exchange rate fluctuations, customer preferences, deflation, inflation, fuel and energy prices, general economic conditions, insurance costs, interest rates, labor costs, tax rates, the imposition of tariffs, cybersecurity attacks and unemployment. Further information on the factors that can affect our operating results and on certain risks to our Company and an investment in its securities can be found herein under "Item 1A. Risk Factors."

# **COVID-19 Updates**

Throughout fiscal 2021, we have operated with a clear set of priorities to guide our decision making through the COVID-19 pandemic. These priorities are:

- Supporting our associates on the front lines in terms of their physical safety, financial health and emotional well-being.
   We are providing extra pay and benefits, including special cash bonuses to associates and the introduction of a COVID-19 Emergency Leave Policy in the U.S.
- Serving our customers as safely as possible and keeping our supply chain operating. We reduced our store operating hours at the onset of the COVID-19 pandemic and have expanded store hours slightly toward the end of the year.
- Helping others which includes waiving or discounting rent for in-store tenants in April and May 2020 as well as hiring
  more than 500,000 new associates.
- Managing the business well both operationally and financially and driving our long-term strategy. We are maintaining
  our everyday low-price discipline while investing in our omni-channel offering which continues to resonate with
  customers around the world who are increasingly seeking convenience.

While we incurred incremental costs of \$4.0 billion during fiscal 2021 associated with operating during a global health crisis, the COVID-19 pandemic resulted in overall net sales growth during fiscal 2021 with strong comparable sales in the U.S. and the majority of our international markets. Sales trends were positively affected by eCommerce growth acceleration and we also saw customers consolidate shopping trips and purchase larger baskets. For a detailed discussion on results of operations by reportable segment, refer to "Results of Operations" below.

We expect continued uncertainty in our business and the global economy due to the duration and intensity of the COVID-19 pandemic; the duration and extent of economic stimulus; timing and effectiveness of global vaccines; and volatility in employment trends and consumer confidence which may impact our results.

# **Company Performance Metrics**

We are committed to helping customers save money and live better through everyday low prices, supported by everyday low costs. At times, we adjust our business strategies to maintain and strengthen our competitive positions in the countries in which we operate. We define our financial framework as:

- strong, efficient growth;
- · consistent operating discipline; and
- strategic capital allocation.

As we execute on this financial framework, we believe our returns on capital will improve over time.

### **Strong, Efficient Growth**

Our objective of prioritizing strong, efficient growth means we will focus on the most productive growth opportunities, increasing comparable store and club sales, accelerating eCommerce sales growth and expanding omni-channel initiatives while slowing the rate of growth of new stores and clubs. At times, we make strategic investments which are focused on the long-term growth of the Company.

Comparable sales is a metric that indicates the performance of our existing stores and clubs by measuring the change in sales for such stores and clubs, including eCommerce sales, for a particular period over the corresponding period in the previous year. The retail industry generally reports comparable sales using the retail calendar (also known as the 4-5-4 calendar). To be consistent with the retail industry, we provide comparable sales using the retail calendar in our quarterly earnings releases. However, when we discuss our comparable sales below, we are referring to our calendar comparable sales calculated using our fiscal calendar, which may result in differences when compared to comparable sales using the retail calendar.

Calendar comparable sales, including the impact of fuel, for fiscal 2021 and 2020, were as follows:

|              | Fiscal Years Ended January 31, |      |             |      |  |  |  |
|--------------|--------------------------------|------|-------------|------|--|--|--|
|              | 2021                           | 2020 | 2021        | 2020 |  |  |  |
|              | With                           | Fuel | Fuel Impact |      |  |  |  |
| Walmart U.S. | 8.7%                           | 2.9% | (0.2)%      | 0.0% |  |  |  |
| Sam's Club   | 8.7%                           | 1.6% | (3.4)%      | 0.8% |  |  |  |
| Total U.S.   | 8.7%                           | 2.7% | (0.6)%      | 0.1% |  |  |  |

Comparable sales in the U.S., including fuel, increased 8.7% and 2.7% in fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. Walmart U.S. comparable sales increased 8.7% and 2.9% in fiscal 2021 and 2020, respectively. For fiscal 2021, comparable sales growth was driven by growth in average ticket primarily resulting from increased demand due to the COVID-19 pandemic, partially offset by a decline in transactions as customers consolidated shopping trips. For fiscal 2020, comparable sales growth was driven by growth in average ticket and transactions. Walmart U.S. eCommerce sales positively contributed approximately 5.4% and 2.1% to comparable sales for fiscal 2021 and 2020, respectively, as we continue to focus on a seamless omni-channel experience for our customers.

Sam's Club comparable sales increased 8.7% and 1.6% in fiscal 2021 and 2020, respectively. For fiscal 2021, Sam's Club comparable sales benefited from growth in transactions and average ticket resulting from the COVID-19 pandemic, partially offset by both our decision to remove tobacco from certain club locations and by lower fuel sales. Sam's Club comparable sales for fiscal 2020 benefited from growth in transactions and higher fuel sales, which were partially offset by lower average ticket due to our decision to remove tobacco from certain club locations. Sam's Club eCommerce sales positively contributed approximately 2.2% and 1.8% to comparable sales for fiscal 2021 and 2020, respectively.

#### **Consistent Operating Discipline**

We operate with discipline by managing expenses, optimizing the efficiency of how we work and creating an environment in which we have sustainable lowest cost to serve. We invest in technology and process improvements to increase productivity, manage inventory and reduce costs. We measure operating discipline through expense leverage, which we define as net sales growing at a faster rate than operating, selling, general and administrative ("operating") expenses.

|  | Fiscal Years  | Ended J | ided January 31, |  |
|--|---------------|---------|------------------|--|
| (Amounts in millions, except unit counts)  | 2021          |         | 2020             |  |
| Net sales  | \$<br>555,233 | \$      | 519,926          |  |
| Percentage change from comparable period   | 6.8           | 1.9 %   |                  |  |
| Operating, selling, general and administrative expenses                              | \$<br>116,288 | \$      | 108,791          |  |
| Percentage change from comparable period   | 6.9           | %       | 1.5 %            |  |
| Operating, selling, general and administrative expenses as a percentage of net sales | 20.9          | %       | 20.9 %           |  |

For fiscal 2021, operating expenses as a percentage of net sales was flat when compared to the previous fiscal year. Operating expenses as a percentage of net sales benefited from strong growth in comparable sales and lapping the \$0.9 billion business restructuring charges from the prior year described below. These benefits were offset by \$4.0 billion of incremental costs related to the COVID-19 pandemic and a \$0.4 billion business restructuring charge in the Walmart U.S. segment recorded in the second quarter of fiscal 2021.

For fiscal 2020, operating expenses as a percentage of net sales decreased 8 basis points compared to the previous fiscal year due to our focus on expense management combined with our growth in comparable store sales. These improvements were partially offset by \$0.9 billion in business restructuring charges consisting primarily of non-cash impairment charges for certain trade names, acquired developed technology, and other business restructuring charges due to strategic decisions that resulted in the write down of certain assets in the Walmart U.S. and Walmart International segments.

### **Strategic Capital Allocation**

Our strategy includes improving our customer-facing initiatives in stores and clubs and creating a seamless omni-channel experience for our customers. As such, we are allocating more capital to eCommerce, technology, supply chain, and store remodels and less to new store and club openings. Total fiscal 2021 capital expenditures decreased slightly compared to the prior year. The following table provides additional detail:

| (Amounts in millions)                                      | Fig | Fiscal Years Ended January 31, |    |        |  |
|--|-----|--------------------------------|----|--------|--|
| Allocation of Capital Expenditures                         |     | 2021                           |    | 2020   |  |
| eCommerce, technology, supply chain and other              | \$  | 5,681                          | \$ | 5,643  |  |
| Remodels   |     | 2,013                          |    | 2,184  |  |
| New stores and clubs, including expansions and relocations |     | 134                            |    | 77     |  |
| Total U.S.   | \$  | 7,828                          | \$ | 7,904  |  |
| Walmart International                                      |     | 2,436                          |    | 2,801  |  |
| Total capital expenditures                                 | \$  | 10,264                         | \$ | 10,705 |  |

### Returns

As we execute our financial framework, we believe our return on capital will improve over time. We measure return on capital with our return on assets, return on investment and free cash flow metrics. We also provide returns in the form of share repurchases and dividends, which are discussed in the Liquidity and Capital Resources section.

### Return on Assets and Return on Investment

We include Return on Assets ("ROA"), the most directly comparable measure based on our financial statements presented in accordance with generally accepted accounting principles in the U.S. ("GAAP"), and Return on Investment ("ROI") as metrics to assess returns on assets. While ROI is considered a non-GAAP financial measure, management believes ROI is a meaningful metric to share with investors because it helps investors assess how effectively Walmart is deploying its assets. Trends in ROI can fluctuate over time as management balances long-term strategic initiatives with possible short-term impacts. ROA was 5.6% and 6.7% for fiscal 2021 and 2020, respectively. The decrease in ROA was primarily due to the losses on certain international operations held for sale or sold, partially offset by the fair value change in our equity investments as well as the increase in operating income. ROI was 14.0% and 13.4% for fiscal 2021 and 2020, respectively. The increase in ROI was primarily due to the increase in operating income.

We define ROI as adjusted operating income (operating income plus interest income, depreciation and amortization, and rent expense) for the trailing twelve months divided by average invested capital during that period. We consider average invested capital to be the average of our beginning and ending total assets, plus average accumulated depreciation and average amortization, less average accounts payable and average accrued liabilities for that period. For fiscal 2020, lease related assets and associated accumulated amortization are included in the denominator at their carrying amount as of that balance sheet date, rather than averaged, because they are not directly comparable to the prior year calculation which included rent for the trailing 12 months multiplied by a factor of 8. A two-point average was used for leased assets beginning in fiscal 2021, after one full year from the date of adoption of ASU 2016-02, Leases (*Topic 842*) ("ASU 2016-02").

Our calculation of ROI is considered a non-GAAP financial measure because we calculate ROI using financial measures that exclude and include amounts that are included and excluded in the most directly comparable GAAP financial measure. For example, we exclude the impact of depreciation and amortization from our reported operating income in calculating the numerator of our calculation of ROI. As mentioned above, we consider ROA to be the financial measure computed in accordance with generally accepted accounting principles most directly comparable to our calculation of ROI. ROI differs from ROA (which is consolidated net income for the period divided by average total assets for the period) because ROI: adjusts operating income to exclude certain expense items and adds interest income; adjusts total assets for the impact of accumulated depreciation and amortization, accounts payable and accrued liabilities to arrive at total invested capital. Because of the adjustments mentioned above, we believe ROI more accurately measures how we are deploying our key assets and is more meaningful to investors than ROA. Although ROI is a standard financial measure, numerous methods exist for calculating a company's ROI. As a result, the method used by management to calculate our ROI may differ from the methods used by other companies to calculate their ROI.

The calculation of ROA and ROI, along with a reconciliation of ROI to the calculation of ROA, the most comparable GAAP financial measure, is as follows:

|   |               | Fiscal Years Ended January |                |    | anuary 31, |
|---|---------------|----------------------------|----------------|----|------------|
| (Amounts in millions)   |               | 2021                       |                |    | 2020       |
| CALCULATION OF RETURN ON ASSETS   |               |                            |                |    |            |
| Numerator   |               |                            |                |    |            |
| Consolidated net income   |               | \$                         | 13,706         | \$ | 15,201     |
| Denominator   |               |                            |                |    |            |
| Average total assets <sup>(1)</sup>                                     |               | \$                         | 244,496        | \$ | 227,895    |
| Return on assets (ROA)  |               |                            | 5.6 %          |    | 6.7 %      |
| CALCULATION OF RETURN ON INVESTMENT                                     |               |                            |                |    |            |
| Numerator   |               |                            |                |    |            |
| Operating income  |               | \$                         | 22,548         | \$ | 20,568     |
| + Interest income   |               | •                          | 121            | •  | 189        |
| + Depreciation and amortization   |               |                            | 11,152         |    | 10,987     |
| + Rent  |               |                            | 2,626          |    | 2,670      |
| ROI operating income  |               | \$                         | 36,447         | \$ | 34,414     |
|   |               |                            |                |    |            |
| Denominator   |               |                            |                |    |            |
| Average total assets <sup>(1), (2)</sup>                                |               | \$                         | 244,496        | \$ | 235,277    |
| + Average accumulated depreciation and amortization <sup>(1), (2)</sup> |               |                            | 94,351         |    | 90,351     |
| - Average accounts payable <sup>(1)</sup>                               |               |                            | 48,057         |    | 47,017     |
| - Average accrued liabilities <sup>(1)</sup>                            |               |                            | 30,131         |    | 22,228     |
| Average invested capital  |               | \$                         | 260,659        | \$ | 256,383    |
| Return on investment (ROI)  |               |                            | 14.0 %         |    | 13.4 %     |
|   |               | As o                       | of January 31, |    |            |
|   | 2021          |                            | 2020           |    | 2019       |
| Certain Balance Sheet Data  |               |                            |                |    |            |
| Total assets  | \$<br>252,496 | \$                         | 236,495        | \$ | 219,295    |
| Leased assets, net  | NP            |                            | 21,841         |    | 7,078      |
| Total assets without leased assets, net                                 | NP            |                            | 214,654        |    | 212,217    |
| Accumulated depreciation and amortization                               | 94,187        |                            | 94,514         |    | 87,175     |
| Accumulated amortization on leased assets                               | NP            |                            | 4,694          |    | 5,682      |
| Accumulated depreciation and amortization, without leased assets        | NP            |                            | 89,820         |    | 81,493     |
| Accounts payable  | 49,141        |                            | 46,973         |    | 47,060     |
| Accrued liabilities   | 37,966        |                            | 22,296         |    | 22,159     |

- (1) The average is based on the addition of the account balance at the end of the current period to the account balance at the end of the corresponding prior period and dividing by 2. Average total assets as used in ROA includes the average impact of the adoption of ASU 2016-02.
- (2) For fiscal 2020, as a result of adopting ASU 2016-02, average total assets is based on the average of total assets without leased assets, net plus leased assets, net as of January 31, 2020. Average accumulated depreciation and amortization is based on the average of accumulated depreciation and amortization, without leased assets plus accumulated amortization on leased assets as of January 31, 2020.

NP = Not provided.

# Free Cash Flow

Free cash flow is considered a non-GAAP financial measure. Management believes, however, that free cash flow, which measures our ability to generate additional cash from our business operations, is an important financial measure for use in evaluating the Company's financial performance. Free cash flow should be considered in addition to, rather than as a substitute for, consolidated net income as a measure of our performance and net cash provided by operating activities as a measure of our liquidity. See "Liquidity and Capital Resources" for discussions of GAAP metrics including net cash provided by operating activities, net cash used in investing activities and net cash used in financing activities.

We define free cash flow as net cash provided by operating activities in a period minus payments for property and equipment made in that period. We had net cash provided by operating activities of \$36.1 billion, \$25.3 billion and \$27.8 billion for fiscal 2021, 2020 and 2019, respectively. We generated free cash flow of \$25.8 billion, \$14.6 billion and \$17.4 billion for fiscal 2021, 2020 and 2019, respectively. Net cash provided by operating activities for fiscal 2021 increased when compared to fiscal 2020 primarily due to the impact of the global health crisis which accelerated inventory sell-through, as well as the timing and payment of inventory purchases, incremental COVID-19 related expenses and certain benefit payments. Free cash flow for fiscal 2021 increased when compared to fiscal 2020 due to the same reasons as the increase in net cash provided by operating activities, as well as \$0.4 billion in decreased capital expenditures. Net cash provided by operating activities for fiscal 2020 declined when compared to fiscal 2019 was primarily due to the contribution to the Asda pension plan in anticipation of its

future settlement, the inclusion of a full year of Flipkart operations, and the timing of vendor payments. Free cash flow for fiscal 2020 declined when compared to fiscal 2019 due to the same reasons as the decline in net cash provided by operating activities, as well as \$0.4 billion in increased capital expenditures.

Walmart's definition of free cash flow is limited in that it does not represent residual cash flows available for discretionary expenditures due to the fact that the measure does not deduct the payments required for debt service and other contractual obligations or payments made for business acquisitions. Therefore, we believe it is important to view free cash flow as a measure that provides supplemental information to our <u>Consolidated Statements of Cash Flows</u>.

Although other companies report their free cash flow, numerous methods may exist for calculating a company's free cash flow. As a result, the method used by management to calculate our free cash flow may differ from the methods used by other companies to calculate their free cash flow.

The following table sets forth a reconciliation of free cash flow, a non-GAAP financial measure, to net cash provided by operating activities, which we believe to be the GAAP financial measure most directly comparable to free cash flow, as well as information regarding net cash used in investing activities and net cash used in financing activities.

|  | Fiscal Years Ended January 31, |          |    |          |    |          |  |  |
|--|--------------------------------|----------|----|----------|----|----------|--|--|
| (Amounts in millions)                                |                                | 2021     |    | 2020     |    | 2019     |  |  |
| Net cash provided by operating activities            | \$                             | 36,074   | \$ | 25,255   | \$ | 27,753   |  |  |
| Payments for property and equipment                  |                                | (10,264) |    | (10,705) |    | (10,344) |  |  |
| Free cash flow                                       | \$                             | 25,810   | \$ | 14,550   | \$ | 17,409   |  |  |
|  |                                |          |    |          |    |          |  |  |
| Net cash used in investing activities <sup>(1)</sup> | \$                             | (10,071) | \$ | (9,128)  | \$ | (24,036) |  |  |
| Net cash used in financing activities                |                                | (16,117) |    | (14,299) |    | (2,537)  |  |  |

<sup>(1) &</sup>quot;Net cash used in investing activities" includes payments for property and equipment, which is also included in our computation of free cash flow.

#### **Results of Operations**

# Consolidated Results of Operations

|   | Fiscal Years Ended January 31, |         |      |         |    | 1,      |
|---|--------------------------------|---------|------|---------|----|---------|
| (Amounts in millions, except unit counts)       | 2021                           |         | 2020 |         |    | 2019    |
| Total revenues                                  | \$                             | 559,151 | \$   | 523,964 | \$ | 514,405 |
| Percentage change from comparable period        |                                | 6.7 %   |      | 1.9 %   |    | 2.8 %   |
| Net sales                                       | \$                             | 555,233 | \$   | 519,926 | \$ | 510,329 |
| Percentage change from comparable period        |                                | 6.8 %   |      | 1.9 %   |    | 2.9 %   |
| Total U.S. calendar comparable sales increase   |                                | 8.7 %   |      | 2.7 %   |    | 4.0 %   |
| Gross profit rate                               |                                | 24.3 %  |      | 24.1 %  |    | 24.5 %  |
| Operating income                                | \$                             | 22,548  | \$   | 20,568  | \$ | 21,957  |
| Operating income as a percentage of net sales   |                                | 4.1 %   |      | 4.0 %   |    | 4.3 %   |
| Consolidated net income                         | \$                             | 13,706  | \$   | 15,201  | \$ | 7,179   |
| Unit counts at period end <sup>(1)</sup>        |                                | 11,443  |      | 11,501  |    | 11,361  |
| Retail square feet at period end <sup>(1)</sup> |                                | 1,121   |      | 1,129   |    | 1,129   |

<sup>(1)</sup> Unit counts and associated retail square feet are presented for stores and clubs generally open as of period end, and includes stores associated with operations classified as held for sale as of January 31, 2021. Permanently closed locations are not included.

Our total revenues, which includes net sales and membership and other income, increased \$35.2 billion or 6.7% and \$9.6 billion or 1.9% for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. These increases in revenues were due to increases in net sales, which increased \$35.3 billion or 6.8% and \$9.6 billion or 1.9% for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. For fiscal 2021, the increase was primarily due to strong positive comparable sales for the Walmart U.S. and Sam's Club segments as well as positive comparable sales in the majority of our international markets resulting from increased demand stemming from the COVID-19 pandemic. Overall net sales growth was strong despite certain operating limitations in several international markets in the second quarter of fiscal 2021 due to government regulations and precautionary measures taken as a result of the COVID-19 pandemic. The net sales increase was partially offset by negative fluctuations in currency exchange rates of \$5.0 billion. For fiscal 2020, net sales were positively impacted by overall positive comparable sales for Walmart U.S. and Sam's Club segments, along with the addition of net sales from Flipkart, which we acquired in August 2018, and positive comparable sales in the majority of our international markets. These increases were partially offset by \$4.1 billion of negative impact from fluctuations in currency exchange rates in fiscal 2020 and our sale of the majority stake in Walmart Brazil in August 2018.

Our gross profit rate increased 20 basis points and decreased 40 basis points for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. For fiscal 2021, the increase was primarily due to strategic sourcing initiatives, strong sales in higher margin categories, and fewer markdowns. This was partially offset in the Walmart U.S. segment by carryover of prior year price investment as well as the temporary closure of our Auto Care Centers and Vision Centers in response to the

COVID-19 pandemic. For fiscal 2020, the decrease was primarily due to price investment in the Walmart U.S. segment and the addition of Flipkart in the Walmart International segment, partially offset by favorable merchandise mix including strength in private brands and less pressure from transportation costs in the Walmart U.S. segment.

For fiscal 2021, operating expenses as a percentage of net sales was flat when compared to the previous fiscal year. Operating expenses as a percentage of net sales benefited from strong growth in comparable sales and lapping the \$0.9 billion business restructuring charges from the prior year described below. These benefits were offset by \$4.0 billion of incremental costs related to the COVID-19 pandemic and a \$0.4 billion business restructuring charge in the Walmart U.S. segment recorded in the second quarter of fiscal 2021.

For fiscal 2020, operating expenses as a percentage of net sales decreased 8 basis points, when compared to the previous fiscal year, due to our focus on expense management combined with our growth in comparable store sales. These improvements were partially offset by \$0.9 billion in business restructuring charges consisting primarily of non-cash impairment charges for certain trade names, acquired developed technology, and other business restructuring charges due to strategic decisions that resulted in the write down of certain assets in the Walmart U.S. and Walmart International segments.

Other gains and losses consisted of net gains of \$0.2 billion and \$2.0 billion for fiscal 2021 and 2020, respectively. The gain in fiscal 2021 primarily reflects \$8.7 billion in net gains associated with the fair value changes of our equity investments, partially offset by the \$8.3 billion pre-tax loss related to the divestiture of certain international operations classified as held for sale or sold in fiscal 2021. The gain in fiscal 2020 was primarily the result of a \$1.9 billion increase in the market value of our investment in JD.com.

Our effective income tax rate was 33.3% for fiscal 2021, 24.4% for fiscal 2020, and 37.4% for fiscal 2019. The increase in our effective tax rate for fiscal 2021 as compared to fiscal 2020 is primarily due to the loss related to the divestiture of certain international operations classified as held for or sold in fiscal 2021, which provided minimal realizable tax benefit. The decrease in our effective tax rate for fiscal 2020 as compared to fiscal 2019 was primarily due to the fiscal 2019 loss on sale of a majority stake in Walmart Brazil, which increased the previous comparative fiscal year's effective tax rate, as it provided minimal realizable tax benefit. Our effective income tax rate may also fluctuate as a result of various factors, including changes in our assessment of certain tax contingencies, valuation allowances, changes in tax law, outcomes of administrative audits, the impact of discrete items and the mix and size of earnings among our U.S. operations and international operations, which are subject to statutory rates that, beginning in fiscal 2019, are generally higher than the U.S. statutory rate. The reconciliation from the U.S. statutory rate to the effective income tax rates for fiscal 2021, 2020 and 2019 is presented in Note 9.

As a result of the factors discussed above, we reported \$13.7 billion and \$15.2 billion of consolidated net income for fiscal 2021 and 2020, respectively, which represents a decrease of \$1.5 billion and an increase of \$8.0 billion for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. Diluted net income per common share attributable to Walmart ("EPS") was \$4.75, \$5.19 and \$2.26 for fiscal 2021, 2020 and 2019, respectively.

# Walmart U.S. Segment

| Fiscal Years Ended January 3 |         |   |  |   | 1,  |
|------------------------------|---------|---|--|---|---|
| 2021                         |         | 2020  |  |   | 2019  |
| \$                           | 369,963 | \$  | 341,004  | \$  | 331,666   |
|                              | 8.5 %   |   | 2.8 %  |   | 4.1 %   |
|                              | 8.7 %   |   | 2.9 %  |   | 3.7 %   |
| \$                           | 19,116  | \$  | 17,380   | \$  | 17,386  |
|                              | 5.2 %   |   | 5.1 %  |   | 5.2 %   |
|                              | 4,743   |   | 4,756  |   | 4,769   |
|                              | 703     |   | 703  |   | 705   |
|                              | \$      | 2021<br>\$ 369,963<br>8.5 %<br>8.7 %<br>\$ 19,116<br>5.2 %<br>4,743 | \$ 369,963 \$ 8.5 % 8.7 % \$ 19,116 \$ 5.2 % 4,743 | 2021         2020           \$ 369,963         \$ 341,004           8.5 %         2.8 %           8.7 %         2.9 %           \$ 19,116         \$ 17,380           5.2 %         5.1 %           4,743         4,756 | 2021     2020       \$ 369,963     \$ 341,004     \$       8.5 %     2.8 %       8.7 %     2.9 %       \$ 19,116     \$ 17,380     \$       5.2 %     5.1 %       4,743     4,756 |

Net sales for the Walmart U.S. segment increased \$29.0 billion or 8.5% and \$9.3 billion or 2.8% for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. The increases in net sales were primarily due to increases in comparable sales of 8.7% and 2.9% for fiscal 2021 and 2020, respectively. Comparable sales in fiscal 2021 were driven by growth in average ticket primarily resulting from meeting the increased demand due to economic conditions related to the COVID-19 pandemic while transactions decreased as customers consolidated shopping trips. Comparable sales in fiscal 2020 were driven by both average ticket and transaction growth for fiscal 2020. Walmart U.S. eCommerce sales positively contributed approximately 5.4% and 2.1% to comparable sales for fiscal 2021 and 2020, respectively, as we continue to focus on a seamless omni-channel experience for our customers.

Gross profit rate was flat and decreased 14 basis points for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. While fiscal 2021 gross profit rate was flat, it benefited from strategic sourcing initiatives and fewer markdowns, offset by a change in merchandise mix, the carryover effect of prior year price investment and the temporary closure of our Auto Care and Vision Centers in response to the COVID-19 pandemic. For fiscal 2020, the decrease was primarily the result of continued price investments which were partially offset by better merchandise mix, including strength in private brands, and less pressure from transportation costs.

Operating expenses as a percentage of segment net sales decreased 15 and 4 basis points for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. We leveraged operating expenses in fiscal 2021 primarily as a result of strong sales, which were partially offset by \$3.2 billion of incremental costs related to the COVID-19 pandemic including special bonuses, expanded sick and emergency leave pay, costs associated with outfitting our stores and associates with masks, gloves and sanitizer, and expanded cleaning practices. Fiscal 2021 operating expenses as a percentage of net sales was also slightly aided by lapping the \$0.5 billion business restructuring charges from the prior year described below, offset by a \$0.4 billion business restructuring charge recorded in the second quarter of fiscal 2021 resulting from changes to Walmart U.S. support teams to better support its omni-channel strategy. The decrease in fiscal 2020 was primarily due to strong sales and productivity improvements which were mostly offset by business restructuring charges of \$0.5 billion consisting primarily of non-cash impairment charges for certain trade names, acquired developed technology and other business restructuring charges due to decisions that resulted in the write down of certain eCommerce assets.

As a result of the factors discussed above, segment operating income increased \$1.7 billion and decreased \$6 million for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year.

# Walmart International Segment

|   | Fiscal Years Ended January 31, |      |         |    |         |  |  |  |
|---|--------------------------------|------|---------|----|---------|--|--|--|
| (Amounts in millions, except unit counts)     | <br>2021                       | 2020 |         |    | 2019    |  |  |  |
| Net sales                                     | \$<br>121,360                  | \$   | 120,130 | \$ | 120,824 |  |  |  |
| Percentage change from comparable period      | 1.0 %                          |      | (0.6)%  |    | 2.3 %   |  |  |  |
| Operating income                              | \$<br>3,660                    | \$   | 3,370   | \$ | 4,883   |  |  |  |
| Operating income as a percentage of net sales | 3.0 %                          |      | 2.8 %   |    | 4.0 %   |  |  |  |
| Unit counts at period end                     | 6,101                          |      | 6,146   |    | 5,993   |  |  |  |
| Retail square feet at period end              | 337                            |      | 345     |    | 344     |  |  |  |

Net sales for the Walmart International segment increased \$1.2 billion or 1.0% and decreased \$0.7 billion or 0.6% for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. For fiscal 2021, the increase was primarily due to positive comparable sales growth in the majority of our markets driven by changes in consumer behavior in response to the COVID-19 pandemic, partially offset by negative fluctuations in currency exchange rates of \$5.0 billion. The pandemic led to significant economic pressures and channel and mix shifts due to changes in consumer behavior, including accelerated growth in eCommerce in several markets. While several of our markets experienced extensive store and operational closures in the second quarter as a result of government mandates, most closed stores and warehouses had resumed operations by the third quarter.

For fiscal 2020, the decrease was primarily due to negative fluctuations in currency exchange rates of \$4.1 billion as well as a reduction in sales due to our sale of the majority stake in Walmart Brazil in August 2018, offset by a full year of net sales from Flipkart and positive comparable sales growth in the majority of our markets.

Gross profit rate increased 50 basis points and decreased 136 basis points for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. For fiscal 2021, the increase was primarily due to Flipkart's improved margin mix and reduced fuel sales in the U.K. For fiscal 2020, the decrease was primarily due to Flipkart, as well as a change in merchandise mix.

Operating expenses as a percentage of segment net sales increased 14 basis points and decreased 13 basis points for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. The increase in operating expenses as a percentage of segment net sales for fiscal 2021 was primarily due to \$0.5 billion of incremental costs related to the COVID-19 pandemic, partially offset by positive comparable sales in the majority of our markets and lapping the impairment charges in the prior year discussed below. Fiscal 2020 decreased primarily due to positive comparable sales in the majority of our markets as well as cost discipline across multiple markets, partially offset by \$0.4 billion in impairment charges primarily due to the write-off of the carrying value of one of Flipkart's two fashion trade names, Jabong.com, as a result of a strategic decision to focus our efforts on a single fashion platform in order to simplify the business and customer proposition.

As a result of the factors discussed above, segment operating income increased \$0.3 billion and decreased \$1.5 billion for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year.

#### Sam's Club Segment

|   | Fiscal Years Ended January 31, |       |        |    | 1,     |  |     |
|---|--------------------------------|-------|--------|----|--------|--|-----|
| (Amounts in millions, except unit counts)     | <br>2021                       |       | 2020   |    | 2019   |  |     |
| Including Fuel                                |                                |       |        |    |        |  |     |
| Net sales                                     | \$<br>63,910                   | \$    | 58,792 | \$ | 57,839 |  |     |
| Percentage change from comparable period      | 8.7 %                          |       | 1.6 %  |    | (2.3)% |  |     |
| Calendar comparable sales increase            | 8.7 %                          |       | 1.6 %  |    | 5.4 %  |  |     |
| Operating income                              | \$<br>1,906                    | \$    | 1,642  | \$ | 1,520  |  |     |
| Operating income as a percentage of net sales | 3.0 %                          |       | 2.8 %  |    | 2.6 %  |  |     |
| Unit counts at period end                     | 599                            |       | 599    |    | 599    |  | 599 |
| Retail square feet at period end              | 80                             | 80 80 |        |    | 80     |  |     |
|   |                                |       |        |    |        |  |     |
| Excluding Fuel (1)                            |                                |       |        |    |        |  |     |
| Net sales                                     | \$<br>59,184                   | \$    | 52,792 | \$ | 52,332 |  |     |
| Percentage change from comparable period      | 12.1 %                         |       | 0.9 %  |    | (3.9)% |  |     |
| Operating income                              | \$<br>1,645                    | \$    | 1,486  | \$ | 1,383  |  |     |
| Operating income as a percentage of net sales |                                |       | 2.8 %  |    | 2.6 %  |  |     |

(1) We believe the "Excluding Fuel" information is useful to investors because it permits investors to understand the effect of the Sam's Club segment's fuel sales on its results of operations, which are impacted by the volatility of fuel prices. Volatility in fuel prices may continue to impact the operating results of the Sam's Club segment in the future. Management uses such information to better measure underlying operating results in the segment.

Net sales for the Sam's Club segment increased \$5.1 billion or 8.7% and \$1.0 billion or 1.6% for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. Our 8.7% growth in comparable sales for fiscal 2021 benefited from growth in transactions and average ticket resulting from the COVID-19 pandemic, partially offset by both our decision to remove tobacco from certain club locations and by lower fuel sales. Sam's Club eCommerce sales positively contributed approximately 2.2% to comparable sales. For fiscal 2020, the increase was primarily due to comparable sales, including fuel, of 1.6%. Comparable sales benefited from growth in transactions and higher fuel sales, which were partially offset by lower ticket due to our decision to remove tobacco from certain club locations. Sam's Club eCommerce sales positively contributed approximately 1.8% to comparable sales.

Gross profit rate increased 65 basis points and decreased 11 basis points for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. The increase in gross profit rate was due to favorable sales mix, including lower fuel and tobacco sales, and improvement in inventory losses which was partially offset by price investment and higher eCommerce fulfillment costs. For fiscal 2020, gross profit rate decreased due to price investment and higher eCommerce fulfillment costs, partially offset by reduced tobacco sales.

Membership and other income increased 6.8% and 4.7% for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. For fiscal 2021 and 2020, the increases were primarily due to growth in total members, which benefited from higher overall renewal rates, and higher Plus Member penetration. Fiscal 2021 growth was also positively affected by the COVID-19 pandemic. Fiscal 2020 was also benefited by gains on property sales and other income.

Operating expenses as a percentage of segment net sales increased 42 and decreased 19 basis points for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year. Despite increased net sales from the strong demand resulting from the COVID-19 pandemic, fiscal 2021 operating expenses as a percentage of net sales increased primarily due to \$0.3 billion of incremental costs related to the pandemic, which included additional costs such as special bonuses, expanded cleaning practices and security, expanded sick and emergency leave pay, and outfitting our associates with masks and gloves. Additionally, the increase in operating expense as a percentage of segment net sales was affected by reduced tobacco and fuel sales. For fiscal 2020, the decrease was primarily the result of lower labor-related costs and a charge of approximately \$50 million related to lease exit costs in the prior comparable period. These benefits were partially offset by a reduction in sales of tobacco and a higher level of technology investment.

As a result of the factors discussed above, segment operating income increased \$0.3 billion and \$0.1 billion for fiscal 2021 and 2020, respectively, when compared to the previous fiscal year.

#### **Liquidity and Capital Resources**

#### Liquidity

The strength and stability of our operations have historically supplied us with a significant source of liquidity. Our cash flows provided by operating activities, supplemented with our long-term debt and short-term borrowings, have been sufficient to fund our operations while allowing us to invest in activities that support the long-term growth of our operations. Generally, some or all of the remaining available cash flow has been used to fund dividends on our common stock and share repurchases. We believe our sources of liquidity will continue to be adequate to fund operations, finance our global investment and expansion activities, pay dividends and fund our share repurchases for the foreseeable future.

# Net Cash Provided by Operating Activities

|   | Fiscal Years Ended January 31, |        |    |        |    |        |  |  |  |
|---|--------------------------------|--------|----|--------|----|--------|--|--|--|
| (Amounts in millions)                     |                                | 2021   |    | 2020   |    | 2019   |  |  |  |
| Net cash provided by operating activities | \$                             | 36,074 | \$ | 25,255 | \$ | 27,753 |  |  |  |

Net cash provided by operating activities was \$36.1 billion, \$25.3 billion and \$27.8 billion for fiscal 2021, 2020 and 2019, respectively. Net cash provided by operating activities for fiscal 2021 increased when compared to the previous fiscal year primarily due to the impact of the global health crisis which accelerated inventory sell-through, as well as the timing and payment of inventory purchases, incremental COVID-19 related expenses and certain benefit payments. The decrease in net cash provided by operating activities for fiscal 2020, when compared to the previous fiscal year, was primarily due to the contribution to our Asda pension plan in anticipation of its future settlement, the inclusion of a full year of Flipkart operations, and the timing of vendor payments.

# Cash Equivalents and Working Capital Deficit

Cash and cash equivalents were \$17.7 billion and \$9.5 billion as of January 31, 2021 and 2020, respectively. We maintained more cash at January 31, 2021 compared to January 31, 2020 in order to provide us with enhanced financial flexibility due to the uncertainties related to the COVID-19 pandemic. Our working capital deficit, defined as total current assets less total current liabilities, was \$2.6 billion and \$16.0 billion as of January 31, 2021 and 2020, respectively. The decrease in working capital deficit as compared to the previous fiscal year is primarily driven by the increase in cash and cash equivalents as well as the increase in current assets and current liabilities due to the classification of the Company's operations in the U.K. and Japan as held for sale. We generally operate with a working capital deficit due to our efficient use of cash in funding operations, consistent access to the capital markets and returns provided to our shareholders in the form of payments of cash dividends and share repurchases.

We use intercompany financing arrangements in an effort to ensure cash can be made available in the country in which it is needed with the minimum cost possible. Additionally, from time-to-time, we repatriate earnings and related cash from jurisdictions outside of the U.S. Historically, U.S. taxes were due upon repatriation of foreign earnings. Due to the enactment of U.S. tax reform, repatriations of foreign earnings will generally be free of U.S. federal tax, but may incur other taxes such as withholding or state taxes. While we are awaiting anticipated technical guidance from the Internal Revenue Service ("IRS") and the U.S. Treasury Department, we do not expect current local laws, other existing limitations or potential taxes on anticipated future repatriations of cash amounts held outside the U.S. to have a material effect on our overall liquidity, financial position or results of operations.

As of January 31, 2021 and 2020, cash and cash equivalents of \$2.8 billion and \$2.3 billion, respectively, may not be freely transferable to the U.S. due to local laws or other restrictions. Of the \$2.8 billion as of January 31, 2021, approximately \$1.0 billion can only be accessed through dividends or intercompany financing arrangements subject to approval of the Flipkart minority shareholders; however, this cash is expected to be utilized to fund the operations of Flipkart.

#### Net Cash Used in Investing Activities

|                                       | _ | Fiscal      | Years Ended Janua | ary 31,     |
|---------------------------------------|---|-------------|-------------------|-------------|
| (Amounts in millions)                 |   | 2021        | 2020              | 2019        |
| Net cash used in investing activities |   | \$ (10,071) | \$ (9,128)        | \$ (24,036) |

Net cash used in investing activities was \$10.1 billion, \$9.1 billion and \$24.0 billion for fiscal 2021, 2020 and 2019, respectively, and generally consisted of payments for business acquisitions and to expand our eCommerce capabilities, invest in other technologies and supply chain, remodel existing stores and clubs and add new stores and clubs. Net cash used in investing activities increased \$0.9 billion for fiscal 2021 when compared to the previous fiscal year primarily as a result of lapping the net proceeds received from the sale of our banking operations in Walmart Canada and the change in other investing activities, partially offset by decreased capital expenditures. Net cash used in investing activities decreased \$14.9 billion for fiscal 2020 when compared to the previous fiscal year, primarily as a result of the \$13.8 billion payment for the acquisition of Flipkart, net of cash acquired, as well as payments for other, smaller acquisitions in fiscal 2019.

Additionally, refer to the "Strategic Capital Allocation" section in our Company Performance Metrics for capital expenditure detail for fiscal 2021 and 2020.

#### Growth Activities

For the fiscal year ending January 31, 2022 ("fiscal 2022"), we project capital expenditures will be approximately \$14 billion, with a focus on supply chain, automation, customer-facing initiatives and technology.

## Net Cash Used in Financing Activities

|                                       | riscai         | y ears | Ended Janua | ıry 31, |         |
|---------------------------------------|----------------|--------|-------------|---------|---------|
| (Amounts in millions)                 | 2021           |        | 2020        |         | 2019    |
| Net cash used in financing activities | \$<br>(16,117) | \$     | (14,299)    | \$      | (2,537) |

Net cash used in financing activities generally consists of transactions related to our short-term and long-term debt, financing obligations, dividends paid and the repurchase of Company stock. Transactions with noncontrolling interest shareholders are also classified as cash flows from financing activities. Fiscal 2021 net cash used in financing activities increased \$1.8 billion when compared to the same period in the previous fiscal year. The increase is primarily due to the timing of issuances and repayments of long-term debt, partially offset by both a reduction in cash used to pay down short-term borrowings as well as share repurchases as we manage our financial position during the current economic environment. Fiscal 2020 net cash used in financing activities increased \$11.8 billion for fiscal 2020 when compared to the same period in the previous fiscal year. The increase was primarily due to the \$15.9 billion of net proceeds received in fiscal 2019 from the issuance of long-term debt to fund a portion of the purchase price for Flipkart partially offset by \$5.5 billion of additional long-term debt in the fiscal 2020 to fund general business operations.

# Short-term Borrowings

We generally utilize the liquidity provided by short-term borrowings to provide funding for our operations, dividend payments, share repurchases, capital expenditures and other cash requirements. The following table includes additional information related to the Company's short-term borrowings for fiscal 2021, 2020 and 2019:

|   |   | Fiscal Years Ended January 31, |       |    |        |      |        |
|---|---|--------------------------------|-------|----|--------|------|--------|
| (Amounts in millions)                       |   | 2021 2020                      |       |    |        | 2019 |        |
| Maximum amount outstanding at any month-end | 5 | \$                             | 4,048 | \$ | 13,315 | \$   | 13,389 |
| Average daily short-term borrowings         |   |                                | 1,577 |    | 7,120  |      | 10,625 |
| Annual weighted-average interest rate       |   |                                | 3.1 % |    | 2.5 %  |      | 2.4 %  |

We also have \$15.0 billion of various undrawn committed lines of credit in the U.S. as of January 31, 2021 that provide additional liquidity, if needed. Additionally, we maintain access to various credit facilities outside of the U.S. to further support our Walmart International segment operations, as needed.

# Long-term Debt

The following table provides the changes in our long-term debt for fiscal 2021:

| (Amounts in millions)               | erm debt due<br>n one year | Long | g-term debt | Total        |
|-------------------------------------|----------------------------|------|-------------|--------------|
| Balances as of February 1, 2020     | \$<br>5,362                | \$   | 43,714      | \$<br>49,076 |
| Repayments of long-term debt        | (5,382)                    |      | _           | (5,382)      |
| Reclassifications of long-term debt | 3,126                      |      | (3,126)     | _            |
| Other                               | 9                          |      | 606         | 615          |
| Balances as of January 31, 2021     | \$<br>3,115                | \$   | 41,194      | \$<br>44,309 |

#### Dividends

Our total dividend payments were \$6.1 billion, \$6.0 billion and \$6.1 billion for fiscal 2021, 2020 and 2019, respectively. The Board of Directors approved, effective February 18, 2021, the fiscal 2022 annual dividend of \$2.20 per share, an increase over the fiscal 2021 annual dividend of \$2.16 per share. For fiscal 2022, the annual dividend will be paid in four quarterly installments of \$0.55 per share, according to the following record and payable dates:

| Record Date       | Payable Date      |
|-------------------|-------------------|
| March 19, 2021    | April 5, 2021     |
| May 7, 2021       | June 1, 2021      |
| August 13, 2021   | September 7, 2021 |
| December 10, 2021 | January 3, 2022   |

# Company Share Repurchase Program

From time to time, the Company repurchases shares of its common stock under share repurchase programs authorized by the Company's Board of Directors. All repurchases made during fiscal 2021 were made under the \$20 billion share repurchase program approved in October 2017, of which authorization for \$3.0 billion of share repurchases remained as of January 31, 2021. On February 18, 2021, the Board of Directors approved a new \$20.0 billion share repurchase program which, beginning February 22, 2021, replaced the previous share repurchase program. Any repurchased shares are constructively retired and returned to an unissued status.

We regularly review share repurchase activity and consider several factors in determining when to execute share repurchases, including, among other things, current cash needs, capacity for leverage, cost of borrowings, our results of operations and the market price of our common stock. We anticipate that a majority of the ongoing share repurchase program will be funded through the Company's free cash flow. The following table provides, on a settlement date basis, the number of shares repurchased, average price paid per share and total amount paid for share repurchases for fiscal 2021, 2020 and 2019:

|  | Fiscal       | s Ended Janu | nuary 31, |    |       |
|--|--------------|--------------|-----------|----|-------|
| (Amounts in millions, except per share data) | 2021         |              | 2020      |    | 2019  |
| Total number of shares repurchased           | 19.4         |              | 53.9      |    | 79.5  |
| Average price paid per share                 | \$<br>135.20 | \$           | 105.98    | \$ | 93.18 |
| Total amount paid for share repurchases      | \$<br>2,625  | \$           | 5,717     | \$ | 7,410 |

# **Capital Resources**

We believe cash flows from operations, our current cash position and access to capital markets will continue to be sufficient to meet our anticipated operating cash needs, which include funding seasonal buildups in merchandise inventories and funding our capital expenditures, acquisitions, dividend payments and share repurchases.

We have strong commercial paper and long-term debt ratings that have enabled and should continue to enable us to refinance our debt as it becomes due at favorable rates in capital markets. As of January 31, 2021, the ratings assigned to our commercial paper and rated series of our outstanding long-term debt were as follows:

| Rating agency             | Commercial paper | Long-term debt |
|---------------------------|------------------|----------------|
| Standard & Poor's         | A-1+             | AA             |
| Moody's Investors Service | P-1              | Aa2            |
| Fitch Ratings             | F1+              | AA             |

Credit rating agencies review their ratings periodically and, therefore, the credit ratings assigned to us by each agency may be subject to revision at any time. Accordingly, we are not able to predict whether our current credit ratings will remain consistent over time. Factors that could affect our credit ratings include changes in our operating performance, the general economic environment, conditions in the retail industry, our financial position, including our total debt and capitalization, and changes in our business strategy. Any downgrade of our credit ratings by a credit rating agency could increase our future borrowing costs or impair our ability to access capital and credit markets on terms commercially acceptable to us. In addition, any downgrade of our current short-term credit ratings could impair our ability to access the commercial paper markets with the same flexibility that we have experienced historically, potentially requiring us to rely more heavily on more expensive types of debt financing. The credit rating agency ratings are not recommendations to buy, sell or hold our commercial paper or debt securities. Each rating may be subject to revision or withdrawal at any time by the assigning rating organization and should be evaluated independently of any other rating. Moreover, each credit rating is specific to the security to which it applies.

### **Contractual Obligations**

The following table sets forth certain information concerning our obligations to make contractual future payments, such as debt and lease agreements, and certain contingent commitments as of January 31, 2021:

|  |    | Payments Due During Fiscal Years Ending January |    |        |    |           |    | uary 31,  |    |          |
|--|----|---|----|--------|----|-----------|----|-----------|----|----------|
| (Amounts in millions)  |    | Total   |    | 2022   |    | 2023-2024 |    | 2025-2026 |    | ereafter |
| Recorded contractual obligations:                              |    |   |    |        |    |           |    |           |    |          |
| Long-term debt <sup>(1)</sup>                                  | \$ | 44,309  | \$ | 3,115  | \$ | 7,735     | \$ | 5,840     | \$ | 27,619   |
| Short-term borrowings  |    | 224   |    | 224    |    | _         |    | _         |    | _        |
| Operating lease obligations <sup>(2)</sup>                     |    | 20,949  |    | 2,189  |    | 3,878     |    | 3,224     |    | 11,658   |
| Finance lease obligations and other <sup>(2)(3)</sup>          |    | 8,835   |    | 896    |    | 1,461     |    | 1,221     |    | 5,257    |
| Obligations related to businesses held for sale <sup>(4)</sup> |    | 8,081   |    | 564    |    | 1,034     |    | 899       |    | 5,584    |
| Unrecorded contractual obligations:                            |    |   |    |        |    |           |    |           |    |          |
| Estimated interest on long-term debt                           |    | 21,124  |    | 1,636  |    | 3,072     |    | 2,678     |    | 13,738   |
| Syndicated and other letters of credit                         |    | 2,019   |    | 2,019  |    | _         |    | _         |    | _        |
| Purchase obligations   |    | 15,004  |    | 7,017  |    | 5,562     |    | 1,495     |    | 930      |
| Obligations related to businesses held for sale <sup>(4)</sup> |    | 856   |    | 621    |    | 210       |    | 22        |    | 3        |
| Total contractual obligations                                  | \$ | 121,401   | \$ | 18,281 | \$ | 22,952    | \$ | 15,379    | \$ | 64,789   |

- (1) Includes deferred loan costs, discounts, fair value hedges, foreign-held debt and secured debt.
- (2) Represents our contractual obligations to make future payments under non-cancelable operating leases and finance lease agreements, both of which are recorded on the balance sheet at their present value. Refer to Note 7 to our Consolidated Financial Statements for additional information regarding operating and finance leases.
- (3) Finance lease obligations and other includes contractual obligations under other financing obligations of \$1.3 billion.
- (4) Includes obligations related to our operations in Japan and the United Kingdom which are classified as held for sale as of January 31, 2021.

Under the terms of the sale of the majority stake of Walmart Brazil, we agreed to indemnify the purchaser for certain preclosing tax and legal contingencies and other matters for up to R\$2.3 billion, adjusted for interest based on the Brazilian interbank deposit rate. As of January 31, 2021, the indemnification liability was \$0.6 billion and recorded in deferred income taxes and other in the Company's Consolidated Balance Sheet.

Estimated interest payments are based on our principal amounts and expected maturities of all debt outstanding as of January 31, 2021, and assumes interest rates remain at current levels for our variable rate debt. Additionally, we have \$15.0 billion of various undrawn committed lines of credit in the U.S. as of January 31, 2021.

Purchase obligations include legally binding contracts, such as firm commitments for inventory and utility purchases, as well as commitments to make capital expenditures, software acquisition and license commitments and legally binding service contracts. For the purposes of the above table, contractual obligations for the purchase of goods or services are defined as agreements that are enforceable and legally binding and that specify all significant terms, including: fixed or minimum quantities to be purchased; fixed, minimum or variable price provisions; and the approximate timing of the transaction. Contracts that specify the Company will purchase all or a portion of its requirements of a specific product or service from a supplier, but do not include a fixed or minimum quantity, are excluded from the table above. Accordingly, purchase orders for inventory are not included in the table above as purchase orders represent authorizations to purchase rather than binding agreements. Our purchase orders are based on our current inventory needs and are fulfilled by our suppliers within short time periods. We also enter into contracts for outsourced services; however, the obligations under these contracts are not significant and the contracts generally contain clauses allowing for cancellation without significant penalty.

The expected timing for payment discussed above is estimated based on current information. Timing of payments and actual amounts paid may be different depending on the timing of receipt of goods or services or changes to agreed-upon amounts for some obligations.

In addition to the amounts shown in the table above, \$1.7 billion of net unrecognized tax benefits are considered uncertain tax positions and have been recorded as liabilities. The timing of the payment, if any, associated with these liabilities is uncertain. Refer to Note 9 to our Consolidated Financial Statements for additional discussion of unrecognized tax benefits.

# **Off Balance Sheet Arrangements**

As of January 31, 2021, we had no off-balance sheet arrangements that have, or are reasonably likely to have, a current or future material effect on our consolidated financial position, results of operations, liquidity, capital expenditures or capital resources.

#### **Other Matters**

We discuss our "Asda Equal Value Claims" which includes certain existing employment claims against our recently divested United Kingdom subsidiary, Asda Group Limited, including certain risks arising therefrom, under the sub-caption "Legal Proceedings" in Note 10 to our Consolidated Financial Statements. We also discuss the Opioids Litigation including certain risks arising therefrom, in "Item 1A. Risk Factors" under the caption "Legal, Tax, Regulatory, Compliance, Reputational and Other Risks" and under the sub-caption "Legal Proceedings" in Note 10 to our Consolidated Financial Statements. We also discuss various legal proceedings related to the Asda Equal Value Claims and Opioids Litigation in "Item 3. Legal Proceedings" herein under the caption "Supplemental Information." The foregoing matters and other matters described elsewhere in this Annual Report on Form 10-K represent contingencies of the Company that may or may not result in the Company incurring a material liability upon their final resolution.

#### **Summary of Critical Accounting Estimates**

Management strives to report our financial results in a clear and understandable manner, although in some cases accounting and disclosure rules are complex and require us to use technical terminology. In preparing the Company's Consolidated Financial Statements, we follow accounting principles generally accepted in the U.S. These principles require us to make certain estimates and apply judgments that affect our financial position and results of operations as reflected in our financial statements. These judgments and estimates are based on past events and expectations of future outcomes. Actual results may differ from our estimates.

Management continually reviews our accounting policies, how they are applied and how they are reported and disclosed in our financial statements. Following is a summary of our critical accounting estimates and how they are applied in preparation of the financial statements.

#### **Inventories**

We value inventories at the lower of cost or market as determined primarily by the retail inventory method of accounting, using the last-in, first-out ("LIFO") method for Walmart U.S. segment's inventories. The inventory at the Sam's Club segment is valued using the weighted-average cost LIFO method. When necessary, we record a LIFO provision for the estimated annual effect of inflation, and these estimates are adjusted to actual results determined at year-end. Our LIFO provision is calculated based on inventory levels, markup rates and internally generated retail price indices. As a measure of sensitivity, a 1% increase to our retail price indices would not have resulted in a decrease to the carrying value of inventory. As of January 31, 2021 and 2020, our inventories valued at LIFO approximated those inventories as if they were valued at first-in, first-out ("FIFO").

### Impairment of Assets

We evaluate long-lived assets for indicators of impairment whenever events or changes in circumstances indicate their carrying amounts may not be recoverable. Management's judgments regarding the existence of impairment indicators are based on market conditions and financial performance. The evaluation of long-lived assets is performed at the lowest level of identifiable cash flows, which is generally at the individual store level. The variability of these factors depends on a number of conditions, including uncertainty about future events and changes in demographics. Thus, our accounting estimates may change from period to period. These factors could cause management to conclude that indicators of impairment exist and require impairment tests be performed, which could result in management determining the value of long-lived assets is impaired, resulting in a write-down of the related long-lived assets. Impairment charges on assets held and used were immaterial in fiscal 2021, 2020 and 2019. As a measure of sensitivity, fiscal 2021 impairment would not change materially with a 10% decrease in the undiscounted cash flows for the stores or clubs with indicators of impairment.

In fiscal 2021, the Company's operations in Argentina, Japan and the United Kingdom met the held for sale criteria. As a result, the individual disposal groups were measured at fair value, less costs to sell, which resulted in impairment charges that were included in the total estimated pre-tax loss of \$8.3 billion recorded in fiscal 2021. Refer to Note 12. Fiscal 2019 included a pre-tax loss of \$4.8 billion related to the sale of the majority stake in Walmart Brazil, which included full impairment of all related assets.

# Business Combinations, Goodwill, and Acquired Intangible Assets

We account for business combinations using the acquisition method of accounting, which requires that once control is obtained, all the assets acquired and liabilities assumed, including amounts attributable to noncontrolling interests, are recorded at their respective fair values at the date of acquisition. The determination of fair values of identifiable assets and liabilities requires estimates and the use of valuation techniques when market value is not readily available. For intangible assets acquired in a business combination, we typically use the income method. Significant estimates in valuing certain intangible assets include, but are not limited to, the amount and timing of future cash flows, growth rates, discount rates and useful lives. The excess of the purchase price over fair values of identifiable assets and liabilities is recorded as goodwill.

Goodwill is assigned to the reporting unit which consolidates the acquisition. Components within the same reportable segment are aggregated and deemed a single reporting unit if the components have similar economic characteristics. As of January 31, 2021, our reporting units consisted of Walmart U.S., Walmart International and Sam's Club. Goodwill and other indefinitelived acquired intangible assets are not amortized, but are evaluated for impairment annually or whenever events or changes in circumstances indicate that the value of a certain asset may be impaired. Generally, this evaluation begins with a qualitative assessment to determine whether a quantitative impairment test is necessary. If we determine, after performing an assessment based on the qualitative factors, that the fair value of the reporting unit is more likely than not less than the carrying amount, or that a fair value of the reporting unit substantially in excess of the carrying amount cannot be assured, then a quantitative impairment test would be performed. The quantitative test for impairment requires management to make judgments relating to future cash flows, growth rates and economic and market conditions. These evaluations are based on determining the fair value of a reporting unit or asset using a valuation method such as discounted cash flow or a relative, market-based approach. Historically, our reporting units have generated sufficient returns to recover the cost of goodwill, as the fair value significantly exceeded the carrying value. Our indefinite-lived acquired intangible assets have also historically generated sufficient returns to recover their cost. Because of the nature of the factors used in these tests, if different conditions occur in future periods, future operating results could be materially impacted. Due to certain strategic restructuring decisions, we recorded approximately \$0.7 billion in impairment in fiscal 2020 related to acquired trade names and acquired developed software.

# **Contingencies**

We are involved in a number of legal proceedings. We record a liability when it is probable that a loss has been incurred and the amount is reasonably estimable. We also perform an assessment of the materiality of loss contingencies where a loss is either not probable or it is reasonably possible that a loss could be incurred in excess of amounts accrued. If a loss or an additional loss has at least a reasonable possibility of occurring and the impact on the financial statements would be material, we provide disclosure of the loss contingency in the footnotes to our financial statements. We review all contingencies at least quarterly to determine whether the likelihood of loss has changed and to assess whether a reasonable estimate of the loss or the range of the loss can be made. Although we are not able to predict the outcome or reasonably estimate a range of possible losses in certain matters described in Note 10 to our Consolidated Financial Statements, and have not recorded an associated accrual related to these matters, an adverse judgment or negotiated resolution in any of these matters could have a material adverse effect on our business, financial position, results of operations or cash flows.

#### **Income Taxes**

Income taxes have a significant effect on our net earnings. We are subject to income taxes in the U.S. and numerous foreign jurisdictions. Accordingly, the determination of our provision for income taxes requires judgment, the use of estimates in certain cases and the interpretation and application of complex tax laws. Our effective income tax rate is affected by many factors, including changes in our assessment of certain tax contingencies, increases and decreases in valuation allowances, changes in tax law, outcomes of administrative audits, the impact of discrete items and the mix of earnings among our U.S. and international operations where the statutory rates are generally higher than the U.S. statutory rate, and may fluctuate as a result.

Our tax returns are routinely audited and settlements of issues raised in these audits sometimes affect our tax provisions. The benefits of uncertain tax positions are recorded in our financial statements only after determining a more likely than not probability that the uncertain tax positions will withstand challenge, if any, from taxing authorities. When facts and circumstances change, we reassess these probabilities and record any changes in the financial statements as appropriate. We account for uncertain tax positions by determining the minimum recognition threshold that a tax position is required to meet before being recognized in the financial statements. This determination requires the use of judgment in evaluating our tax positions and assessing the timing and amounts of deductible and taxable items.

Deferred tax assets represent amounts available to reduce income taxes payable on taxable income in future years. Such assets arise because of temporary differences between the financial reporting and tax bases of assets and liabilities, as well as from net operating loss and tax credit carryforwards. Deferred tax assets are evaluated for future realization and reduced by a valuation allowance to the extent that a portion is not more likely than not to be realized. Many factors are considered when assessing whether it is more likely than not that the deferred tax assets will be realized, including recent cumulative earnings, expectations of future taxable income, carryforward periods and other relevant quantitative and qualitative factors. The recoverability of the deferred tax assets is evaluated by assessing the adequacy of future expected taxable income from all sources, including reversal of taxable temporary differences, forecasted operating earnings and available tax planning strategies. This evaluation relies on estimates.

On December 22, 2017, the Tax Act was enacted and contains significant changes to U.S. income tax law. Effective beginning January 2018, the Tax Act reduced the U.S. statutory tax rate from 35% to 21% and created new taxes on foreign-sourced earnings and related-party payments. As discussed in Note 9 to our Consolidated Financial Statements, we completed our accounting for the tax effects of the Tax Act in fiscal 2019. As further guidance is issued by the U.S. Treasury Department, the IRS, and other standard–setting bodies, any resulting changes to our estimates will be treated in accordance with the relevant accounting guidance.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### **Market Risk**

In addition to the risks inherent in our operations, we are exposed to certain market risks, including changes in interest rates, currency exchange rates and the fair value of certain equity investments.

The analysis presented below for each of our market risk sensitive instruments is based on a hypothetical scenario used to calibrate potential risk and does not represent our view of future market changes. The effect of a change in a particular assumption is calculated without adjusting any other assumption. In reality, however, a change in one factor could cause a change in another, which may magnify or negate other sensitivities.

#### Interest Rate Risk

We are exposed to changes in interest rates as a result of our short-term borrowings and long-term debt. We hedge a portion of our interest rate risk by managing the mix of fixed and variable rate debt and by entering into interest rate swaps. For fiscal 2021, the net fair value of our interest rate swaps increased \$69 million primarily due to fluctuations in market interest rates.

The table below provides information about our financial instruments that are sensitive to changes in interest rates. For long-term debt, the table represents the principal cash flows and related weighted-average interest rates by expected maturity dates. For interest rate swaps, the table represents the contractual cash flows and weighted-average interest rates by the contractual maturity date, unless otherwise noted. The notional amounts are used to calculate contractual cash flows to be exchanged under the contracts. The weighted-average variable rates are based upon prevailing market rates as of January 31, 2021.

|                                 |     | Expected Maturity Date |    |           |                |       |             |       |             |       |            |        |       |        |
|---------------------------------|-----|------------------------|----|-----------|----------------|-------|-------------|-------|-------------|-------|------------|--------|-------|--------|
| (Amounts in millions)           | Fis | Fiscal 2022 Fisca      |    | scal 2023 | 23 Fiscal 2024 |       | Fiscal 2025 |       | Fiscal 2026 |       | Thereafter |        | Total |        |
| Liabilities                     |     |                        |    |           |                |       |             |       |             |       |            |        |       |        |
| Short-term borrowings:          |     |                        |    |           |                |       |             |       |             |       |            |        |       |        |
| Variable rate                   | \$  | 224                    | \$ | _         | \$             | _     | \$          | _     | \$          | _     | \$         | _      | \$    | 224    |
| Weighted-average interest rate  |     | 1.9 %                  |    | — %       |                | — %   |             | — %   |             | — %   |            | — %    |       | 1.9 %  |
| Long-term debt <sup>(1)</sup> : |     |                        |    |           |                |       |             |       |             |       |            |        |       |        |
| Fixed rate                      | \$  | 2,365                  | \$ | 3,014     | \$             | 4,721 | \$          | 4,360 | \$          | 1,480 | \$         | 27,619 | \$    | 43,559 |
| Weighted-average interest rate  |     | 3.8 %                  |    | 1.7 %     |                | 3.1 % |             | 2.7 % |             | 3.6 % |            | 4.5 %  |       | 3.9 %  |
| Variable rate                   | \$  | 750                    | \$ | _         | \$             | _     | \$          | _     | \$          | _     | \$         | _      | \$    | 750    |
| Weighted-average interest rate  |     | 0.5 %                  |    | — %       |                | — %   |             | — %   |             | — %   |            | — %    |       | 0.5 %  |
| Interest rate derivatives       |     |                        |    |           |                |       |             |       |             |       |            |        |       |        |
| Interest rate swaps:            |     |                        |    |           |                |       |             |       |             |       |            |        |       |        |
| Fixed to variable               | \$  | _                      | \$ | _         | \$             | 1,750 | \$          | 1,500 | \$          | _     | \$         | _      | \$    | 3,250  |
| Weighted-average pay rate       |     | — %                    |    | — %       |                | 0.6 % |             | 1.3 % |             | — %   |            | — %    |       | 0.9 %  |
| Weighted-average receive rate   |     | — %                    |    | — %       |                | 2.6 % |             | 3.3 % |             | — %   |            | — %    |       | 2.9 %  |

<sup>(1)</sup> Includes deferred loan costs, discounts, fair value hedges, foreign-held debt and secured debt.

As of January 31, 2021, our variable rate borrowings, including the effect of our commercial paper and interest rate swaps, represented 9% of our total short-term and long-term debt. Based on January 31, 2021 debt levels, a 100 basis point change in prevailing market rates would cause our annual interest costs to change by approximately \$42 million.

# Foreign Currency Risk

We are exposed to fluctuations in currency exchange rates as a result of our net investments and operations in countries other than the U.S, as well as our foreign-currency-denominated long-term debt. For fiscal 2021, movements in currency exchange rates and the related impact on the translation of the balance sheets resulted in the \$0.2 billion net gain in the currency translation and other category of accumulated other comprehensive loss.

We hedge a portion of our foreign currency risk by entering into currency swaps. The aggregate fair value of these swaps was in a liability position of \$83 million and \$241 million as of January 31, 2021 and January 31, 2020, respectively. The change in the fair value of these swaps was due to fluctuations in currency exchange rates, primarily due to the strengthening of certain currencies relative to the U.S. dollar in fiscal 2021. The hypothetical result of a uniform 10% weakening in the value of the U.S. dollar relative to other currencies underlying these swaps would have resulted in a change in the value of the swaps of \$524 million. A hypothetical 10% change in interest rates underlying these swaps from the market rates in effect as of January 31, 2021 would have resulted in a change in the value of the swaps of \$46 million.

In addition to currency swaps, we also hedge a portion of our foreign currency risk by designating foreign-currency-denominated long-term debt as nonderivative hedges of net investments of certain of our foreign operations. We had outstanding long-term debt of £1.7 billion as of January 31, 2021 and January 31, 2020 that was designated as a hedge of our net investment in the U.K. As of January 31, 2021, a hypothetical 10% increase or decrease in the value of the U.S. dollar relative to the British pound would have resulted in a change in the value of the debt of \$210 million. In addition, we had outstanding long-term debt of ¥100 billion as of January 31, 2021 and ¥180 billion as of January 31, 2020 that was designated as a hedge of our net investment in Japan. As of January 31, 2021, a hypothetical 10% change in value of the U.S. dollar relative to the Japanese yen would have resulted in a change in the value of the debt of \$87 million. As of January 31, 2021, the Company's operations in the U.K. and Japan are classified as held for sale, and subsequently closed in February 2021 and March 2021, respectively. Refer to Note 12 to our Consolidated Financial Statements.

In certain countries, we also enter into immaterial foreign currency forward contracts to hedge the purchase and payment of purchase commitments denominated in non-functional currencies.

#### Investment Risk

We are exposed to changes in the stock price of our equity investments with readily determinable fair values. The change in fair value is recorded within other gains and losses and resulted in a gain of \$8.7 billion in fiscal 2021 due to net increases in the stock price of those equity investments. As of January 31, 2021, the fair value of our equity investments with readily determinable fair values was \$14.4 billion. As of January 31, 2021, a hypothetical 10% change in the stock price of such investments would have changed the fair value of such investments by approximately \$1.4 billion.

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

# Consolidated Financial Statements of Walmart Inc. For the Fiscal Year Ended January 31, 2021

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#### Report of Independent Registered Public Accounting Firm

To the Shareholders and the Board of Directors of Walmart Inc.

### **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of Walmart Inc. (the Company) as of January 31, 2021 and 2020, the related consolidated statements of income, comprehensive income, shareholders' equity and cash flows for each of the three years in the period ended January 31, 2021, and the related notes (collectively referred to as the "Consolidated Financial Statements"). In our opinion, the Consolidated Financial Statements present fairly, in all material respects, the financial position of the Company at January 31, 2021 and 2020, and the results of its operations and its cash flows for each of the three years in the period ended January 31, 2021, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of January 31, 2021, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) and our report dated March 19, 2021 expressed an unqualified opinion thereon.

#### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

# **Critical Audit Matters**

The critical audit matters communicated below are matters arising from the current period audit of the financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the Consolidated Financial Statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing separate opinions on the critical audit matters or on the accounts or disclosures to which they relate.

### **Contingencies**

Description of the Matter

As described in Note 10 to the Consolidated Financial Statements, at January 31, 2021, the Company is involved in a number of legal proceedings and has made accruals with respect to these matters, where appropriate. For some matters, a liability is not probable, or the amount cannot be reasonably estimated and therefore an accrual has not been made. Where a liability is reasonably possible and may be material, such matters have been disclosed. Management assessed the probability of occurrence and the estimation of any potential loss based on the ability to predict the number of claims that may be filed or whether any loss or range of loss can be reasonably estimated. For example, in assessing the probability of occurrence in a particular legal proceeding, management exercises judgment to determine if it can predict the number of claims that may be filed and whether it can reasonably estimate any loss or range of loss that may arise from that proceeding. In connection with the sale of Asda, the Company is no longer liable for the Asda Equal Value Claims; however, the Company has agreed to provide indemnification for any potential Asda liability related to these claims up to a contractually determined amount.

Auditing management's accounting for, and disclosure of, loss contingencies and the estimated fair value of related indemnifications was complex and highly judgmental as it involved our assessment of the significant judgments made by management when assessing the probability of occurrence for contingencies or related indemnifications or when determining whether an estimate of the loss or range of loss could be made.

How We Addressed the Matter in Our Audit We obtained an understanding, evaluated the design and tested the operating effectiveness of controls over the identification and evaluation of contingencies and related indemnities. For example, we tested controls over the Company's assessment of the likelihood of loss and the Company's determinations regarding the measurement of loss.

To test the Company's assessment of the probability of occurrence or determination of an estimate of loss, or range of loss, among other procedures, we read the minutes of the meetings of the Board of Directors and committees of the Board of Directors, reviewed opinions provided to the Company by certain outside legal counsel, read letters received directly by us from internal and external counsel, and evaluated the current status of contingencies based on discussions with internal legal counsel. We also evaluated the appropriateness of the related disclosures. To test the estimated fair value of indemnities, we involved a valuation specialist to evaluate the valuation methodologies and significant assumptions including, among others, the discount rate.

# Valuation of Indefinite-Lived Intangible Assets

Description of the Matter

At January 31, 2021, the Company has \$4.9 billion of indefinite-lived intangible assets which primarily consist of acquired tradenames. As disclosed in Notes 1, 8 and 12 to the Consolidated Financial Statements, these assets are evaluated for impairment at least annually using valuation techniques to estimate fair value. These fair value estimates are sensitive to certain significant assumptions including revenue growth rates, discount rates, and royalty rates.

Auditing management's annual indefinite-lived intangible assets impairment tests was complex and highly judgmental due to the significant measurement uncertainty in determining the fair values of the indefinite-lived intangibles. For example, the fair value estimates are sensitive to significant assumptions identified above that are affected by future market or economic conditions.

How We Addressed the Matter in Our Audit We obtained an understanding, evaluated the design and tested the operating effectiveness of controls over the Company's indefinite-lived intangible asset impairment review process. Our procedures included, among others, testing controls over management's review of the significant assumptions described above used to estimate the fair values of the indefinite-lived intangible assets.

To test the estimated fair values of the indefinite-lived intangible assets, we performed audit procedures that included, among others, assessing methodologies used to determine the fair value, testing the significant assumptions discussed above and testing the completeness and accuracy of the underlying data used by the Company. For example, we evaluated management's forecasted revenue growth rates used in the fair value estimates by comparing those assumptions to the historical results of the Company and current industry, market and economic forecasts. We involved a valuation specialist to assist in evaluating the valuation methodologies and the significant assumptions such as discount rates and royalty rates. Additionally, we performed sensitivity analyses of significant assumptions to evaluate the effect on the fair value estimates of the indefinite-lived intangible assets.

/s/ Ernst & Young LLP

We have served as the Company's auditor since 1969.

Rogers, Arkansas March 19, 2021

#### Report of Independent Registered Public Accounting Firm

To the Shareholders and the Board of Directors of Walmart Inc.

# **Opinion on Internal Control over Financial Reporting**

We have audited Walmart Inc.'s internal control over financial reporting as of January 31, 2021, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). In our opinion, Walmart Inc. (the Company) maintained, in all material respects, effective internal control over financial reporting as of January 31, 2021, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the accompanying consolidated balance sheets of Walmart Inc. as of January 31, 2021 and 2020, the related consolidated statements of income, comprehensive income, shareholders' equity and cash flows for each of the three years in the period ended January 31, 2021, and the related notes and our report dated March 19, 2021 expressed an unqualified opinion thereon.

# **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects.

Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

# **Definition and Limitations of Internal Control over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Ernst & Young LLP

Rogers, Arkansas March 19, 2021

# Walmart Inc. Consolidated Statements of Income

|   | Fiscal Years Ended January 31, |         |    |         |    |         |  |  |  |
|---|--------------------------------|---------|----|---------|----|---------|--|--|--|
| (Amounts in millions, except per share data)                    |                                | 2021    |    |         |    | 2019    |  |  |  |
| Revenues:   |                                |         |    |         |    |         |  |  |  |
| Net sales   | \$                             | 555,233 | \$ | 519,926 | \$ | 510,329 |  |  |  |
| Membership and other income                                     |                                | 3,918   |    | 4,038   |    | 4,076   |  |  |  |
| Total revenues  |                                | 559,151 |    | 523,964 |    | 514,405 |  |  |  |
| Costs and expenses:   |                                |         |    |         |    |         |  |  |  |
| Cost of sales   |                                | 420,315 |    | 394,605 |    | 385,301 |  |  |  |
| Operating, selling, general and administrative expenses         |                                | 116,288 |    | 108,791 |    | 107,147 |  |  |  |
| Operating income  |                                | 22,548  |    | 20,568  |    | 21,957  |  |  |  |
| Interest:   |                                |         |    |         |    |         |  |  |  |
| Debt  |                                | 1,976   |    | 2,262   |    | 1,975   |  |  |  |
| Finance, capital lease and financing obligations                |                                | 339     |    | 337     |    | 371     |  |  |  |
| Interest income   |                                | (121)   |    | (189)   |    | (217    |  |  |  |
| Interest, net   |                                | 2,194   |    | 2,410   |    | 2,129   |  |  |  |
| Other (gains) and losses  |                                | (210)   |    | (1,958) |    | 8,368   |  |  |  |
| Income before income taxes                                      |                                | 20,564  |    | 20,116  |    | 11,460  |  |  |  |
| Provision for income taxes                                      |                                | 6,858   |    | 4,915   |    | 4,281   |  |  |  |
| Consolidated net income   |                                | 13,706  |    | 15,201  |    | 7,179   |  |  |  |
| Consolidated net income attributable to noncontrolling interest |                                | (196)   |    | (320)   |    | (509    |  |  |  |
| Consolidated net income attributable to Walmart                 | \$                             | 13,510  | \$ | 14,881  | \$ | 6,670   |  |  |  |
| Net income per common share:                                    |                                |         |    |         |    |         |  |  |  |
| Basic net income per common share attributable to Walmart       | \$                             | 4.77    | \$ | 5.22    | \$ | 2.28    |  |  |  |
| Diluted net income per common share attributable to Walmart     |                                | 4.75    |    | 5.19    |    | 2.26    |  |  |  |
| Weighted-average common shares outstanding:                     |                                |         |    |         |    |         |  |  |  |
| Basic   |                                | 2,831   |    | 2,850   |    | 2,929   |  |  |  |
| Diluted   |                                | 2,847   |    | 2,868   |    | 2,945   |  |  |  |
| Dividends declared per common share                             | \$                             | 2.16    | \$ | 2.12    | \$ | 2.08    |  |  |  |

Walmart Inc.
Consolidated Statements of Comprehensive Income

|   | Fiscal Years Ended January 31, |        |    |         |    |       |  |  |  |
|---|--------------------------------|--------|----|---------|----|-------|--|--|--|
| (Amounts in millions)   |                                | 2021   | 20 | 20      |    | 2019  |  |  |  |
| Consolidated net income   | \$                             | 13,706 | \$ | 15,201  | \$ | 7,179 |  |  |  |
| Consolidated net income attributable to noncontrolling interest           |                                | (196)  |    | (320)   |    | (509) |  |  |  |
| Consolidated net income attributable to Walmart                           |                                | 13,510 |    | 14,881  |    | 6,670 |  |  |  |
| Other comprehensive income (loss), net of income taxes                    |                                |        |    |         |    |       |  |  |  |
| Currency translation and other  |                                | 842    |    | 286     |    | (226) |  |  |  |
| Net investment hedges   |                                | (221)  |    | 122     |    | 272   |  |  |  |
| Cash flow hedges  |                                | 235    |    | (399)   |    | (290) |  |  |  |
| Minimum pension liability   |                                | (30)   |    | (1,244) |    | 131   |  |  |  |
| Other comprehensive income (loss), net of income taxes                    |                                | 826    |    | (1,235) |    | (113) |  |  |  |
| Other comprehensive (income) loss attributable to noncontrolling interest |                                | 213    |    | (28)    |    | 188   |  |  |  |
| Other comprehensive income (loss) attributable to Walmart                 |                                | 1,039  |    | (1,263) |    | 75    |  |  |  |
| Comprehensive income, net of income taxes                                 |                                | 14,532 |    | 13,966  |    | 7,066 |  |  |  |
| Comprehensive (income) loss attributable to noncontrolling interest       |                                | 17     |    | (348)   |    | (321) |  |  |  |
| Comprehensive income attributable to Walmart                              | \$                             | 14,549 | \$ | 13,618  | \$ | 6,745 |  |  |  |

# Walmart Inc. Consolidated Balance Sheets

|   | As of     | As of January 3 |          |  |  |  |  |
|---|-----------|-----------------|----------|--|--|--|--|
| (Amounts in millions)                           | 2021      |                 | 2020     |  |  |  |  |
| ASSETS  |           |                 |          |  |  |  |  |
| Current assets:                                 |           |                 |          |  |  |  |  |
| Cash and cash equivalents                       | \$ 17,74  | 1 \$            | 9,465    |  |  |  |  |
| Receivables, net                                | 6,51      | 6               | 6,284    |  |  |  |  |
| Inventories                                     | 44,94     | 9               | 44,435   |  |  |  |  |
| Prepaid expenses and other                      | 20,86     | 1               | 1,622    |  |  |  |  |
| Total current assets                            | 90,06     | 7               | 61,806   |  |  |  |  |
| Property and equipment, net                     | 92,20     | 1               | 105,208  |  |  |  |  |
| Operating lease right-of-use assets             | 13,64     | 2               | 17,424   |  |  |  |  |
| Finance lease right-of-use assets, net          | 4,00      | 5               | 4,417    |  |  |  |  |
| Goodwill  | 28,98     | 3               | 31,073   |  |  |  |  |
| Other long-term assets                          | 23,59     | 8               | 16,567   |  |  |  |  |
| Total assets                                    | \$ 252,49 | 5 \$            | 236,495  |  |  |  |  |
| LIABILITIES AND EQUITY                          |           |                 |          |  |  |  |  |
| Current liabilities:                            |           |                 |          |  |  |  |  |
| Short-term borrowings                           | \$ 22     | 4 S             | 575      |  |  |  |  |
| Accounts payable                                | 49,14     |                 | 46,973   |  |  |  |  |
| Accrued liabilities                             | 37,96     | 6               | 22,296   |  |  |  |  |
| Accrued income taxes                            | 24        |                 | 280      |  |  |  |  |
| Long-term debt due within one year              | 3,11      | 5               | 5,362    |  |  |  |  |
| Operating lease obligations due within one year | 1,46      | 6               | 1,793    |  |  |  |  |
| Finance lease obligations due within one year   | 49        | 1               | 511      |  |  |  |  |
| Total current liabilities                       | 92,64     | 5               | 77,790   |  |  |  |  |
| Long-term debt                                  | 41,19     | 4               | 43,714   |  |  |  |  |
| Long-term operating lease obligations           | 12,90     |                 | 16,171   |  |  |  |  |
| Long-term finance lease obligations             | 3,84      |                 | 4,307    |  |  |  |  |
| Deferred income taxes and other                 | 14,37     |                 | 12,961   |  |  |  |  |
| Commitments and contingencies                   |           |                 |          |  |  |  |  |
| Equity:   |           |                 |          |  |  |  |  |
| Common stock                                    | 28        | 2               | 284      |  |  |  |  |
| Capital in excess of par value                  | 3,64      | 6               | 3,247    |  |  |  |  |
| Retained earnings                               | 88,76     |                 | 83,943   |  |  |  |  |
| Accumulated other comprehensive loss            | (11,76    |                 | (12,805) |  |  |  |  |
| Total Walmart shareholders' equity              | 80,92     |                 | 74,669   |  |  |  |  |
| Noncontrolling interest                         | 6,60      |                 | 6,883    |  |  |  |  |
| Total equity                                    | 87,53     |                 | 81,552   |  |  |  |  |
| Total liabilities and equity                    | \$ 252,49 |                 | 236,495  |  |  |  |  |

Walmart Inc.
Consolidated Statements of Shareholders' Equity

|   |        |         | Capital in |           | Accumulated<br>Other | Total<br>Walmart |                |           |
|---|--------|---------|------------|-----------|----------------------|------------------|----------------|-----------|
|   | Commo  | n Stock | Excess of  | Retained  | Comprehensive        | Shareholders'    | Noncontrolling | Total     |
| (Amounts in millions)   | Shares | Amount  | Par Value  | Earnings  | Income (Loss)        | Equity           | Interest       | Equity    |
| Balances as of February 1, 2018   | 2,952  | \$ 295  | \$ 2,648   | \$ 85,107 | \$ (10,181)          | \$ 77,869        | \$ 2,953       | \$ 80,822 |
| Adoption of new accounting standards, net of income taxes                     | _      | _       | _          | 2,361     | (1,436)              | 925              | (1)            | 924       |
| Consolidated net income   | _      | _       | _          | 6,670     | _                    | 6,670            | 509            | 7,179     |
| Other comprehensive income (loss), net of income taxes                        | _      | _       | _          | _         | 75                   | 75               | (188)          | (113)     |
| Cash dividends declared (\$2.08 per share)                                    | _      | _       | _          | (6,102)   | _                    | (6,102)          | _              | (6,102)   |
| Purchase of Company stock   | (80)   | (8)     | (245)      | (7,234)   | _                    | (7,487)          | _              | (7,487)   |
| Cash dividend declared to noncontrolling interest                             | _      | _       | _          | _         | _                    | _                | (488)          | (488)     |
| Noncontrolling interest of acquired entity                                    | _      | _       | _          | _         | _                    | _                | 4,345          | 4,345     |
| Other   | 6      | 1       | 562        | (17)      |                      | 546              | 8              | 554       |
| Balances as of January 31, 2019   | 2,878  | 288     | 2,965      | 80,785    | (11,542)             | 72,496           | 7,138          | 79,634    |
| Adoption of new accounting standards on February 1, 2019, net of income taxes | _      | _       | _          | (266)     | _                    | (266)            | (34)           | (300)     |
| Consolidated net income   | _      | _       | _          | 14,881    | _                    | 14,881           | 320            | 15,201    |
| Other comprehensive income (loss), net of income taxes                        | _      | _       | _          | _         | (1,263)              | (1,263)          | 28             | (1,235)   |
| Cash dividends declared (\$2.12 per share)                                    | _      | _       | _          | (6,048)   | _                    | (6,048)          | _              | (6,048)   |
| Purchase of Company stock   | (53)   | (5)     | (199)      | (5,435)   | _                    | (5,639)          | _              | (5,639)   |
| Cash dividend declared to noncontrolling interest                             | _      | _       | _          | _         | _                    | _                | (475)          | (475)     |
| Other   | 7      | 1       | 481        | 26        |                      | 508              | (94)           | 414       |
| Balances as of January 31, 2020   | 2,832  | 284     | 3,247      | 83,943    | (12,805)             | 74,669           | 6,883          | 81,552    |
| Consolidated net income   | _      | _       | _          | 13,510    | _                    | 13,510           | 196            | 13,706    |
| Other comprehensive income (loss), net of income taxes                        | _      | _       | _          | _         | 1,039                | 1,039            | (213)          | 826       |
| Cash dividends declared (\$2.16 per share)                                    | _      | _       | _          | (6,116)   | _                    | (6,116)          | _              | (6,116)   |
| Purchase of Company stock   | (20)   | (2)     | (97)       | (2,559)   | _                    | (2,658)          | _              | (2,658)   |
| Cash dividends declared to noncontrolling interest                            | _      | _       | _          | _         | _                    | _                | (365)          | (365)     |
| Other   | 9      |         | 496        | (15)      |                      | 481              | 105            | 586       |
| Balances as of January 31, 2021   | 2,821  | \$ 282  | \$ 3,646   | \$ 88,763 | \$ (11,766)          | \$ 80,925        | \$ 6,606       | \$ 87,531 |

# Walmart Inc. Consolidated Statements of Cash Flows

|  | Fiscal Years Ended Ja |          |    | Ended Janu | nuary 31, |          |  |
|--|-----------------------|----------|----|------------|-----------|----------|--|
| (Amounts in millions)  |                       | 2021     |    | 2020       |           | 2019     |  |
| Cash flows from operating activities:  |                       |          |    |            |           |          |  |
| Consolidated net income  | \$                    | 13,706   | \$ | 15,201     | \$        | 7,179    |  |
| Adjustments to reconcile consolidated net income to net cash provided by operating activities: |                       |          |    |            |           |          |  |
| Depreciation and amortization  |                       | 11,152   |    | 10,987     |           | 10,678   |  |
| Net unrealized and realized (gains) and losses   |                       | (8,589)  |    | (1,886)    |           | 3,516    |  |
| Losses on disposal of business operations  |                       | 8,401    |    | 15         |           | 4,850    |  |
| Asda pension contribution  |                       | _        |    | (1,036)    |           | _        |  |
| Deferred income taxes  |                       | 1,911    |    | 320        |           | (499     |  |
| Other operating activities   |                       | 1,521    |    | 1,981      |           | 1,734    |  |
| Changes in certain assets and liabilities, net of effects of acquisitions and dispositions:    |                       |          |    |            |           |          |  |
| Receivables, net   |                       | (1,086)  |    | 154        |           | (368)    |  |
| Inventories  |                       | (2,395)  |    | (300)      |           | (1,311   |  |
| Accounts payable   |                       | 6,966    |    | (274)      |           | 1,831    |  |
| Accrued liabilities  |                       | 4,623    |    | 186        |           | 183      |  |
| Accrued income taxes   |                       | (136)    |    | (93)       |           | (40)     |  |
| Net cash provided by operating activities  |                       | 36,074   |    | 25,255     |           | 27,753   |  |
| Cash flows from investing activities:  |                       |          |    |            |           |          |  |
| Payments for property and equipment  |                       | (10,264) |    | (10,705)   |           | (10,344) |  |
| Proceeds from the disposal of property and equipment   |                       | 215      |    | 321        |           | 519      |  |
|  |                       | 56       |    |            |           | 876      |  |
| Proceeds from the disposal of certain operations   |                       |          |    | 833        |           |          |  |
| Payments for business acquisitions, net of cash acquired                                       |                       | (180)    |    | (56)       |           | (14,656) |  |
| Other investing activities   |                       | 102      |    | 479        |           | (431)    |  |
| Net cash used in investing activities  |                       | (10,071) |    | (9,128)    |           | (24,036) |  |
| Cash flows from financing activities:  |                       |          |    |            |           |          |  |
| Net change in short-term borrowings  |                       | (324)    |    | (4,656)    |           | (53)     |  |
| Proceeds from issuance of long-term debt   |                       | _        |    | 5,492      |           | 15,872   |  |
| Repayments of long-term debt   |                       | (5,382)  |    | (1,907)    |           | (3,784)  |  |
| Dividends paid   |                       | (6,116)  |    | (6,048)    |           | (6,102)  |  |
| Purchase of Company stock  |                       | (2,625)  |    | (5,717)    |           | (7,410   |  |
| Dividends paid to noncontrolling interest  |                       | (434)    |    | (555)      |           | (431)    |  |
| Other financing activities   |                       | (1,236)  |    | (908)      |           | (629)    |  |
| Net cash used in financing activities  |                       | (16,117) |    | (14,299)   |           | (2,537)  |  |
| Effect of exchange rates on cash, cash equivalents and restricted cash                         |                       | 235      |    | (69)       |           | (438)    |  |
| Not in some in such assistants and material and  |                       | 10.121   |    | 1.750      |           | 742      |  |
| Net increase in cash, cash equivalents and restricted cash                                     |                       | 10,121   |    | 1,759      |           | 742      |  |
| Cash and cash equivalents reclassified as assets held for sale                                 |                       | (1,848)  |    | 7.756      |           | 7.01.1   |  |
| Cash, cash equivalents and restricted cash at beginning of year                                | _                     | 9,515    | •  | 7,756      | •         | 7,014    |  |
| Cash, cash equivalents and restricted cash at end of year                                      | \$                    | 17,788   | \$ | 9,515      | \$        | 7,756    |  |
| Supplemental disclosure of cash flow information:  |                       |          |    |            |           |          |  |
| Income taxes paid  | \$                    | 5,271    | \$ | 3,616      | \$        | 3,982    |  |
| Interest paid  |                       | 2,216    |    | 2,464      |           | 2,348    |  |

#### Walmart Inc.

#### **Notes to Consolidated Financial Statements**

## Note 1. Summary of Significant Accounting Policies

#### General

Walmart Inc. ("Walmart" or the "Company") helps people around the world save money and live better – anytime and anywhere – by providing the opportunity to shop in retail stores and through eCommerce. Through innovation, the Company is striving to continuously improve a customer-centric experience that seamlessly integrates eCommerce and retail stores in an omni-channel offering that saves time for its customers.

The Company's operations comprise three reportable segments: Walmart U.S., Walmart International and Sam's Club.

### **Principles of Consolidation**

The Consolidated Financial Statements include the accounts of Walmart and its subsidiaries as of and for the fiscal years ended January 31, 2021 ("fiscal 2021"), January 31, 2020 ("fiscal 2020") and January 31, 2019 ("fiscal 2019"). Intercompany accounts and transactions have been eliminated in consolidation. The Company consolidates variable interest entities where it has been determined that the Company is the primary beneficiary of those entities' operations. Investments for which the Company exercises significant influence but does not have control are accounted for under the equity method. These variable interest entities and equity method investments are immaterial to the Company's Consolidated Financial Statements.

The Company's Consolidated Financial Statements are based on a fiscal year ending on January 31 for the United States ("U.S.") and Canadian operations. The Company consolidates all other operations generally using a one-month lag and based on a calendar year. There were no significant intervening events during the month of January 2021 related to the operations consolidated using a lag that materially affected the Consolidated Financial Statements.

# Use of Estimates

The Consolidated Financial Statements have been prepared in conformity with U.S. generally accepted accounting principles. Those principles require management to make estimates and assumptions, including potential impacts arising from the COVID-19 pandemic and related government actions, that affect the reported amounts of assets and liabilities. Management's estimates and assumptions also affect the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

# Cash and Cash Equivalents

The Company considers investments with a maturity when purchased of three months or less to be cash equivalents. All credit card, debit card and electronic transfer transactions that process in less than seven days are classified as cash and cash equivalents. The amounts due from banks for these transactions classified as cash and cash equivalents totaled \$4.1 billion and \$1.7 billion as of January 31, 2021 and 2020, respectively.

The Company's cash balances are held in various locations around the world. Of the Company's \$17.7 billion and \$9.5 billion in cash and cash equivalents as of January 31, 2021 and January 31, 2020, approximately 40% and 80% were held outside of the U.S., respectively. Cash and cash equivalents held outside of the U.S. are generally utilized to support liquidity needs in the Company's non-U.S. operations.

The Company uses intercompany financing arrangements in an effort to ensure cash can be made available in the country in which it is needed with the minimum cost possible.

As of January 31, 2021 and 2020, cash and cash equivalents of approximately \$2.8 billion and \$2.3 billion, respectively, may not be freely transferable to the U.S. due to local laws or other restrictions. Of the \$2.8 billion as of January 31, 2021, approximately \$1.0 billion can only be accessed through dividends or intercompany financing arrangements subject to approval of Flipkart Private Limited ("Flipkart") minority shareholders; however, this cash is expected to be utilized to fund the operations of Flipkart.

#### Receivables

Receivables are stated at their carrying values, net of a reserve for doubtful accounts, and are primarily due from the following: customers, which also includes insurance companies resulting from pharmacy sales, banks for customer credit, debit cards and electronic transfer transactions that take in excess of seven days to process; suppliers for marketing or incentive programs; governments for income taxes; and real estate transactions. As of January 31, 2021 and January 31, 2020, receivables from transactions with customers, net were \$2.7 billion and \$2.9 billion, respectively.

#### **Inventories**

The Company values inventories at the lower of cost or market as determined primarily by the retail inventory method of accounting, using the last-in, first-out ("LIFO") method for the Walmart U.S. segment's inventories. The inventory for the Walmart International segment is valued primarily by the retail inventory method of accounting, using the first-in, first-out ("FIFO") method. The retail inventory method of accounting results in inventory being valued at the lower of cost or market, since permanent markdowns are immediately recorded as a reduction of the retail value of inventory. The inventory at the Sam's Club segment is valued using the weighted-average cost LIFO method. As of January 31, 2021 and January 31, 2020, the Company's inventories valued at LIFO approximated those inventories as if they were valued at FIFO.

# Held for Sale

Components and businesses that meet accounting requirements to be classified as held for sale are presented as single asset and liability amounts in the Company's financial statements with a valuation allowance, if necessary, to recognize the net carrying amount at the lower of cost or fair value, less costs to sell. The Company reviews its businesses and assets held for sale each reporting period to determine whether the existing carrying amounts are fully recoverable in comparison to estimated fair values. As of January 31, 2021, \$19.2 billion assets held for sale and \$12.7 billion liabilities held for sale were classified in prepaid expenses and other and accrued liabilities in the Consolidated Balance Sheets, respectively, reflecting the Company's operations in the U.K. and Japan classified as held for sale. Refer to Note 12 for additional details. As of January 31, 2020, assets and liabilities held for sale were immaterial.

# Property and Equipment

Property and equipment are initially recorded at cost. Gains or losses on disposition are recognized as earned or incurred. Costs of major improvements are capitalized, while costs of normal repairs and maintenance are expensed as incurred. The following table summarizes the Company's property and equipment balances, and includes the estimated useful lives that are generally used to depreciate the assets on a straight-line basis:

|                             |                               | As of Jan    | nuary 31, |          |  |
|-----------------------------|-------------------------------|--------------|-----------|----------|--|
| (Amounts in millions)       | <b>Estimated Useful Lives</b> | 2021         |           | 2020     |  |
| Land                        | N/A                           | \$<br>19,308 | \$        | 24,619   |  |
| Buildings and improvements  | 3 - 40 years                  | 97,582       |           | 105,674  |  |
| Fixtures and equipment      | 1 - 30 years                  | 56,639       |           | 58,607   |  |
| Transportation equipment    | 3 - 15 years                  | 2,301        |           | 2,377    |  |
| Construction in progress    | N/A                           | 4,741        |           | 3,751    |  |
| Property and equipment      |                               | 180,571      |           | 195,028  |  |
| Accumulated depreciation    |                               | (88,370)     |           | (89,820) |  |
| Property and equipment, net |                               | \$<br>92,201 | \$        | 105,208  |  |

Leasehold improvements are depreciated or amortized over the shorter of the estimated useful life of the asset or the remaining expected lease term. Total depreciation and amortization expense for property and equipment, property under finance leases and financing obligations, property under capital leases and intangible assets for fiscal 2021, 2020 and 2019 was \$11.2 billion, \$11.0 billion and \$10.7 billion, respectively.

# Leases

For any new or modified lease, the Company, at the inception of the contract, determines whether a contract is or contains a lease. The Company records right-of-use ("ROU") assets and lease obligations for its finance and operating leases, which are initially recognized based on the discounted future lease payments over the term of the lease. As the rate implicit in the Company's leases is not easily determinable, the Company's applicable incremental borrowing rate is used in calculating the present value of the sum of the lease payments.

Lease term is defined as the non-cancelable period of the lease plus any options to extend or terminate the lease when it is reasonably certain that the Company will exercise the option. The Company has elected not to recognize ROU asset and lease obligations for its short-term leases, which are defined as leases with an initial term of 12 months or less.

For a majority of all classes of underlying assets, the Company has elected to not separate lease from non-lease components. For leases in which the lease and non-lease components have been combined, the variable lease expense includes expenses such as common area maintenance, utilities, and repairs and maintenance.

#### Impairment of Long-Lived Assets

Management reviews long-lived assets for indicators of impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The evaluation is performed at the lowest level of identifiable cash flows, which is at the individual store or club level. Undiscounted cash flows expected to be generated by the related assets are estimated over the assets' useful lives based on updated projections. If the evaluation indicates that the carrying amount of the assets may not be recoverable, any potential impairment is measured based upon the fair value of the related asset or asset group as determined by an appropriate market appraisal or other valuation technique.

### Goodwill and Other Acquired Intangible Assets

Goodwill represents the excess of the purchase price over the fair value of net assets acquired in business combinations and is allocated to the appropriate reporting unit when acquired. Other acquired intangible assets are stated at the fair value acquired as determined by a valuation technique commensurate with the intended use of the related asset. Goodwill and indefinite-lived intangible assets are not amortized; rather, they are evaluated for impairment annually and whenever events or changes in circumstances indicate that the value of the asset may be impaired. Definite-lived intangible assets are considered long-lived assets and are amortized on a straight-line basis over the periods that expected economic benefits will be provided.

Goodwill is assigned to the reporting unit which consolidates the acquisition. Components within the same reportable segment are aggregated and deemed a single reporting unit if the components have similar economic characteristics. As of January 31, 2021, the Company's reporting units consisted of Walmart U.S., Walmart International and Sam's Club. Goodwill is evaluated for impairment using either a qualitative or quantitative approach for each of the Company's reporting units. Generally, a qualitative assessment is first performed to determine whether a quantitative goodwill impairment test is necessary. If management determines, after performing an assessment based on the qualitative factors, that the fair value of the reporting unit is more likely than not less than the carrying amount, or that a fair value of the reporting unit substantially in excess of the carrying amount cannot be assured, then a quantitative goodwill impairment test would be required. The quantitative test for goodwill impairment is performed by determining the fair value of the related reporting units. Fair value is measured based on the discounted cash flow method and relative market-based approaches. After evaluation, management determined the fair value of each reporting unit is significantly greater than the carrying amount and, accordingly, the Company has not recorded any impairment charges related to goodwill.

The following table reflects goodwill activity, by reportable segment, for fiscal 2021 and 2020:

| (Amounta in millions)                                       | w  | almart U.S. | Walmart<br>Internationa |                | am's Club | Total        |
|---|----|-------------|-------------------------|----------------|-----------|--------------|
| (Amounts in millions)                                       |    | aimart U.S. | пцегнаціона             | 1 3            | am s Ciub | <br>Total    |
| Balances as of February 1, 2019                             | \$ | 2,552       | \$ 28,31                | 5 \$           | 313       | \$<br>31,181 |
| Changes in currency translation and other                   |    | _           | (14)                    | <del>)</del> ) | _         | (149)        |
| Acquisitions  |    | 41          |                         | -              | _         | 41           |
| Balances as of January 31, 2020                             |    | 2,593       | 28,16                   | 7              | 313       | 31,073       |
| Changes in currency translation and other                   |    | _           | 10                      | )              | _         | 10           |
| Acquisitions  |    | 103         | -                       | -              | 8         | 111          |
| Amounts reclassified related to operations held for sale(1) |    |             | (2,21                   | 1)             |           | (2,211)      |
| Balances as of January 31, 2021                             | \$ | 2,696       | \$ 25,96                | 5 \$           | 321       | \$<br>28,983 |
|   |    |             |                         |                |           |              |

<sup>(1)</sup> Represents goodwill associated with operations in the U.K. and Japan which are classified as held for sale as of January 31, 2021. Refer to Note 12.

Intangible assets are included in other long-term assets in the Company's Consolidated Balance Sheets. As of January 31, 2021 and 2020, the Company had \$4.9 billion and \$5.2 billion, respectively, in indefinite-lived intangible assets which primarily consists of acquired trade names. Refer to Note 12 for additional information related to acquired intangible assets for the Flipkart acquisition in fiscal 2019. There were no significant impairment charges related to intangible assets for fiscal 2021. During fiscal 2020, the Company incurred approximately \$0.7 billion in impairment charges related to its intangible assets. Refer to Note 8 for additional information.

# Fair Value Measurement

The Company records and discloses certain financial and non-financial assets and liabilities at fair value. The fair value of an asset is the price at which the asset could be sold in an orderly transaction between unrelated, knowledgeable and willing parties able to engage in the transaction. The fair value of a liability is the amount that would be paid to transfer the liability to a new obligor in a transaction between such parties, not the amount that would be paid to settle the liability with the creditor. Refer to Note 8 for more information.

Additionally, the Company may provide routine indemnifications in connection with certain transactions, primarily divestitures, for which an indemnification liability equal to the estimated fair value of the obligation is recorded upon inception. Where necessary, these obligations are recorded at their fair value within deferred income taxes and other in the Consolidated Balance Sheets.

#### **Investments**

Investments in equity securities with readily determinable fair values are recorded at fair value in other long-term assets in the Consolidated Balance Sheets with changes in fair value recognized in other gains and losses in the Consolidated Statements of Income. Refer to Note 8 for details. Equity investments without readily determinable fair values are carried at cost in other long-term assets in the Consolidated Balance Sheets, and adjusted for any observable price changes or impairments recorded in other gains and losses in the Consolidated Statements of Income.

Investments in debt securities classified as held-to-maturity are reported at amortized cost in other long-term assets in the Consolidated Balance Sheets with interest or dividend income recorded in interest income in the Consolidated Statements of Income.

#### Self Insurance Reserves

The Company self-insures a number of risks, including, but not limited to, workers' compensation, general liability, auto liability, product liability and certain employee-related healthcare benefits. Standard actuarial procedures and data analysis are used to estimate the liabilities associated with these risks as of the balance sheet date on an undiscounted basis. The recorded liabilities reflect the ultimate cost for claims incurred but not paid and any estimable administrative run-out expenses related to the processing of these outstanding claim payments. On a regular basis, the liabilities are evaluated for appropriateness with claims reserve valuations. To limit exposure to some risks, the Company maintains insurance coverage with varying limits and retentions, including stop-loss insurance coverage for workers' compensation, general liability and auto liability.

### **Derivatives**

The Company uses derivatives for hedging purposes to manage its exposure to changes in interest and currency exchange rates, as well as to maintain an appropriate mix of fixed- and variable-rate debt. Use of derivatives in hedging programs subjects the Company to certain risks, such as market and credit risks. The Company may be exposed to credit-related losses in the event of nonperformance by its counterparties to derivatives. Credit risk is monitored through established approval procedures, including setting concentration limits by counterparty, reviewing credit ratings and requiring collateral from the counterparty. The Company enters into derivatives with counterparties rated only "A-" or better by nationally recognized credit rating agencies. The Company is subject to master netting arrangements which provides set-off and close out netting of exposures with counterparties, but the Company does not offset derivative assets and liabilities in its Consolidated Balance Sheets. The Company's collateral arrangements require the counterparty in a net liability position in excess of pre-determined thresholds, after considering the effects of netting arrangements, to pledge cash collateral. Cash collateral received under these arrangements was not significant as of January 31, 2021 and 2020. The Company was not required to provide any cash collateral to counterparties as of January 31, 2021 and 2020.

In order to qualify for hedge accounting, at the inception of the hedging relationship, the Company formally documents its risk management objective and strategy for undertaking the hedging transaction, as well as its designation of the hedge. If a derivative is recorded using hedge accounting, depending on the nature of the hedge, derivative gains and losses are recorded through the same financial statement line item in earnings or are recognized in accumulated other comprehensive loss until the hedged item is recognized in earnings. Derivatives that do not meet the criteria for hedge accounting, or contracts for which the Company has not elected hedge accounting, are recorded at fair value with unrealized gains or losses reported in earnings. Derivatives with an unrealized gain are recorded in the Company's Consolidated Balance Sheets as either current or non-current assets, based on maturity date, and derivatives with an unrealized loss are recorded as either current or non-current liabilities, based on maturity date. Refer to Note 8 for the presentation of the Company's derivative assets and liabilities.

# Fair Value Hedges

The Company is a party to receive fixed-rate, pay variable-rate interest rate swaps that the Company uses to hedge the fair value of fixed-rate debt. All interest rate swaps designated as fair value hedges of the related long-term debt meet the shortcut method requirements under U.S. GAAP. Accordingly, changes in the fair values of these interest rate swaps are considered to exactly offset changes in the fair value of the underlying long-term debt. These derivatives will mature on dates ranging from April 2023 to April 2024.

# Cash Flow Hedges

The Company is a party to receive fixed-rate, pay fixed-rate cross currency interest rate swaps used to hedge the currency exposure associated with the forecasted payments of principal and interest of certain non-U.S. denominated debt. The Company records changes in the fair value of these swaps in accumulated other comprehensive loss which is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. These derivatives will mature on dates ranging from April 2022 to March 2034.

#### Net Investment Hedges

The Company is a party to receive fixed-rate, pay fixed-rate cross currency interest rate swaps used to hedge the currency exposure associated with net investments of certain of its foreign operations. The Company records changes in fair value attributable to the hedged risk in accumulated other comprehensive loss. These derivatives, which relate to the Company's operations in the United Kingdom held for sale as of January 31, 2021, have maturity dates ranging from October 2023 to February 2030. The Company also designated certain foreign currency denominated long-term debt as a hedge of currency exposure associated with the net investment of the Company's operations in the United Kingdom and Japan, both of which were classified as held for sale as of January 31, 2021. The Company records foreign currency gain or loss associated with designated long-term debt in accumulated other comprehensive loss. As of January 31, 2021 and 2020, the Company had \$3.3 billion and \$3.9 billion, respectively, of outstanding long-term debt designated as net investment hedges.

These derivative and non-derivative gains or losses continue to defer in accumulated other comprehensive loss until the sale or substantial liquidation of these foreign operations. Refer to Note 12 for additional detail regarding the divestiture of the Company's operations in the United Kingdom and Japan.

#### Income Taxes

Income taxes are accounted for under the balance sheet method. Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases ("temporary differences"). Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rate is recognized in income in the period that includes the enactment date.

Deferred tax assets are evaluated for future realization and reduced by a valuation allowance to the extent that a portion is not more likely than not to be realized. Many factors are considered when assessing whether it is more likely than not that the deferred tax assets will be realized, including recent cumulative earnings, expectations of future taxable income, carryforward periods, and other relevant quantitative and qualitative factors. The recoverability of the deferred tax assets is evaluated by assessing the adequacy of future expected taxable income from all sources, including reversal of taxable temporary differences, forecasted operating earnings and available tax planning strategies. These sources of income rely on estimates.

The Tax Cuts and Jobs Act of 2017 (the "Tax Act") contains a provision which subjects a U.S. parent of a foreign subsidiary to current U.S. tax on its global intangible low–taxed income ("GILTI"). The GILTI income is eligible for a deduction, which lowers the effective tax rate to 10.5% for calendar years 2018 through 2025 and 13.125% after 2025. The Company will report the tax impact of GILTI as a period cost when incurred. Accordingly, the Company is not providing deferred taxes for basis differences expected to reverse as GILTI.

In determining the provision for income taxes, an annual effective income tax rate is used based on annual income, permanent differences between book and tax income, and statutory income tax rates. Discrete events such as audit settlements or changes in tax laws are recognized in the period in which they occur.

The Company records a liability for unrecognized tax benefits resulting from uncertain tax positions taken or expected to be taken in a tax return. The Company records interest and penalties related to unrecognized tax benefits in interest expense and operating, selling, general and administrative expenses, respectively, in the Company's Consolidated Statements of Income. Refer to Note 9 for additional income tax disclosures.

## Revenue Recognition

#### Net Sales

The Company recognizes sales revenue, net of sales taxes and estimated sales returns, at the time it sells merchandise or services to the customer. eCommerce sales include shipping revenue and are recorded upon delivery to the customer. Estimated sales returns are calculated based on expected returns.

# Membership Fee Revenue

The Company recognizes membership fee revenue both in the U.S. and internationally over the term of the membership, which is typically 12 months. Membership fee revenue was \$1.7 billion for fiscal 2021, \$1.5 billion for fiscal 2020 and \$1.4 billion for fiscal 2019, respectively. Membership fee revenue is included in membership and other income in the Company's Consolidated Statements of Income. Deferred membership fee revenue is included in accrued liabilities in the Company's Consolidated Balance Sheets.

#### Gift Cards

Customer purchases of gift cards are not recognized as sales until the card is redeemed and the customer purchases merchandise using the gift card. Gift cards in the U.S. and some countries do not carry an expiration date; therefore, customers and members can redeem their gift cards for merchandise and services indefinitely. Gift cards in some countries where the Company does business have expiration dates. While gift cards are generally redeemed within 12 months, a certain number of gift cards, both with and without expiration dates, will not be fully redeemed. Management estimates unredeemed balances and recognizes revenue for these amounts in membership and other income in the Company's Consolidated Statements of Income over the expected redemption period.

#### Financial and Other Services

The Company recognizes revenue from service transactions at the time the service is performed. Generally, revenue from services is classified as a component of net sales in the Company's Consolidated Statements of Income.

# Cost of Sales

Cost of sales includes actual product cost, the cost of transportation to the Company's distribution facilities, stores and clubs from suppliers, the cost of transportation from the Company's distribution facilities to the stores, clubs and customers and the cost of warehousing for the Sam's Club segment and import distribution centers. Cost of sales is reduced by supplier payments that are not a reimbursement of specific, incremental and identifiable costs.

# Payments from Suppliers

The Company receives consideration from suppliers for various programs, primarily volume incentives, warehouse allowances and reimbursements for specific programs such as markdowns, margin protection, advertising and supplier-specific fixtures. Payments from suppliers are accounted for as a reduction of cost of sales, except in certain limited situations when the payment is a reimbursement of specific, incremental and identifiable costs, and are recognized in the Company's Consolidated Statements of Income when the related inventory is sold.

### Operating, Selling, General and Administrative Expenses

Operating, selling, general and administrative expenses include all operating costs of the Company, except cost of sales, as described above. As a result, the majority of the cost of warehousing and occupancy for the Walmart U.S. and Walmart International segments' distribution facilities is included in operating, selling, general and administrative expenses. Because the Company only includes a portion of the cost of its Walmart U.S. and Walmart International segments' distribution facilities in cost of sales, its gross profit and gross profit as a percentage of net sales may not be comparable to those of other retailers that may include all costs related to their distribution facilities in cost of sales and in the calculation of gross profit.

# **Advertising Costs**

Advertising costs are expensed as incurred, consist primarily of print, television and digital advertisements and are recorded in operating, selling, general and administrative expenses in the Company's Consolidated Statements of Income. In certain limited situations, reimbursements from suppliers that are for specific, incremental and identifiable advertising costs are recognized as a reduction of advertising costs in operating, selling, general and administrative expenses. Advertising costs were \$3.2 billion, \$3.7 billion and \$3.5 billion for fiscal 2021, 2020 and 2019, respectively.

# **Currency Translation**

The assets and liabilities of all international subsidiaries are translated from the respective local currency to the U.S. dollar using exchange rates at the balance sheet date. Related translation adjustments are recorded as a component of accumulated other comprehensive loss. The Company's Consolidated Statements of Income of all international subsidiaries are translated from the respective local currencies to the U.S. dollar using average exchange rates for the period covered by the income statements.

# Recent Accounting Pronouncements

#### Financial Instruments

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments–Credit Losses (Topic 326)*, which modifies the measurement of expected credit losses of certain financial instruments. The Company adopted this ASU on February 1, 2020 with no material impact to the Company's Consolidated Financial Statements.

#### Note 2. Net Income Per Common Share

Basic net income per common share attributable to Walmart is based on the weighted-average common shares outstanding during the relevant period. Diluted net income per common share attributable to Walmart is based on the weighted-average common shares outstanding during the relevant period adjusted for the dilutive effect of share-based awards. The Company did not have significant share-based awards outstanding that were antidilutive and not included in the calculation of diluted net income per common share attributable to Walmart for fiscal 2021, 2020 and 2019.

The following table provides a reconciliation of the numerators and denominators used to determine basic and diluted net income per common share attributable to Walmart:

|   |    | Fiscal Years Ended January 31, |    |        |    |       |  |
|---|----|--------------------------------|----|--------|----|-------|--|
| (Amounts in millions, except per share data)                    |    | 2021                           |    | 2020   |    | 2019  |  |
| Numerator   |    |                                |    |        |    |       |  |
| Consolidated net income   | \$ | 13,706                         | \$ | 15,201 | \$ | 7,179 |  |
| Consolidated net income attributable to noncontrolling interest |    | (196)                          |    | (320)  |    | (509) |  |
| Consolidated net income attributable to Walmart                 | \$ | 13,510                         | \$ | 14,881 | \$ | 6,670 |  |
| Denominator   |    |                                |    |        |    |       |  |
| Weighted-average common shares outstanding, basic               |    | 2,831                          |    | 2,850  |    | 2,929 |  |
| Dilutive impact of stock options and other share-based awards   |    | 16                             |    | 18     |    | 16    |  |
| Weighted-average common shares outstanding, diluted             |    | 2,847                          |    | 2,868  |    | 2,945 |  |
| Net income per common share attributable to Walmart             |    |                                |    |        |    |       |  |
| Basic   | \$ | 4.77                           | \$ | 5.22   | \$ | 2.28  |  |
| Diluted   |    | 4.75                           |    | 5.19   |    | 2.26  |  |

#### Note 3. Shareholders' Equity

The total authorized shares of \$0.10 par value common stock is 11.0 billion, of which 2.8 billion were issued and outstanding as of January 31, 2021 and 2020.

#### Share-Based Compensation

The Company has awarded share-based compensation to associates and nonemployee directors of the Company. The compensation expense recognized for all stock incentive plans, including expense associated with plans of the Company's consolidated subsidiaries granted in the subsidiaries' respective stock, was \$1.2 billion, \$0.9 billion and \$0.8 billion for fiscal 2021, 2020 and 2019, respectively. Share-based compensation expense is generally included in operating, selling, general and administrative expenses in the Company's Consolidated Statements of Income. The total income tax benefit recognized for share-based compensation was \$0.3 billion, \$0.2 billion and \$0.2 billion for fiscal 2021, 2020 and 2019, respectively. The following table summarizes the Company's share-based compensation expense by award type for all plans:

|   | Fiscal Years Ended January 31, |       |    |      |    |      |  |  |
|---|--------------------------------|-------|----|------|----|------|--|--|
| (Amounts in millions)   |                                | 2021  |    | 2020 |    | 2019 |  |  |
| Restricted stock units  | \$                             | 742   | \$ | 553  | \$ | 456  |  |  |
| Restricted stock and performance-based restricted stock units |                                | 277   |    | 270  |    | 293  |  |  |
| Other   |                                | 150   |    | 31   |    | 24   |  |  |
| Share-based compensation expense                              | \$                             | 1,169 | \$ | 854  | \$ | 773  |  |  |

The Walmart Inc. Stock Incentive Plan of 2015 (the "Plan"), as subsequently amended and restated, was established to grant stock options, restricted (non-vested) stock, performance share units and other equity compensation awards for which 260 million shares of Walmart common stock issued or to be issued under the Plan have been registered under the Securities Act of 1933. The Company believes that such awards serve to align the interests of its associates with those of its shareholders.

The Plan's award types are summarized as follows:

• Restricted Stock Units. Restricted stock units provide rights to Company stock after a specified service period. Beginning in fiscal 2020, restricted stock units generally vest at a rate of 25% each year over a four year period from the date of the grant. Prior to fiscal 2020, 50% of restricted stock units generally vested three years from the grant date and the remaining 50% were vested five years from the grant date. The fair value of each restricted stock unit is determined on the date of grant using the stock price discounted for the expected dividend yield through the vesting period and is recognized ratably over the vesting period. The expected dividend yield is based on the anticipated dividends over the vesting period. The weighted-average discount for the dividend yield used to determine the fair value of restricted stock units granted in fiscal 2021, 2020 and 2019 was 4.4%, 4.9% and 7.2%, respectively.

• Restricted Stock and Performance-based Restricted Stock Units. Restricted stock awards are for shares that vest based on the passage of time and include restrictions related to employment. Performance-based restricted stock units vest based on the passage of time and achievement of performance criteria and may range from 0% to 150% of the original award amount. Vesting periods for these awards are generally between one and three years. Restricted stock and performance-based restricted stock units may be settled or deferred in stock and are accounted for as equity in the Company's Consolidated Balance Sheets. The fair value of restricted stock awards is determined on the date of grant and is expensed ratably over the vesting period. The fair value of performance-based restricted stock units is determined on the date of grant using the Company's stock price discounted for the expected dividend yield through the vesting period and is recognized over the vesting period. The weighted-average discount for the dividend yield used to determine the fair value of performance-based restricted stock units in fiscal 2021, 2020 and 2019 was 4.5%, 5.1% and 6.2%, respectively.

In addition to the Plan, Flipkart has certain share-based compensation plans for associates under which options to acquire Flipkart common shares may be issued. Share-based compensation expense associated with these plans is included in the Other line in the table above.

The following table shows the activity for restricted stock units and restricted stock and performance-based restricted stock units during fiscal 2021:

|   | Restricted | Stock Units  | Performance-base | Stock and<br>d Restricted Stock<br>nits                |
|---|------------|--|------------------|--|
| (Shares in thousands)                                 | Shares     | Weighted-Average<br>Grant-Date Fair<br>Value Per Share | Shares           | Weighted-Average<br>Grant-Date Fair<br>Value Per Share |
| Outstanding as of February 1, 2020                    | 23,261     | \$ 79.51   | 6,045            | \$ 93.04   |
| Granted   | 7,472      | 114.51   | 2,867            | 120.47   |
| Adjustment for performance achievement <sup>(1)</sup> | _          | _  | 576              | 86.46  |
| Vested/exercised                                      | (7,798)    | 76.11  | (3,075)          | 88.88  |
| Forfeited   | (3,035)    | 92.20  | (1,000)          | 96.36  |
| Outstanding as of January 31, 2021                    | 19,900     | \$ 92.13   | 5,413            | \$ 108.72  |

<sup>(1)</sup> Represents the adjustment to previously granted performance share units for performance achievement.

The following table includes additional information related to restricted stock units and restricted stock and performance-based restricted stock units:

|  | Fiscal Years Ended January 31, |       |    |       |    | 31,   |
|--|--------------------------------|-------|----|-------|----|-------|
| (Amounts in millions, except years)  |                                | 2021  | 20 | 020   |    | 2019  |
| Fair value of restricted stock units vested  | \$                             | 597   | \$ | 442   | \$ | 386   |
| Fair value of restricted stock and performance-based restricted stock units vested                                     |                                | 275   |    | 365   |    | 183   |
| Unrecognized compensation cost for restricted stock units  |                                | 1,062 |    | 1,096 |    | 1,002 |
| Unrecognized compensation cost for restricted stock and performance-based restricted stock units                       |                                | 344   |    | 326   |    | 362   |
| Weighted average remaining period to expense for restricted stock units (years)  |                                | 1.1   |    | 1.3   |    | 1.6   |
| Weighted average remaining period to expense for restricted stock and performance-based restricted stock units (years) |                                | 1.4   |    | 1.4   |    | 1.1   |

#### Share Repurchase Program

From time to time, the Company repurchases shares of its common stock under share repurchase programs authorized by the Company's Board of Directors. All repurchases made during fiscal 2021 were made under the \$20.0 billion share repurchase program approved in October 2017, of which authorization for \$3.0 billion of share repurchases remained as of January 31, 2021. On February 18, 2021, the Board of Directors approved a new \$20.0 billion share repurchase program which, beginning February 22, 2021, replaced the previous share repurchase program. Any repurchased shares are constructively retired and returned to an unissued status.

The Company regularly reviews share repurchase activity and considers several factors in determining when to execute share repurchases, including, among other things, current cash needs, capacity for leverage, cost of borrowings, results of operations and the market price of the Company's common stock. The following table provides, on a settlement date basis, the number of shares repurchased, average price paid per share and total amount paid for share repurchases for fiscal 2021, 2020 and 2019:

|  | <br>Fiscal Years Ended January 31, |        |     |    |       |  |  |
|--|------------------------------------|--------|-----|----|-------|--|--|
| (Amounts in millions, except per share data) | <br>2021                           | 2020   |     |    | 2019  |  |  |
| Total number of shares repurchased           | 19.4                               | 5      | 3.9 |    | 79.5  |  |  |
| Average price paid per share                 | \$<br>135.20                       | \$ 105 | .98 | \$ | 93.18 |  |  |
| Total cash paid for share repurchases        | \$<br>2,625                        | \$ 5,  | 717 | \$ | 7,410 |  |  |

#### **Note 4. Accumulated Other Comprehensive Loss**

The following table provides the changes in the composition of total accumulated other comprehensive loss for fiscal 2021, 2020, and 2019:

| (Amounts in millions and net of immaterial income taxes)                       | Tra | irrency<br>inslation<br>d Other | <br>Net<br>vestment<br>Hedges | Ava | nrealized<br>Gain on<br>ailable-for-<br>e Securities | <br>h Flow<br>edges | ]  | Minimum<br>Pension<br>Liability | Total          |
|--|-----|---------------------------------|-------------------------------|-----|--|---------------------|----|---------------------------------|----------------|
| Balances as of February 1, 2018  | \$  | (12,136)                        | \$<br>1,030                   | \$  | 1,646  | \$<br>122           | \$ | (843)                           | \$<br>(10,181) |
| Adoption of new accounting standards <sup>(1)</sup>                            |     | 89                              | 93                            |     | (1,646)  | 28                  |    | _                               | (1,436)        |
| Other comprehensive income (loss) before reclassifications, net                |     | (2,093)                         | 272                           |     | _  | (339)               |    | 93                              | (2,067)        |
| Reclassifications to income, net <sup>(2)</sup>                                |     | 2,055                           | _                             |     |  | 49                  |    | 38                              | 2,142          |
| Balances as of January 31, 2019  |     | (12,085)                        | 1,395                         |     | _  | (140)               |    | (712)                           | (11,542)       |
| Other comprehensive income (loss) before reclassifications, net <sup>(3)</sup> |     | 281                             | 122                           |     | _  | (399)               |    | (1,283)                         | (1,279)        |
| Reclassifications to income, net   |     | (23)                            | _                             |     | _  | _                   |    | 39                              | 16             |
| Balances as of January 31, 2020  |     | (11,827)                        | 1,517                         |     | _  | (539)               |    | (1,956)                         | (12,805)       |
| Other comprehensive income (loss) before reclassifications, net                |     | 214                             | (221)                         |     | _  | 186                 |    | (172)                           | 7              |
| Reclassifications to income, net <sup>(4)</sup>                                |     | 841                             | _                             |     | _  | 49                  |    | 142                             | 1,032          |
| Balances as of January 31, 2021  | \$  | (10,772)                        | \$<br>1,296                   | \$  | _  | \$<br>(304)         | \$ | (1,986)                         | \$<br>(11,766) |

- (1) Primarily relates to the adoption of ASU 2016-01 and ASU 2018-02, Income Statement—Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income.
- (2) Includes a cumulative foreign currency translation loss of \$2.0 billion, for which there was no related income taxes, upon sale of the majority stake in Walmart Brazil. Refer to Note 12.
- (3) Primarily includes the remeasurement of Asda Group Limited's ("Asda") pension benefit obligation subsequent to the cash contribution made by Asda in fiscal 2020. Refer to Note 11.
- (4) Includes a cumulative foreign currency translation loss of \$0.8 billion, for which there was no related income taxes, upon sale of the majority stake in Walmart Argentina. Refer to Note 12.

Amounts reclassified from accumulated other comprehensive loss for derivatives are recorded in interest, net, in the Company's Consolidated Statements of Income, and the amounts for the minimum pension liability, as well as the cumulative translation resulting from the disposition of a business, are recorded in other gains and losses in the Company's Consolidated Statements of Income.

#### Note 5. Accrued Liabilities

The Company's accrued liabilities consist of the following as of January 31, 2021 and 2020:

|   |    | Janua  | ry 31, |        |  |
|---|----|--------|--------|--------|--|
| (Amounts in millions)                     | _  | 2021   |        | 2020   |  |
| Liabilities held for sale <sup>(1)</sup>  | \$ | 12,734 | \$     | _      |  |
| Accrued wages and benefits <sup>(2)</sup> |    | 7,654  |        | 6,093  |  |
| Self-insurance <sup>(3)</sup>             |    | 4,698  |        | 4,469  |  |
| Accrued non-income taxes <sup>(4)</sup>   |    | 3,328  |        | 3,039  |  |
| Deferred gift card revenue                |    | 2,310  |        | 1,990  |  |
| Other <sup>(5)</sup>                      |    | 7,242  |        | 6,705  |  |
| Total accrued liabilities                 | \$ | 37,966 | \$     | 22,296 |  |
|   |    |        |        |        |  |

- (1) Liabilities held for sale relate to the Company's operations in Japan and the U.K. classified as held for sale as of January 31, 2021. See Note 12.
- (2) Accrued wages and benefits include accrued wages, salaries, vacation, bonuses and other incentive plans.
- (3) Self-insurance consists of insurance-related liabilities, such as workers' compensation, general liability, auto liability, product liability and certain employee-related healthcare benefits.
- (4) Accrued non-income taxes include accrued payroll, property, value-added, sales and miscellaneous other taxes.
- (5) Other accrued liabilities consist of various items such as interest, maintenance, utilities, legal contingencies, and advertising.

# Note 6. Short-term Borrowings and Long-term Debt

Short-term borrowings consist of commercial paper and lines of credit. Short-term borrowings as of January 31, 2021 and 2020 were \$0.2 billion and \$0.6 billion, respectively, with weighted-average interest rates of 1.9% and 5.0%, respectively. Short-term borrowings as of January 31, 2020 were primarily outside of the U.S.

The Company has various committed lines of credit in the U.S. to support its commercial paper program and are summarized in the following table:

|  |    | January 31, 2021 |    |       |    |        | January 31, 2020 |          |    |      |    |        |
|--|----|------------------|----|-------|----|--------|------------------|----------|----|------|----|--------|
| (Amounts in millions)                            | A  | vailable         |    | Drawn | U  | ndrawn | A                | vailable | D  | rawn | U  | ndrawn |
| Five-year credit facility                        | \$ | 5,000            | \$ |       | \$ | 5,000  | \$               | 5,000    | \$ |      | \$ | 5,000  |
| 364-day revolving credit facility <sup>(1)</sup> |    | 10,000           |    | _     |    | 10,000 |                  | 10,000   |    | _    |    | 10,000 |
| Total  | \$ | 15,000           | \$ |       | \$ | 15,000 | \$               | 15,000   | \$ |      | \$ | 15,000 |

<sup>(1)</sup> In April 2020, the Company renewed and extended its existing 364-day revolving credit facility.

The committed lines of credit in the table above mature at various times between April 2021 and May 2024, carry interest rates generally ranging between LIBOR plus 10 basis points and LIBOR plus 75 basis points, and incur commitment fees ranging between 1.5 and 4.0 basis points. In conjunction with the committed lines of credit listed in the table above, the Company has agreed to observe certain covenants, the most restrictive of which relates to the maximum amount of secured debt. Additionally, the Company has syndicated and fronted letters of credit available which totaled \$1.8 billion as of January 31, 2021 and 2020, of which \$1.8 billion and \$1.6 billion was drawn as of January 31, 2021 and 2020, respectively.

The Company's long-term debt, which includes the fair value instruments further discussed in <u>Note 8</u>, consists of the following as of January 31, 2021 and 2020:

|                                  | Jai                              | <b>January 31, 2021</b> |                                |           |                                |  |  |
|----------------------------------|----------------------------------|-------------------------|--------------------------------|-----------|--------------------------------|--|--|
| (Amounts in millions)            | Maturity Dates<br>By Fiscal Year | Amount                  | Average<br>Rate <sup>(1)</sup> | Amount    | Average<br>Rate <sup>(1)</sup> |  |  |
| Unsecured debt                   |                                  |                         |                                |           |                                |  |  |
| Fixed                            | 2022 - 2050                      | \$ 35,216               | 3.9%                           | \$ 39,752 | 3.8%                           |  |  |
| Variable                         | 2022                             | 750                     | 0.5%                           | 1,500     | 2.1%                           |  |  |
| Total U.S. dollar denominated    |                                  | 35,966                  |                                | 41,252    |                                |  |  |
| Fixed                            | 2023 - 2030                      | 3,034                   | 3.3%                           | 2,758     | 3.3%                           |  |  |
| Variable                         |                                  | _                       |                                | _         |                                |  |  |
| Total Euro denominated           |                                  | 3,034                   |                                | 2,758     |                                |  |  |
| Fixed                            | 2031 - 2039                      | 3,682                   | 5.4%                           | 3,518     | 5.4%                           |  |  |
| Variable                         |                                  | _                       |                                | _         |                                |  |  |
| Total Sterling denominated       |                                  | 3,682                   |                                | 3,518     |                                |  |  |
| Fixed                            | 2023-2028                        | 1,624                   | 0.3%                           | 1,652     | 0.4%                           |  |  |
| Variable                         |                                  | _                       |                                | _         |                                |  |  |
| Total Yen denominated            |                                  | 1,624                   |                                | 1,652     |                                |  |  |
| Total unsecured debt             |                                  | 44,306                  |                                | 49,180    |                                |  |  |
| Total other <sup>(2)</sup>       |                                  | 3                       |                                | (104)     |                                |  |  |
| Total debt                       |                                  | 44,309                  |                                | 49,076    |                                |  |  |
| Less amounts due within one year |                                  | (3,115)                 |                                | (5,362)   |                                |  |  |
| Long-term debt                   |                                  | \$ 41,194               |                                | \$ 43,714 |                                |  |  |

<sup>(1)</sup> The average rate represents the weighted-average stated rate for each corresponding debt category, based on year-end balances and year-end interest rates.

Annual maturities of long-term debt during the next five years and thereafter are as follows:

| Maturities |
|------------|
|            |
| 3,115      |
| 3,014      |
| 4,721      |
| 4,360      |
| 1,480      |
| 27,619     |
| 44,309     |
|            |

<sup>(2)</sup> Includes deferred loan costs, discounts, fair value hedges, foreign-held debt and secured debt.

# Debt Issuances

There were no long-term debt issuances in fiscal 2021. Information on long-term debt issued during fiscal 2020, for general corporate purposes, is as follows:

(Amounts in millions)

| Issue Date         | Principal Amount | Maturity Date      | Fixed vs. Floating | Interest Rate | Ne | t Proceeds |
|--------------------|------------------|--------------------|--------------------|---------------|----|------------|
| April 23, 2019     | \$1,500          | July 8, 2024       | Fixed              | 2.850%        | \$ | 1,493      |
| April 23, 2019     | \$1,250          | July 8, 2026       | Fixed              | 3.050%        |    | 1,242      |
| April 23, 2019     | \$1,250          | July 8, 2029       | Fixed              | 3.250%        |    | 1,243      |
| September 24, 2019 | \$500            | September 24, 2029 | Fixed              | 2.375%        |    | 497        |
| September 24, 2019 | \$1,000          | September 24, 2049 | Fixed              | 2.950%        |    | 975        |
| Various            | \$42             | Various            | Various            | Various       |    | 42         |
| Total              |                  |                    |                    |               | \$ | 5,492      |

The fiscal 2020 issuances are senior, unsecured notes which rank equally with all other senior, unsecured debt obligations of the Company, and are not convertible or exchangeable. These issuances do not contain any financial covenants which restrict the Company's ability to pay dividends or repurchase company stock.

### Repayments

The following table provides details of debt repayments during fiscal 2021:

(Amounts in millions)

| Maturity Date                   | Principal Amount | Fixed vs. Floating | Interest Rate | R  | epayment |
|---------------------------------|------------------|--------------------|---------------|----|----------|
| June 23, 2020                   | \$750            | Floating           | Floating      | \$ | 750      |
| June 23, 2020                   | \$1,250          | Fixed              | 2.850%        |    | 1,250    |
| July 8, 2020                    | \$840            | Fixed              | 3.630%        |    | 840      |
| July 28, 2020                   | ¥10,000          | Fixed              | 1.600%        |    | 95       |
| October 25, 2020                | \$1,197          | Fixed              | 3.250%        |    | 1,197    |
| December 15, 2020               | \$1,250          | Fixed              | 1.900%        |    | 1,250    |
| Total repayment of matured debt |                  |                    |               | \$ | 5,382    |

The following table provides details of debt repayments during fiscal 2020:

(Amounts in millions)

| Maturity Date                   | Principal Amount | Fixed vs. Floating | Interest Rate | F  | Repayment |
|---------------------------------|------------------|--------------------|---------------|----|-----------|
| February 1, 2019                | \$364            | Fixed              | 4.125%        | \$ | 364       |
| October 20, 2019                | \$300            | Floating           | Floating      |    | 300       |
| October 20, 2019                | \$1,200          | Fixed              | 1.750%        |    | 1,200     |
| Various (1)                     | \$43             | Various            | Various       |    | 43        |
| Total repayment of matured debt |                  |                    |               | \$ | 1,907     |

<sup>(1)</sup> Includes repayments of smaller long-term debt as it matured in several non-U.S. operations.

# Note 7. Leases

The Company leases certain retail locations, distribution and fulfillment centers, warehouses, office spaces, land and equipment throughout the U.S. and internationally.

The Company's lease costs recognized in the Consolidated Statement of Income consist of the following:

| Fiscal | l years | ended | January | 31, |
|--------|---------|-------|---------|-----|
|--------|---------|-------|---------|-----|

| (Amounts in millions)               | 2021 |         | 2020  |
|-------------------------------------|------|---------|-------|
| Operating lease cost <sup>(1)</sup> | \$ 2 | ,626 \$ | 2,670 |
| Finance lease cost:                 |      |         |       |
| Amortization of right-of-use assets |      | 583     | 480   |
| Interest on lease obligations       |      | 298     | 306   |
| Variable lease cost                 |      | 777     | 691   |

<sup>(1)</sup> Rentals (including amounts applicable to taxes, insurance, maintenance, other operating expenses and contingent rentals) under operating leases and other short-term rental arrangements were \$3.0 billion in fiscal 2019.

#### Fiscal years ended January 31,

| (Dollar amounts in millions)  | 2  | 021   | 2020        |
|---|----|-------|-------------|
| Cash paid for amounts included in measurement of lease obligations: |    |       |             |
| Operating cash flows from operating leases                          | \$ | 2,629 | \$<br>2,614 |
| Operating cash flows from finance leases                            |    | 286   | 278         |
| Financing cash flows from finance leases                            |    | 546   | 485         |
| Assets obtained in exchange for operating lease obligations         |    | 2,131 | 2,151       |
| Assets obtained in exchange for finance lease obligations           |    | 1,547 | 1,081       |

# As of January 31,

|   | 2021       | 2020       |
|---|------------|------------|
| Weighted-average remaining lease term - operating leases <sup>(1)</sup> | 12.5 years | 15.6 years |
| Weighted-average remaining lease term - finance leases <sup>(1)</sup>   | 13.7 years | 14.4 years |
| Weighted-average discount rate - operating leases <sup>(1)</sup>        | 6.1%       | 5.4%       |
| Weighted-average discount rate - finance leases <sup>(1)</sup>          | 6.8%       | 8.6%       |

<sup>(1)</sup> For fiscal 2021, weighted average remaining lease term and discount rate amounts exclude operations classified as held for sale.

The aggregate annual lease obligations at January 31, 2021, are as follows:

#### (Amounts in millions)

| Fiscal Year                          | Op | erating Leases | Finance Leases |         |  |
|--------------------------------------|----|----------------|----------------|---------|--|
| 2022                                 | \$ | 2,189          | \$             | 717     |  |
| 2023                                 |    | 2,017          |                | 613     |  |
| 2024                                 |    | 1,861          |                | 551     |  |
| 2025                                 |    | 1,697          |                | 496     |  |
| 2026                                 |    | 1,527          |                | 449     |  |
| Thereafter                           |    | 11,658         |                | 4,746   |  |
| Total undiscounted lease obligations |    | 20,949         |                | 7,572   |  |
| Less imputed interest                |    | (6,574)        |                | (3,234) |  |
| Net lease obligations                | \$ | 14,375         | \$             | 4,338   |  |

#### Note 8. Fair Value Measurements

Assets and liabilities recorded at fair value are measured using the fair value hierarchy, which prioritizes the inputs used in measuring fair value. The levels of the fair value hierarchy are:

- Level 1: observable inputs such as quoted prices in active markets;
- · Level 2: inputs other than quoted prices in active markets that are either directly or indirectly observable; and
- Level 3: unobservable inputs for which little or no market data exists, therefore requiring the Company to develop its own assumptions.

The Company measures the fair value of equity investments on a recurring basis in the accompanying Consolidated Balance Sheets. The fair value of the Company's equity investments with readily determinable fair values are as follows:

| (Amounts in millions)                            | Fair Value as of January 31, 2021 |        | Fair Val<br>January |       |
|--|-----------------------------------|--------|---------------------|-------|
| Equity investments measured using Level 1 inputs | \$                                | 6,517  | \$                  | 2,715 |
| Equity investments measured using Level 2 inputs |                                   | 7,905  |                     | 2,723 |
| Total  | \$                                | 14,422 | \$                  | 5,438 |

#### Derivatives

The Company also has derivatives recorded at fair value. Derivative fair values are the estimated amounts the Company would receive or pay upon termination of the related derivative agreements as of the reporting dates. The fair values have been measured using the income approach and Level 2 inputs, which include the relevant interest rate and foreign currency forward curves. As of January 31, 2021 and January 31, 2020, the notional amounts and fair values of these derivatives were as follows:

|   | <b>January 31, 2021</b> |                  |     |         | 2020 |                    |     |                      |
|---|-------------------------|------------------|-----|---------|------|--------------------|-----|----------------------|
| (Amounts in millions)   |                         | otional<br>mount | Fai | r Value |      | Notional<br>Amount | Fai | r Value              |
| Receive fixed-rate, pay variable-rate interest rate swaps designated as fair value hedges   | \$                      | 3,250            | \$  | 166     | (1)  | \$ 4,000           | \$  | 97 (1)               |
| Receive fixed-rate, pay fixed-rate cross-currency swaps designated as net investment hedges |                         | 1,250            |     | 311     | (1)  | 3,750              |     | 455 (1)              |
| Receive fixed-rate, pay fixed-rate cross-currency swaps designated as cash flow hedges      |                         | 5,073            |     | (394)   | (3)  | 4,067              |     | (696) <sup>(2)</sup> |
| Total   | \$                      | 9,573            | \$  | 83      |      | \$ 11,817          | \$  | (144)                |

- (1) Classified in other long-term assets within the Company's Consolidated Balance Sheets.
- (2) Classified in deferred income taxes and other within the Company's Consolidated Balance Sheets.
- (3) Approximately \$456 million of cash flow hedges were classified in deferred income taxes and other and \$62 million of cash flow were classified in other long-term assets in the Company's Consolidated Balance Sheets.

#### Nonrecurring Fair Value Measurements

In addition to assets and liabilities that are recorded at fair value on a recurring basis, the Company's assets and liabilities are also subject to nonrecurring fair value measurements. Generally, assets are recorded at fair value on a nonrecurring basis as a result of impairment charges.

As further discussed in Note 12, the Company's operations in Argentina, Japan and the U.K. met the held for sale criteria in fiscal 2021. As a result, the individual disposal groups were measured at fair value, less costs to sell, which is considered a Level 3 fair value measurement based on each transaction's expected consideration. The carrying value of the Argentina, Japan and U.K. disposal groups exceeded their fair value, less costs to sell, and as a result, the Company recognized non-recurring impairment charges. The aggregate pre-tax loss of \$8.3 billion associated with the divestiture of these operations in the Walmart International segment was recorded in other gains and losses in the Consolidated Statements of Income for the year ended January 31, 2021 and included these impairment charges as well as a \$2.3 billion charge related to the Asda pension plan. These impairment charges include the anticipated release of non-cash cumulative foreign currency translation losses associated with the disposal groups. Other impairment charges for assets measured at fair value on a nonrecurring basis during fiscal 2021 were immaterial.

For the fiscal year ended January 31, 2020, the Company recorded impairment charges related to assets measured at fair value on a non-recurring basis primarily related to the following:

- in the Walmart U.S. segment, \$0.5 billion in impairment charges for impaired assets consisting primarily of trade names and acquired developed software due to strategic decisions that resulted in the write-down of certain eCommerce assets; and
- in the Walmart International segment, \$0.4 billion in impairment charges consisting primarily of the write-off of the carrying value of one of Flipkart's two fashion trade names, Jabong.com, as a result of a strategic decision to focus on the Myntra.com fashion platform.

These impairment charges were classified in operating, selling, general and administrative expenses in the Company's Consolidated Statements of Income. Other impairment charges for assets measured at fair value on a nonrecurring basis during fiscal 2020 were immaterial.

For the fiscal year ended January 31, 2019, the Company sold the majority stake in Walmart Brazil during fiscal 2019 as discussed in Note 12. The assets of the disposal group totaled \$3.3 billion and were comprised of \$1.0 billion in current assets, \$1.6 billion in property and equipment and property under capital lease and financing obligations, net, and \$0.7 billion of other long-term assets. When measured as held for sale, these assets were fully impaired as the carrying value of the disposal group exceeded the fair value, less costs to sell and contributed to a pre-tax net loss of \$4.8 billion in the Walmart International segment, which was recorded in other gains and losses in the Company's Consolidated Statement of Income. Other impairment charges to assets measured at fair value on a nonrecurring basis during fiscal 2019 were immaterial.

# Other Fair Value Disclosures

The Company records cash and cash equivalents, restricted cash and short-term borrowings at cost. The carrying values of these instruments approximate their fair value due to their short-term maturities.

The Company's long-term debt is also recorded at cost. The fair value is estimated using Level 2 inputs based on the Company's current incremental borrowing rate for similar types of borrowing arrangements. The carrying value and fair value of the Company's long-term debt as of January 31, 2021 and 2020, are as follows:

|   |       | January   | 31, 20 | )21       |      | January    | 31, 20 | 20       |
|---|-------|-----------|--------|-----------|------|------------|--------|----------|
| (Amounts in millions)                                 | Carry | ing Value | Fa     | air Value | Carr | ying Value | Fa     | ir Value |
| Long-term debt, including amounts due within one year | \$    | 44,309    | \$     | 54,240    | \$   | 49,076     | \$     | 57,769   |

### Note 9. Taxes

The components of income (loss) before income taxes are as follows:

|                                  | Fiscal Years Ended January 31, |        |    |        |    |         |
|----------------------------------|--------------------------------|--------|----|--------|----|---------|
| (Amounts in millions)            |                                | 2021   |    | 2020   |    | 2019    |
| U.S.                             | \$                             | 20,003 | \$ | 17,098 | \$ | 15,875  |
| Non-U.S.                         |                                | 561    |    | 3,018  |    | (4,415) |
| Total income before income taxes | \$                             | 20,564 | \$ | 20,116 | \$ | 11,460  |

A summary of the provision for income taxes is as follows:

|                                      | Fiscal Years Ended January 31, |       |      |       |    |       |  |  |  |
|--------------------------------------|--------------------------------|-------|------|-------|----|-------|--|--|--|
| (Amounts in millions)                |                                | 2021  | 2020 |       |    | 2019  |  |  |  |
| Current:                             |                                |       |      |       |    |       |  |  |  |
| U.S. federal                         | \$                             | 2,991 | \$   | 2,794 | \$ | 2,763 |  |  |  |
| U.S. state and local                 |                                | 742   |      | 587   |    | 493   |  |  |  |
| International                        |                                | 1,127 |      | 1,205 |    | 1,495 |  |  |  |
| Total current tax provision          |                                | 4,860 |      | 4,586 |    | 4,751 |  |  |  |
| Deferred:                            |                                |       |      |       |    |       |  |  |  |
| U.S. federal                         |                                | 2,316 |      | 663   |    | (361) |  |  |  |
| U.S. state and local                 |                                | 23    |      | 35    |    | (16)  |  |  |  |
| International                        |                                | (341) |      | (369) |    | (93)  |  |  |  |
| Total deferred tax expense (benefit) |                                | 1,998 |      | 329   |    | (470) |  |  |  |
| Total provision for income taxes     | \$                             | 6,858 | \$   | 4,915 | \$ | 4,281 |  |  |  |

In December 2017, the Tax Act was enacted and significantly changed U.S. income tax law. Beginning January 2018, the Tax Act reduced the U.S. statutory tax rate and created new taxes focused on foreign-sourced earnings and related-party payments, including the creation of the base erosion anti-abuse tax and a new tax on global intangible low-taxed income ("GILTI"). In addition, the Company was subject to a one-time transition tax in fiscal 2018 on accumulated foreign subsidiary earnings not previously subject to U.S. income tax.

The SEC staff issued Staff Accounting Bulletin No. 118, *Income Tax Accounting Implications of the Tax Cuts and Jobs Act* ("SAB 118"), which allowed companies to record provisional amounts during a measurement period not to extend beyond one year of the enactment date. Due to the timing of the enactment and the complexity involved in applying the provisions of the Tax Act, the Company made reasonable estimates of the effects and recorded provisional amounts in its financial statements as of January 31, 2018, in accordance with SAB 118. The Company elected to apply the measurement period provisions of this guidance to certain income tax effects of the Tax Act when it became effective. The provisional measurement period ended in the fourth quarter of fiscal 2019. Management completed the Company's accounting for tax reform in fiscal 2019 based on prevailing regulations and currently available information, and any additional guidance issued by the IRS could impact the aforementioned amounts in future periods. In fiscal 2019, the Company recorded \$442 million of additional tax expense related to the Tax Act, included as a component of provision for income taxes.

### One-time Transition Tax

The Tax Act required the Company to pay U.S. income taxes on accumulated foreign subsidiary earnings not previously subject to U.S. income tax at a rate of 15.5% to the extent of foreign cash and certain other net current assets, as defined by the Tax Act, and 8.0% on the remaining earnings. The Company calculated the transition tax liability and increased the provisional amount by \$413 million, with the increase included as a component of provision for income taxes in fiscal 2019.

## Effective Income Tax Rate Reconciliation

A reconciliation of the significant differences between the U.S. statutory tax rate and the effective income tax rate on pre-tax income from continuing operations is as follows:

|  | Fiscal Y | Fiscal Years Ended January 31, |        |  |  |  |
|--|----------|--------------------------------|--------|--|--|--|
|  | 2021     | 2020                           | 2019   |  |  |  |
| U.S. statutory tax rate                                    | 21.0 %   | 21.0 %                         | 21.0 % |  |  |  |
| U.S. state income taxes, net of federal income tax benefit | 2.9 %    | 2.2 %                          | 3.0 %  |  |  |  |
| Impact of the Tax Act:                                     |          |                                |        |  |  |  |
| One-time transition tax                                    | — %      | — %                            | 3.6 %  |  |  |  |
| Deferred tax effects                                       | — %      | — %                            | (0.7)% |  |  |  |
| Income taxed outside the U.S.                              | (0.1)%   | (1.0)%                         | (3.4)% |  |  |  |
| Disposal and wind-down of certain business operations      | 7.1 %    | — %                            | 6.7 %  |  |  |  |
| Valuation allowance  | 2.3 %    | 2.3 %                          | 6.3 %  |  |  |  |
| Net impact of repatriated international earnings           | (0.4)%   | 0.4 %                          | 0.8 %  |  |  |  |
| Federal tax credits  | (0.9)%   | (0.8)%                         | (1.3)% |  |  |  |
| Enacted change in tax laws                                 | — %      | (1.9)%                         | — %    |  |  |  |
| Change in reserve for tax contingencies                    | 0.8 %    | 2.5 %                          | 0.6 %  |  |  |  |
| Other, net   | 0.6 %    | (0.3)%                         | 0.8 %  |  |  |  |
| Effective income tax rate                                  | 33.3 %   | 24.4 %                         | 37.4 % |  |  |  |

The following sections regarding deferred taxes, unremitted earnings, net operating losses, tax credit carryforwards, valuation allowances and uncertain tax positions exclude amounts related to operations classified as held for sale as of January 31, 2021.

## Deferred Taxes

The significant components of the Company's deferred tax account balances are as follows:

|  | Janu     | ary 31,  |
|--|----------|----------|
| (Amounts in millions)                            | 2021     | 2020     |
| Deferred tax assets:                             |          |          |
| Loss and tax credit carryforwards                | \$ 9,179 | \$ 9,056 |
| Accrued liabilities                              | 2,582    | 2,483    |
| Share-based compensation                         | 224      | 250      |
| Lease obligations                                | 4,450    | 4,098    |
| Other  | 589      | 887      |
| Total deferred tax assets                        | 17,024   | 16,774   |
| Valuation allowances                             | (8,782)  | (8,588)  |
| Deferred tax assets, net of valuation allowances | 8,242    | 8,186    |
| Deferred tax liabilities:                        |          |          |
| Property and equipment                           | 4,802    | 4,364    |
| Acquired intangibles                             | 1,071    | 1,153    |
| Inventory  | 1,235    | 1,414    |
| Lease right of use assets                        | 4,390    | 3,998    |
| Mark-to-market investments                       | 2,678    | 723      |
| Other  | 675      | 824      |
| Total deferred tax liabilities                   | 14,851   | 12,476   |
| Net deferred tax liabilities                     | \$ 6,609 | \$ 4,290 |

The deferred taxes noted above are classified as follows in the Company's Consolidated Balance Sheets:

|                                 | January 31, |       |    | ,     |
|---------------------------------|-------------|-------|----|-------|
| (Amounts in millions)           |             | 2021  |    | 2020  |
| Balance Sheet classification    |             |       |    |       |
| Assets:                         |             |       |    |       |
| Other long-term assets          | \$          | 1,836 | \$ | 1,914 |
|                                 |             |       |    |       |
| Liabilities:                    |             |       |    |       |
| Deferred income taxes and other |             | 8,445 |    | 6,204 |
|                                 |             |       |    |       |
| Net deferred tax liabilities    | \$          | 6,609 | \$ | 4,290 |

### Unremitted Earnings

Prior to the Tax Act, the Company asserted that all unremitted earnings of its foreign subsidiaries were considered indefinitely reinvested. As a result of the Tax Act, the Company reported and paid U.S. tax on the majority of its previously unremitted foreign earnings, and repatriations of foreign earnings will generally be free of U.S. federal tax, but may incur other taxes such as withholding or state taxes. As of January 31, 2021, the Company has not recorded approximately \$2 billion of deferred tax liabilities associated with remaining unremitted foreign earnings considered indefinitely reinvested, for which U.S. and foreign income and withholding taxes would be due upon repatriation.

Net Operating Losses, Tax Credit Carryforwards and Valuation Allowances

As of January 31, 2021, the Company's net operating loss and capital loss carryforwards totaled approximately \$38.4 billion. Of these carryforwards, approximately \$26.4 billion will expire, if not utilized, in various years through 2041. The remaining carryforwards have no expiration.

The recoverability of these future tax deductions and credits is evaluated by assessing the adequacy of future expected taxable income from all sources, including taxable income in prior carryback years, reversal of taxable temporary differences, forecasted operating earnings and available tax planning strategies. To the extent the Company does not consider it more likely than not that a deferred tax asset will be recovered, a valuation allowance is generally established. To the extent that a valuation allowance was established and it is subsequently determined that it is more likely than not that the deferred tax assets will be recovered, the change in the valuation allowance is recognized in the Consolidated Statements of Income.

The Company had valuation allowances of \$8.8 billion and \$8.6 billion as of January 31, 2021 and 2020, respectively, on deferred tax assets associated primarily with the net operating loss carryforwards. Activity in the valuation allowance during fiscal 2021 related to valuation allowance builds in multiple markets, as well as releases due to the expiration of underlying deferred tax assets.

#### Uncertain Tax Positions

The benefits of uncertain tax positions are recorded in the Company's Consolidated Financial Statements only after determining a more-likely-than-not probability that the uncertain tax positions will withstand challenge, if any, from taxing authorities.

As of January 31, 2021 and 2020, the amount of gross unrecognized tax benefits related to continuing operations was \$3.1 billion and \$1.8 billion, respectively. The amount of unrecognized tax benefits that would affect the Company's effective income tax rate was \$1.7 billion and \$1.6 billion as of January 31, 2021 and 2020, respectively.

A reconciliation of gross unrecognized tax benefits from continuing operations is as follows:

|  | Fiscal Years Ended January 31, |       |    | 31,   |    |       |
|--|--------------------------------|-------|----|-------|----|-------|
| (Amounts in millions)                              |                                | 2021  |    | 2020  |    | 2019  |
| Gross unrecognized tax benefits, beginning of year | \$                             | 1,817 | \$ | 1,305 | \$ | 1,010 |
| Increases related to prior year tax positions      |                                | 92    |    | 516   |    | 620   |
| Decreases related to prior year tax positions      |                                | (264) |    | (15)  |    | (107) |
| Increases related to current year tax positions    |                                | 1,582 |    | 66    |    | 203   |
| Settlements during the period                      |                                | (64)  |    | (29)  |    | (390) |
| Lapse in statutes of limitations                   |                                | (28)  |    | (26)  |    | (31)  |
| Gross unrecognized tax benefits, end of year       | \$                             | 3,135 | \$ | 1,817 | \$ | 1,305 |

The Company classifies interest and penalties related to uncertain tax benefits as interest expense and as operating, selling, general and administrative expenses, respectively. Interest expense and penalties related to these positions were immaterial for fiscal 2021, 2020 and 2019. During the next twelve months, it is reasonably possible that tax audit resolutions could reduce unrecognized tax benefits by an immaterial amount, either because the tax positions are sustained on audit or because the Company agrees to their disallowance. The Company is focused on resolving tax audits as expeditiously as possible. As a result of these efforts, unrecognized tax benefits could potentially be reduced beyond the provided range during the next twelve months. The Company does not expect any change to have a material impact to its Consolidated Financial Statements.

The Company remains subject to income tax examinations for its U.S. federal income taxes generally for fiscal 2014, and 2018 through 2021. The Company also remains subject to income tax examinations for international income taxes for fiscal 2013 through 2021, and for U.S. state and local income taxes generally for the fiscal years ended 2013 through 2021. With few exceptions, the Company is no longer subject to U.S. federal, state, local, or foreign examinations by tax authorities for years before fiscal 2012.

#### Other Taxes

The Company is subject to tax examinations for value added, sales-based, payroll and other non-income taxes. A number of these examinations are ongoing in various jurisdictions. In certain cases, the Company has received assessments from the respective taxing authorities in connection with these examinations. Unless otherwise indicated, the possible losses or range of possible losses associated with these matters are individually immaterial, but a group of related matters, if decided adversely to the Company, could result in a liability material to the Company's Consolidated Financial Statements.

## Note 10. Contingencies

## Legal Proceedings

The Company is involved in a number of legal proceedings. The Company has made accruals with respect to these matters, where appropriate, which are reflected in the Company's Consolidated Financial Statements. For some matters, a liability is not probable or the amount cannot be reasonably estimated and therefore an accrual has not been made. However, where a liability is reasonably possible and may be material, such matters have been disclosed. The Company may enter into discussions regarding settlement of these matters, and may enter into settlement agreements, if it believes settlement is in the best interest of the Company and its shareholders.

Unless stated otherwise, the matters discussed below, if decided adversely to or settled by the Company, individually or in the aggregate, may result in a liability material to the Company's financial position, results of operations or cash flows.

## Asda Equal Value Claims

Asda, a wholly-owned subsidiary of the Company which was sold in February 2021, is a defendant in over 40,000 "equal value" claims that began in 2008 and are proceeding before an Employment Tribunal in Manchester (the "Employment Tribunal") in the United Kingdom ("U.K.") on behalf of current and former Asda store employees, and further claims may be asserted in the future. The claimants allege that the work performed by employees in Asda's retail stores is of equal value in terms of, among other things, the demands of their jobs compared to that of employees working in Asda's warehouse and distribution facilities, and that the difference in pay between these job positions disparately impacts women because more women work in retail stores while more men work in warehouses and distribution facilities, and that the pay difference is not objectively justified. The claimants are requesting differential back pay based on higher wage rates in the warehouse and distribution facilities and higher wage rates on a prospective basis.

In October 2016, following a preliminary hearing, the Employment Tribunal ruled that claimants could compare their positions in Asda's retail stores with those of employees in Asda's warehouse and distribution facilities. Asda appealed the ruling and is awaiting a decision from the Supreme Court of the U.K. Notwithstanding the appeal, claimants are now proceeding in the next phase of their claims. That phase will determine whether the work performed by the claimants is of equal value to the work performed by employees in Asda's warehouse and distribution facilities.

The Company cannot predict the number of such claims that may be filed, and cannot reasonably estimate any loss or range of loss that may arise from these proceedings. Accordingly, the Company can provide no assurance as to the scope and outcomes of these matters and no assurance as to whether its business, financial position, results of operations or cash flows will not be materially adversely affected. The Company believes it has substantial factual and legal defenses to these claims, and intends to defend the claims vigorously. Following the sale of Asda described in Note 12, the Company will continue to conduct the defense of these claims. While potential liability for these claims remains with Asda, the Company has agreed to provide indemnification with respect to these claims up to a contractually determined amount.

## Opioids Litigation

In December 2017, the United States Judicial Panel on Multidistrict Litigation consolidated numerous lawsuits filed against a wide array of defendants by various plaintiffs, including counties, cities, healthcare providers, Native American tribes, individuals, and third-party payers, asserting claims generally concerning the impacts of widespread opioid abuse. The consolidated multidistrict litigation is entitled In re National Prescription Opiate Litigation (MDL No. 2804), and is pending in the U.S. District Court for the Northern District of Ohio. The Company is named as a defendant in some of the cases included in this multidistrict litigation. Similar cases that name the Company have also been filed in state courts by state, local and tribal governments, health care providers and other plaintiffs. Plaintiffs are seeking compensatory and punitive damages, as well as injunctive relief including abatement. The Company cannot predict the number of such claims that may be filed, but believes it has substantial factual and legal defenses to these claims, and intends to defend the claims vigorously. The Company has also been responding to subpoenas, information requests and investigations from governmental entities related to nationwide controlled substance dispensing and distribution practices involving opioids. On October 22, 2020, the Company filed a declaratory judgment action in the U.S. District Court for the Eastern District of Texas against the U.S. Department of Justice (the "DOJ") and the U.S. Drug Enforcement Administration, asking a federal court to clarify the roles and responsibilities of pharmacists and pharmacies as to the dispensing and distribution of opioids under the Controlled Substances Act (the "CSA"). The Company's action was dismissed and the Company is appealing the decision. On December 22, 2020, the DOJ filed a civil complaint in the U.S. District Court for the District of Delaware alleging that the Company unlawfully dispensed controlled

substances from its pharmacies and unlawfully distributed controlled substances to those pharmacies. The complaint alleges that this conduct resulted in violations of the CSA. The DOJ is seeking civil penalties and injunctive relief. The Company filed a motion to dismiss the DOJ complaint on February 22, 2021. In addition, the Company is the subject of two securities class actions alleging violations of the federal securities laws regarding the Company's disclosures with respect to opioids, filed in the U.S. District Court for the District of Delaware on January 20, 2021 and March 5, 2021 purportedly on behalf of a class of investors who acquired Walmart stock from March 30, 2016 through December 22, 2020. A derivative action was also filed by one of the Company's shareholders in the U.S. District Court for the District of Delaware on February 9, 2021 alleging breach of fiduciary duties against certain of its current and former directors with respect to oversight of the Company's distribution and dispensing of opioids.

The Company cannot reasonably estimate any loss or range of loss that may arise from the various Opioids Litigation and intends to vigorously defend these litigation matters. Accordingly, the Company can provide no assurance as to the scope and outcome of these matters and no assurance as to whether its business, financial position, results of operations or cash flows will not be materially adversely affected.

#### Note 11. Retirement-Related Benefits

The Company offers a 401(k) plan for associates in the U.S. under which eligible associates can begin contributing to the plan immediately upon hire. The Company also offers a 401(k) type plan for associates in Puerto Rico under which associates can begin to contribute generally after one year of employment. Under these plans, after one year of employment, the Company matches 100% of participant contributions up to 6% of annual eligible earnings. The matching contributions immediately vest at 100% for each associate. Participants can contribute up to 50% of their pre-tax earnings, but not more than the statutory limits

Associates in international countries who are not U.S. citizens are covered by various defined contribution post-employment benefit arrangements. These plans are administered based upon the legislative and tax requirements in the countries in which they are established.

The following table summarizes the contribution expense related to the Company's defined contribution plans for fiscal 2021, 2020 and 2019:

|   | <br>Fiscal Years Ended January 31, |    |       | 31, |       |
|---|------------------------------------|----|-------|-----|-------|
| (Amounts in millions)                                     | <br>2021                           |    | 2020  |     | 2019  |
| Defined contribution plans:                               |                                    |    |       |     |       |
| U.S.  | \$<br>1,290                        | \$ | 1,184 | \$  | 1,165 |
| International   | 200                                |    | 177   |     | 126   |
| Total contribution expense for defined contribution plans | \$<br>1,490                        | \$ | 1,361 | \$  | 1,291 |

Additionally, the Company's subsidiary in the United Kingdom has a sponsored defined benefit pension plan. In October 2019, Asda, Walmart and the Trustee of the Asda Group Pension Scheme (the "Plan") entered into an agreement pursuant to which Asda made a cash contribution of \$1.0 billion to the Plan (the "Asda Pension Contribution") which enabled the Plan to purchase a bulk annuity insurance contract for the benefit of Plan participants. The agreement between Asda, Walmart and the Trustee of the Plan contemplates that subsequent to the purchase of the bulk annuity insurance contract by the Plan, each of the Plan participants will be issued an individual annuity contract. The issuer of the individual annuity insurance contracts will be solely responsible for paying each participant's benefits in full and will release the Plan and Asda from any future obligations. In connection with the sale of Asda, all accumulated pension components of \$2.3 billion were included in the disposal group and the estimated pre-tax loss recognized during the fourth quarter of fiscal 2021 as discussed in Note 8 and Note 12.

## Note 12. Disposals, Acquisitions and Related Items

The following disposals and acquisitions impact the Company's Walmart International segment.

## Walmart Argentina

In November 2020, the Company completed the sale of Walmart Argentina. As a result, the Company recorded a pre-tax loss of \$1.0 billion in the third quarter of fiscal 2021 in other gains and losses in its Consolidated Statement of Income primarily due to the impact of cumulative translation losses on the carrying value of the disposal group.

#### Asda

In October 2020, the Company agreed to sell Asda, the Company's retail operations in the U.K., for net consideration of \$9.4 billion, which was classified as held for sale in the Consolidated Balance Sheet as of January 31, 2021. Under the terms of the agreement, the Company agreed to indemnify the buyer for certain legal and tax matters and will retain an investment in Asda that will be accounted for as a debt security. As a result, the Company recognized an estimated pre-tax loss of \$5.5 billion in other gains and losses in its Consolidated Statement of Income in the fourth quarter of fiscal 2021. In calculating the loss, the fair value of the disposal group was reduced by approximately \$0.8 billion related to the estimated fair value of certain indemnities and other transaction related costs. The Company completed the sale in February 2021, and will deconsolidate the financial statements of Asda in the first quarter of fiscal 2022 and begin recognizing immaterial interest income related to its debt security.

In October 2019, Asda, Walmart, and the Trustee of the Plan entered into an agreement which provides for the issuance of individual annuity contracts to each Plan participant and will release the Plan and Asda from any future obligations. Upon classifying the Asda disposal group as held for sale, \$2.3 billion of accumulated pension components associated with the expected derecognition of the Asda pension plan were included as part of the loss mentioned above, which will be reclassified from accumulated other comprehensive loss upon completion of the sale in February 2021.

#### Seiyı

In November 2020, the Company agreed to sell Seiyu, the Company's retail operations in Japan, for net consideration of \$1.2 billion, which was classified as held for sale in the Consolidated Balance Sheet as of January 31, 2021. As a result, the Company recognized an estimated pre-tax loss of \$1.9 billion in other gains and losses in its Consolidated Statement of Income in the fourth quarter of fiscal 2021. The sale was completed in March 2021 and the Company will deconsolidate the financial statements of Seiyu in the first quarter of fiscal 2022 and account for its retained 15 percent ownership interest as an equity investment.

Assets and liabilities held for sale associated with the Asda and Seiyu disposal groups as of January 31, 2021 were as follows:

| (Amounts in millions)  | January 31,<br>2021 |
|--|---------------------|
| Cash and cash equivalents  | \$ 1,848            |
| Other current assets <sup>(1)</sup>                                | 2,545               |
| Property and equipment, net  | 13,193              |
| Operating lease right-of-use assets                                | 4,360               |
| Finance lease right-of-use assets, net                             | 1,395               |
| Goodwill   | 2,211               |
| Other long-term assets   | 1,063               |
| Valuation allowance against assets held for sale <sup>(2)</sup>    | (7,420)             |
| Total assets held for sale   | \$ 19,195           |
|  |                     |
| Current liabilities <sup>(3)</sup>                                 | 6,535               |
| Operating lease obligations, including amounts due within one year | 4,245               |
| Finance lease obligations, including amounts due within one year   | 1,495               |
| Deferred income taxes and other                                    | 459                 |
| Total liabilities held for sale                                    | \$ 12,734           |

<sup>(1)</sup> Includes inventories, receivables, net and prepaid expenses and other.

<sup>(2)</sup> Includes the \$2.3 billion loss associated with the derecognition of the Asda pension plan and \$1.3 billion cumulative foreign currency and related net investment hedge and other impacts included within the disposal groups, which will be reclassified from accumulated other comprehensive loss upon closure of each transaction.

<sup>(3)</sup> Includes accounts payable and accrued liabilities.

#### Walmart Brazil

In August 2018, the Company sold an 80 percent stake of Walmart Brazil to Advent International ("Advent"). Under the terms of the sale, Advent agreed to contribute additional capital to the business over a three-year period and Walmart agreed to indemnify Advent for certain matters.

As a result, the Company recorded a pre-tax net loss of \$4.8 billion during fiscal 2019 in other gains and losses in the Company's Consolidated Statement of Income. Substantially all of this charge was recorded during the second quarter of fiscal 2019 upon meeting the held for sale criteria. In calculating the loss, the fair value of the disposal group was reduced by \$0.8 billion related to an indemnity, for which a liability was recognized upon closing and is recorded in deferred income taxes and other in the Company's Consolidated Balance Sheets. Under the indemnity, the Company will indemnify Advent for certain pre-closing tax and legal contingencies and other matters for up to R\$2.3 billion, adjusted for interest based on the Brazilian interbank deposit rate.

The Company deconsolidated the financial statements of Walmart Brazil during the third quarter of fiscal 2019 and began accounting for its remaining 20 percent ownership interest using the equity method of accounting. This equity method investment was determined to have no fair value and continues to have no carrying value.

#### Flipkart

In August 2018, the Company acquired 81 percent of the outstanding shares, or 77 percent of the diluted shares, of Flipkart, an eCommerce marketplace in India, for cash consideration of approximately \$16 billion. The acquisition increases the Company's investment in India, a large, growing economy. In the second quarter of fiscal 2020, the Company finalized the valuation of assets acquired and liabilities assumed for the Flipkart acquisition as follows:

- Assets of \$24.1 billion, which comprise primarily of \$2.2 billion in cash and cash equivalents, \$2.8 billion in other current assets, \$5.0 billion in intangible assets and \$13.5 billion in goodwill. Of the intangible assets, \$4.7 billion represents the fair value of trade names, each with an indefinite life, which were estimated using the income approach based on Level 3 unobservable inputs. The remaining \$0.3 billion of intangible assets primarily relate to acquired technology with a life of 3 years. The goodwill arising from the acquisition consists largely of anticipated synergies and economies of scale primarily related to procurement and logistics and is not expected to be deductible for tax purposes;
- Liabilities of \$3.7 billion, which comprise primarily of \$1.8 billion of current liabilities and \$1.7 billion of deferred income taxes; and
- Noncontrolling interest of \$4.3 billion, for which the fair value was estimated using the income approach based on Level 3 unobservable inputs.

The Company began consolidating the financial statements of Flipkart in the third quarter of fiscal 2019, using a one-month lag. To finance the acquisition, the Company used a combination of cash provided by long-term debt as discussed in Note 6 and cash on hand. The Flipkart results of operations since acquisition and the pro forma financial information are immaterial.

## Note 13. Segments and Disaggregated Revenue

### Segments

The Company is engaged in the operation of retail, wholesale and other units, as well as eCommerce websites, located throughout the U.S., Africa, Canada, Central America, Chile, China, India and Mexico. The Company also engaged in operations in Japan and the United Kingdom, both of which were classified as held for sale as of January 31, 2021, and subsequently sold in February 2021 and March 2021, respectively. The Company also operated in Argentina prior to the sale of Walmart Argentina in November 2020 and in Brazil prior to sale of the majority stake of Walmart Brazil in fiscal 2019. Refer to Note 12 for discussion of recent divestitures. The Company's operations are conducted in three reportable segments: Walmart U.S., Walmart International and Sam's Club. The Company defines its segments as those operations whose results the chief operating decision maker ("CODM") regularly reviews to analyze performance and allocate resources. The Company sells similar individual products and services in each of its segments. It is impracticable to segregate and identify revenues for each of these individual products and services.

The Walmart U.S. segment includes the Company's mass merchant concept in the U.S., as well as eCommerce and omnichannel initiatives. The Walmart International segment consists of the Company's operations outside of the U.S., as well as eCommerce and omni-channel initiatives. The Sam's Club segment includes the warehouse membership clubs in the U.S., as well as eCommerce and omni-channel initiatives. Corporate and support consists of corporate overhead and other items not allocated to any of the Company's segments.

The Company measures the results of its segments using, among other measures, each segment's net sales and operating income, which includes certain corporate overhead allocations. From time to time, the Company revises the measurement of each segment's operating income, including any corporate overhead allocations, as determined by the information regularly

reviewed by its CODM. Beginning with the first quarter in fiscal 2021, the Company revised its definition of eCommerce net sales to include certain pharmacy transactions, and accordingly, revised prior period amounts to maintain comparability. Information for the Company's segments, as well as for Corporate and support, including the reconciliation to income before income taxes, is provided in the following table:

| (Amounts in millions)              | W  | almart U.S. | Walmart<br>ternational | S  | am's Club | Corporate<br>id support | Co | nsolidated |
|------------------------------------|----|-------------|------------------------|----|-----------|-------------------------|----|------------|
| Fiscal Year Ended January 31, 2021 |    |             |                        |    |           |                         |    |            |
| Net sales                          | \$ | 369,963     | \$<br>121,360          | \$ | 63,910    | \$<br>_                 | \$ | 555,233    |
| Operating income (loss)            |    | 19,116      | 3,660                  |    | 1,906     | (2,134)                 |    | 22,548     |
| Interest, net                      |    |             |                        |    |           |                         |    | (2,194)    |
| Other gains and (losses)           |    |             |                        |    |           |                         |    | 210        |
| Income before income taxes         |    |             |                        |    |           |                         | \$ | 20,564     |
| Total assets                       | \$ | 113,490     | \$<br>109,445          | \$ | 13,415    | \$<br>16,146            | \$ | 252,496    |
| Depreciation and amortization      |    | 6,561       | 2,633                  |    | 599       | 1,359                   |    | 11,152     |
| Capital expenditures               |    | 6,131       | 2,436                  |    | 488       | 1,209                   |    | 10,264     |
| Fiscal Year Ended January 31, 2020 |    |             |                        |    |           |                         |    |            |
| Net sales                          | \$ | 341,004     | \$<br>120,130          | \$ | 58,792    | \$<br>_                 | \$ | 519,926    |
| Operating income (loss)            |    | 17,380      | 3,370                  |    | 1,642     | (1,824)                 |    | 20,568     |
| Interest, net                      |    |             |                        |    |           |                         |    | (2,410)    |
| Other gains and (losses)           |    |             |                        |    |           |                         |    | 1,958      |
| Income before income taxes         |    |             |                        |    |           |                         | \$ | 20,116     |
| Total assets                       | \$ | 110,353     | \$<br>105,811          | \$ | 13,494    | \$<br>6,837             | \$ | 236,495    |
| Depreciation and amortization      |    | 6,408       | 2,682                  |    | 605       | 1,292                   |    | 10,987     |
| Capital expenditures               |    | 6,315       | 2,801                  |    | 525       | 1,064                   |    | 10,705     |
| Fiscal Year Ended January 31, 2019 |    |             |                        |    |           |                         |    |            |
| Net sales                          | \$ | 331,666     | \$<br>120,824          | \$ | 57,839    | \$<br>_                 | \$ | 510,329    |
| Operating income (loss)            |    | 17,386      | 4,883                  |    | 1,520     | (1,832)                 |    | 21,957     |
| Interest, net                      |    |             |                        |    |           |                         |    | (2,129)    |
| Loss on extinguishment of debt     |    |             |                        |    |           |                         |    | (8,368)    |
| Income before income taxes         |    |             |                        |    |           |                         | \$ | 11,460     |
| Total assets                       | \$ | 105,114     | \$<br>97,066           | \$ | 12,893    | \$<br>4,222             | \$ | 219,295    |
| Depreciation and amortization      |    | 6,201       | 2,590                  |    | 639       | 1,248                   |    | 10,678     |
| Capital expenditures               |    | 6,034       | 2,661                  |    | 450       | 1,199                   |    | 10,344     |

Total revenues, consisting of net sales and membership and other income, and long-lived assets, consisting primarily of property and equipment, net and lease right-of-use assets, aggregated by the Company's U.S. and non-U.S. operations for fiscal 2021, 2020 and 2019, are as follows:

|                         |    | Fiscal Years Ended January 31, |    |         |    | 31,     |
|-------------------------|----|--------------------------------|----|---------|----|---------|
| (Amounts in millions)   |    | 2021                           |    | 2020    |    | 2019    |
| Revenues                |    |                                |    |         |    |         |
| U.S. operations         | \$ | 436,649                        | \$ | 402,532 | \$ | 392,265 |
| Non-U.S. operations     |    | 122,502                        |    | 121,432 |    | 122,140 |
| Total revenues          | \$ | 559,151                        | \$ | 523,964 | \$ | 514,405 |
|                         | _  |                                |    |         |    |         |
| Long-lived assets       |    |                                |    |         |    |         |
| U.S. operations         | \$ | 87,068                         | \$ | 86,944  | \$ | 81,144  |
| Non-U.S. operations     |    | 22,780                         |    | 40,105  |    | 30,251  |
| Total long-lived assets | \$ | 109,848                        | \$ | 127,049 | \$ | 111,395 |
|                         |    | ,                              | Ĺ  | .,      | _  | -,      |

No individual country outside of the U.S. had total revenues or long-lived assets that were material to the consolidated totals. Long-lived assets related to operations classified as held for sale are excluded from the table above. Additionally, the Company did not generate material revenues from any single customer.

## Disaggregated Revenues

In the following tables, segment net sales are disaggregated by either merchandise category or market. In addition, net sales related to eCommerce are provided for each segment, which include omni-channel sales, where a customer initiates an order digitally and the order is fulfilled through a store or club.

| (Amounts in millions)                          | Fiscal Years Ended January 31, |         |    | nuary 31, |
|--|--------------------------------|---------|----|-----------|
| Walmart U.S. net sales by merchandise category |                                | 2021    |    | 2020      |
| Grocery  | \$                             | 208,413 | \$ | 192,428   |
| General merchandise                            |                                | 119,406 |    | 108,687   |
| Health and wellness                            |                                | 38,522  |    | 36,558    |
| Other categories                               |                                | 3,622   |    | 3,331     |
| Total  | \$                             | 369,963 | \$ | 341,004   |

Of Walmart U.S.'s total net sales, approximately \$43.0 billion and \$24.1 billion related to eCommerce for fiscal 2021 and fiscal 2020, respectively.

| (Amounts in millions) Fiscal Years Ended Jan |    |         | ded Janu | ıary 31, |
|--|----|---------|----------|----------|
| Walmart International net sales by market    |    | 2021    |          | 2020     |
| Mexico and Central America                   | \$ | 32,642  | \$       | 33,350   |
| United Kingdom                               |    | 29,234  |          | 29,243   |
| Canada                                       |    | 19,991  |          | 18,420   |
| China  |    | 11,430  |          | 10,671   |
| Other  |    | 28,063  |          | 28,446   |
| Total  | \$ | 121,360 | \$       | 120,130  |

Of Walmart International's total net sales, approximately \$16.6 billion and \$11.8 billion related to eCommerce for fiscal 2021 and fiscal 2020, respectively.

| (Amounts in millions)                        | <br>Fiscal Years Ended January 31, |    |        |
|--|------------------------------------|----|--------|
| Sam's Club net sales by merchandise category | <br>2021                           |    | 2020   |
| Grocery and consumables                      | \$<br>42,148                       | \$ | 35,043 |
| Fuel, tobacco and other categories           | 7,838                              |    | 10,571 |
| Home and apparel                             | 7,092                              |    | 6,744  |
| Health and wellness                          | 3,792                              |    | 3,372  |
| Technology, office and entertainment         | <br>3,040                          |    | 3,062  |
| Total  | \$<br>63,910                       | \$ | 58,792 |

Of Sam's Club's total net sales, approximately \$5.3 billion and \$3.8 billion related to eCommerce for fiscal 2021 and fiscal 2020, respectively.

## Note 14. Subsequent Event

### Dividends Declared

The Board of Directors approved, effective February 18, 2021, the fiscal 2022 annual dividend of \$2.20 per share, an increase over the fiscal 2021 dividend of \$2.16 per share. For fiscal 2022, the annual dividend will be paid in four quarterly installments of \$0.55 per share, according to the following record and payable dates:

| Record Date       | Payable Date      |
|-------------------|-------------------|
| March 19, 2021    | April 5, 2021     |
| May 7, 2021       | June 1, 2021      |
| August 13, 2021   | September 7, 2021 |
| December 10, 2021 | January 3, 2022   |

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

#### ITEM 9A. CONTROLS AND PROCEDURES

#### **Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to provide reasonable assurance that information, which is required to be timely disclosed, is accumulated and communicated to management in a timely fashion. In designing and evaluating such controls and procedures, we recognize that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. Our management is necessarily required to use judgment in evaluating controls and procedures. Also, we have investments in unconsolidated entities. Since we do not control or manage those entities, our controls and procedures with respect to those entities are substantially more limited than those we maintain with respect to our consolidated subsidiaries.

In the ordinary course of business, we review our internal control over financial reporting and make changes to our systems and processes to improve such controls and increase efficiency, while ensuring that we maintain an effective internal control environment. Changes may include such activities as implementing new, more efficient systems, updating existing systems, automating manual processes, standardizing controls globally, migrating certain processes to our shared services organizations and increasing monitoring controls. These changes have not materially affected, and are not reasonably likely to materially affect, the Company's internal control over financial reporting. However, they allow us to continue to enhance our internal control over financial reporting and ensure that our internal control environment remains effective.

An evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report was performed under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure and are effective to provide reasonable assurance that such information is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms.

#### **Report on Internal Control Over Financial Reporting**

Management has responsibility for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external reporting purposes in accordance with accounting principles generally accepted in the United States. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Management has assessed the effectiveness of the Company's internal control over financial reporting as of January 31, 2021. In making its assessment, management has utilized the criteria set forth by the Committee of Sponsoring Organizations ("COSO") of the Treadway Commission in Internal Control-Integrated Framework (2013). Management concluded that based on its assessment, Walmart's internal control over financial reporting was effective as of January 31, 2021. The Company's internal control over financial reporting as of January 31, 2021, has been audited by Ernst & Young LLP as stated in their report which appears herein.

## **Changes in Internal Control Over Financial Reporting**

There has been no change in the Company's internal control over financial reporting as of January 31, 2021, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## ITEM 9B. OTHER INFORMATION

None.

#### **PART III**

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Please see the information concerning our executive officers contained in "Item 1. Business" herein under the caption "Information About Our Executive Officers," which is included in accordance with the Instruction to Item 401 of the SEC's Regulation S-K.

Information required by this Item 10 with respect to the Company's directors and certain family relationships is incorporated by reference to such information under the caption "Proposal No. 1 – Election of Directors" included in our Proxy Statement relating to our 2021 Annual Meeting of Shareholders (our "Proxy Statement").

No material changes have been made to the procedures by which shareholders of the Company may recommend nominees to our Board of Directors since those procedures were disclosed in our proxy statement relating to our 2020 Annual Shareholders' Meeting as previously filed with the SEC.

The information regarding our Audit Committee, including our audit committee financial experts and our Reporting Protocols for Senior Financial Officers and our Code of Conduct applicable to all of our associates, including our Chief Executive Officer, Chief Financial Officer and our Controller, who is our principal accounting officer, required by this Item 10 is incorporated herein by reference to the information under the captions "Corporate Governance" and "Proposal No. 3: Ratification of Independent Accountants" included in our Proxy Statement. "Item 1. Business" above contains information relating to the availability of a copy of our Reporting Protocols for Senior Financial Officers and our Code of Conduct and the posting of amendments to and any waivers of the Reporting Protocols for Senior Financial Officers and our Code of Conduct on our website.

## ITEM 11. EXECUTIVE COMPENSATION

The information required by this Item 11 is incorporated herein by reference to the information under the captions "Corporate Governance – Director Compensation" and "Executive Compensation" included in our Proxy Statement.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required by this Item 12 is incorporated herein by reference to the information that appears under the caption "Stock Ownership" included in our Proxy Statement.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by this Item 13 is incorporated herein by reference to the information under the caption "Corporate Governance – Board Processes and Practices" included in our Proxy Statement.

## ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

The information required by this Item 14 is incorporated herein by reference to the information under the caption "Proposal No. 3 – Ratification of Independent Accountants" included in our Proxy Statement.

#### **PART IV**

## ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

- (a) Documents filed as part of this report are as follows:
- 1. Financial Statements: See the Financial Statements in "Item 8. Financial Statements and Supplementary Data."
- 2 Financial Statement Schedules:

Certain schedules have been omitted because the required information is not present or is not present in amounts sufficient to require submission of the schedule, or because the information required is included in the Consolidated Financial Statements, including the notes thereto.

- 3. Exhibits:
  - See exhibits listed under part (b) below.
- (b) The required exhibits are filed as part of this Form 10-K or are incorporated by reference herein. (1)
- 3.1 Restated Certificate of Incorporation of the Company dated February 1, 2018 is incorporated herein by reference to Exhibit 3.1 to the Report on Form 8-K filed by the Company on February 1, 2018
- Amended and Restated Bylaws of the Company dated July 23, 2019 are incorporated herein by reference to Exhibit 3.1 to the Report on Form 8-K filed by the Company on July 26, 2019
- 4.1 Indenture dated as of April 1, 1991, between the Company and J.P. Morgan Trust Company, National Association, as successor trustee to Bank One Trust Company, NA, as successor trustee to The First National Bank of Chicago, Trustee, is incorporated herein by reference to Exhibit 4(a) to Registration Statement on Form S-3 (File Number 33-51344) (P)
- 4.2 First Supplemental Indenture dated as of September 9, 1992, to the Indenture dated as of April 1, 1991, between the Company and J.P. Morgan Trust Company, National Association, as successor trustee to Bank One Trust Company, NA, as successor trustee to The First National Bank of Chicago, Trustee, is incorporated herein by reference to Exhibit 4(b) to Registration Statement on Form S-3 (File Number 33-51344) (P)
- 4.3 Indenture dated as of December 11, 2002, between the Company and J.P. Morgan Trust Company, National Association, as successor trustee to Bank One Trust Company, NA, is incorporated by reference to Exhibit 4.5 to Registration Statement on Form S-3 (File Number 333-101847)
- 4.4 <u>Indenture dated as of July 19, 2005, between the Company and J.P. Morgan Trust Company, National Association is incorporated by reference to Exhibit 4.5 to Registration Statement on Form S-3 (File Number 333-126512)</u>
- 4.5 First Supplemental Indenture, dated December 1, 2006, between the Company and The Bank of New York
  Trust Company, N.A., as successor-in-interest to J.P. Morgan Trust Company, National Association, as
  Trustee, under the Indenture, dated as of July 19, 2005, between the Company and J.P. Morgan Trust
  Company, National Association, as Trustee, is incorporated herein by reference to Exhibit 4.6 to PostEffective Amendment No. 1 to Registration Statement on Form S-3 (File Number 333-130569)
- 4.6 Second Supplemental Indenture, dated December 19, 2014, between the Company and The Bank of New York
  Trust Company, N.A., as successor-in-interest to J.P. Morgan Trust Company, National Association, as
  Trustee, under the Indenture, dated as of July 19, 2005, between the Company and J.P. Morgan Trust
  Company, National Association, as Trustee, is incorporated herein by reference to Exhibit 4.3 to Registration
  Statement on Form S-3 (File Number 333-201074)
- Third Supplemental Indenture, dated June 26, 2018, between the Company and The Bank of New York Trust Company, N.A., as successor-in-interest to J.P. Morgan Trust Company, National Association, as Trustee, under the Indenture, dated as of July 19, 2005, between the Company and J.P. Morgan Trust Company, National Association, as Trustee, is incorporated herein by reference to Exhibit 4(S) to Current Report on Form 8-K filed on June 26, 2018.
- 4.8 Description of Registrant's Securities is incorporated herein by reference to Exhibit 4.8 to the Annual Report on Form 10-K filed on March 20, 2020

10.1 Walmart Inc. Officer Deferred Compensation Plan, as amended effective February 1, 2019 is incorporated by reference to Exhibit 10(a) to the Annual Report on Form 10-K of the Company for the fiscal year ended January 31, 2019, filed on March 30, 2019 (C) 10.2 Walmart Inc. Management Incentive Plan, as amended effective February 1, 2018 is incorporated by reference to Exhibit 10(b) to the Annual Report on Form 10-K of the Company for the fiscal year ended January 31, 2018, filed on March 30, 2018 (C) 10.3 Walmart Inc. 2016 Associate Stock Purchase Plan, as amended effective February 1, 2018 is incorporated by reference to Exhibit 10(c) to the Annual Report on Form 10-K of the Company for the fiscal year ended January 31, 2018, filed on March 30, 2018 (C) 10.4 Walmart Inc. Stock Incentive Plan of 2015, as amended effective February 1, 2018 is incorporated by reference to Exhibit 10(d) to the Annual Report on Form 10-K of the Company for the fiscal year ended January 31, 2018, filed on March 30, 2018 (C) 10.5 Walmart Inc. Supplemental Executive Retirement Plan, as amended effective February 1, 2018 is incorporated by reference to Exhibit 10(e) to the Annual Report on Form 10-K of the Company for the fiscal year ended January 31, 2018, filed on March 30, 2018 (C) 10.6 Walmart Inc. Director Compensation Deferral Plan, as amended effective February 1, 2018 is incorporated by reference to Exhibit 10(f) to the Annual Report on Form 10-K of the Company for the fiscal year ended January 31, 2018, filed on March 30, 2018 (C) 10.7 Form of Post-Termination Agreement and Covenant Not to Compete with attached Schedule of Executive Officers who have executed a Post-Termination Agreement and Covenant Not to Compete is incorporated by reference to Exhibit 10(p) to the Annual Report on Form 10-K of the Company for the fiscal year ended January 31, 2011, filed on March 30, 2011 (C) 10.7(a)Amended Schedule of Executive Officers who have executed a Post-Termination Agreement and Covenant Not to Compete in the form filed as Exhibit 10(p) to the Annual Report on Form 10-K of the Company for the fiscal year ended January 31, 2011 is incorporated herein by reference to Exhibit 10.7(a) to the Annual Report on Form 10-K filed on March 20, 2020 (C) 10.8 Form of Walmart Inc. Stock Incentive Plan of 2015 Restricted Stock Award, Notification of Award and Terms and Conditions of Award is incorporated herein by reference to Exhibit 10.8 to the Annual Report on Form 10-K filed on March 20, 2020 (C) 10.9 Form of Walmart Inc. Stock Incentive Plan of 2015 Global Share-Settled Performance-Based Restricted Stock Unit Notification and Terms and Conditions (January 2020 annual award - all executive officers) is incorporated herein by reference to Exhibit 10.9 to the Annual Report on Form 10-K filed on March 20, 2020 10.10 Share Settled Restricted Stock Unit Notification and Terms and Conditions Awarded to Marc Lore on September 19, 2016, is incorporated by reference to Exhibit 10(a) to the Quarterly Report on Form 10-Q of the Company for the fiscal quarter ended October 31, 2016, filed on December 1, 2016 (C) 10.11 Deferred Contingent Merger Consideration Agreement dated August 7, 2016, between the Company and Marc Lore is incorporated herein by reference to Exhibit 10(v) to the Annual Report on Form 10-K of the Company for the fiscal year ended January 31, 2017 filed on March 30, 2017 (C) 10.12 Amendment to Deferred Contingent Merger Consideration Agreement dated September 12, 2016, between the Company and Marc Lore is incorporated herein by reference to Exhibit 10(w) to the Annual Report on Form 10-K of the Company for the fiscal year ended January 31, 2017 filed on March 30, 2017 (C) 10.13 Non-Competition, Non-Solicitation and No-Hire Agreement between the Company and Marc Lore dated September 19, 2016 is incorporated herein by reference to Exhibit 10(x) to the Annual Report on Form 10-K of the Company for the fiscal year ended January 31, 2017 filed on March 30, 2017 (C) 10.14 Form of Walmart Inc. Restricted Stock Award Notification of Award and Terms and Conditions of Award (Suresh Kumar) dated July 9, 2019 is incorporated by reference to Exhibit 10.1 to the Quarterly Report of the Company for the fiscal quarter ended July 31, 2019 filed on September 6, 2019 (C)

| 10.15          | Kumar on July 9, 2019 is incorporated by reference to Exhibit 10.2 to the Quarterly Report of the Company for the fiscal quarter ended July 31, 2019 filed on September 6, 2019 (C)  |  |  |
|----------------|--|--|--|
| 10.16          | Post Termination Agreement and Covenant Not to Compete between the Company and Suresh Kumar dated June 6, 2019 is incorporated herein by reference to Exhibit 10.16 to the Annual Report on Form 10-K filed on March 20, 2020 (C)  |  |  |
| 10.17          | Separation Agreement between the Company and Gregory S. Foran dated December 3, 2019 is incorporated herein by reference to Exhibit 10.17 to the Annual Report on Form 10-K filed on March 20, 2020 (C)  |  |  |
| 10.18*         | Separation Agreement between the Company and Marc Lore dated January 26, 2021 (C)  |  |  |
| 10.19          | Share Issuance and Acquisition Agreement by and Between Flipkart Private Limited and Walmart Inc. dated as of May 9, 2018. is incorporated herein by reference to Exhibit 10.1. to the Quarterly Report of the Company for the fiscal quarter ended July 31, 2018 filed on September 6, 2018 (portions of this exhibit have been omitted and filed separately with the SEC pursuant to a request for confidential treatment.)  |  |  |
| 10.20          | Counterpart Form of Share Purchase Agreement by and Among Wal-Mart International Holdings, Inc. the shareholders of Flipkart Private Limited identified on Schedule I thereto, Fortis Advisors LLC and Walmart Inc. dated as of May 9, 2018 is incorporated herein by reference to Exhibit 10.2. to the Quarterly Report of the Company for the fiscal quarter ended July 31, 2018 filed on September 6, 2018 (Portions of this exhibit have been omitted and filed separately with the SEC pursuant to a request for confidential treatment.) |  |  |
| 21*            | List of the Company's Significant Subsidiaries   |  |  |
| 23*            | Consent of Independent Registered Public Accounting Firm   |  |  |
| 31.1*          | Chief Executive Officer Section 302 Certification  |  |  |
| 31.2*          | Chief Financial Officer Section 302 Certification  |  |  |
| 32.1**         | Chief Executive Officer Section 906 Certification  |  |  |
| 32.2**         | Chief Financial Officer Section 906 Certification  |  |  |
| 99.1*          | State Court Opioids Litigation Case Citations and Currently Scheduled Trial Dates  |  |  |
| 101.INS*       | XBRL Instance Document   |  |  |
| 101.SCH*       | Inline XBRL Taxonomy Extension Schema Document   |  |  |
| 101.CAL*       | Inline XBRL Taxonomy Extension Calculation Linkbase Document   |  |  |
| 101.DEF*       | Inline XBRL Taxonomy Extension Definition Linkbase Document  |  |  |
| 101.LAB*       | Inline XBRL Taxonomy Extension Label Linkbase Document   |  |  |
| 101.PRE*       | Inline XBRL Taxonomy Extension Presentation Linkbase Document  |  |  |
| 104            | Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)   |  |  |
| * Filed herewi | th as an Exhibit.  |  |  |

- Furnished herewith as an Exhibit.
- (C) This Exhibit is a management contract or compensatory plan or arrangement
- (P) This Exhibit was originally filed in paper format. Accordingly, a hyperlink has not been provided.
- Certain instruments defining the rights of holders of long-term debt securities of the Registrant are omitted pursuant to Item601(b)(4)(iii) of Regulation S-K. The Company hereby undertakes to furnish to the SEC, upon request, copies of any such instruments. (1)
- (c) Financial Statement Schedules: None.

#### <u>ITEM 16.</u> **FORM 10-K SUMMARY**

None.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Walmart Inc.

Date: March 19, 2021 By /s/ C. Douglas McMillon

C. Douglas McMillon

President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

Date: March 19, 2021 By /s/ C. Douglas McMillon

C. Douglas McMillon

President and Chief Executive Officer and Director

(Principal Executive Officer)

Date: March 19, 2021 By /s/ Gregory B. Penner

Gregory B. Penner

Chairman of the Board and Director

Date: March 19, 2021 By /s/ M. Brett Biggs

M. Brett Biggs

Executive Vice President and Chief Financial Officer

(Principal Financial Officer)

Date: March 19, 2021 By /s/ David M. Chojnowski

David M. Chojnowski

Senior Vice President and Controller

(Principal Accounting Officer)

Signature Page to Walmart Inc.

Form 10-K for the Fiscal Year Ended January 31, 2021

| Date: March 19, 2021 | By | /s/ Cesar Conde        |
|----------------------|----|------------------------|
|                      |    | Cesar Conde            |
|                      |    | Director               |
|                      |    |                        |
| Date: March 19, 2021 | By | /s/ Timothy P. Flynn   |
| ,                    | ,  | Timothy P. Flynn       |
|                      |    | Director               |
|                      |    |                        |
| Date: March 19, 2021 | By | /s/ Sarah Friar        |
|                      |    | Sarah Friar            |
|                      |    | Director               |
| Date: March 19, 2021 | Ву | /s/ Carla A. Harris    |
| ,                    | ,  | Carla A. Harris        |
|                      |    | Director               |
| D . 14 1 10 2001     | ъ  |                        |
| Date: March 19, 2021 | By | /s/ Thomas W. Horton   |
|                      |    | Thomas W. Horton       |
|                      |    | Director               |
| Date: March 19, 2021 | Ву | /s/ Marissa A. Mayer   |
|                      |    | Marissa A. Mayer       |
|                      |    | Director               |
| Date: March 19, 2021 | Ву | /s/ Steven S Reinemund |
|                      |    | Steven S. Reinemund    |
|                      |    | Director               |
| Date:                | Ву |                        |
|                      | J  | Randall L. Stephenson  |
|                      |    | Director               |
|                      |    |                        |
| Date: March 19, 2021 | By | /s/ S. Robson Walton   |
|                      |    | S. Robson Walton       |
|                      |    | Director               |
| Date: March 19, 2021 | Ву | /s/ Steuart L. Walton  |
|                      |    | Steuart L. Walton      |
|                      |    | Director               |
|                      |    |                        |

Signature Page to Walmart Inc. Form 10-K for the Fiscal Year Ended January 31, 2021